## RAW FURS AND HIDES

In order to run a fur business successfully, and not have losses to be made up by undervaluing the shipments, as is done by some houses, it is necessary to keep in close touch with market conditions in all parts of the world, and Mr. Hallam, realizing this fact, has tried and trusted correspondents in the great fur centres of both hemispheres, giving him a reliable outlet for his furs and keeping him thoroughly posted by letter and cable of market conditions and market changes, so that he is enabled to issue his FUR QUOTATIONS based upon up-to-theminute information that can be relied upon by the shipper, as he firmly believes that no information he can obtain is too good to be kept from his shippers.

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In order that the shipper may know how he will be treated and just what to expect when he ships his furs to John Hallam, we take pleasure in stating the principal

## POLICIES OF OUR FUR HOUSE.

To remit the same day the goods are received.

To pay the highest market prices, give a fair assortment and courteous treatment to all shippers.

To HOLD SEPARATE all shipments of fur a reasonable length of time, when requested to do so at the time of shipment, and if our valuation should not meet with the shipper's approval, to return the goods to him at our expense. (Our old shippers do not ask this, as they know they will receive the full value for their goods.)

To treat all shippers alike, and that the very best the house affords, as no shipment is too small, and none too large, for us to handle.

To pay all express charges on furs, and to pay

We Receive More Shipments Direct from Trappers than all Toronto Fur Houses together.