We Will Pay $50 in Cash for the Best Answer to Three Questions

You can help us determine just which part of our plan is the part on which we should concentrate. You can do it and at the same time earn one of our cash prizes.

Which point of superiority do the purchasing public seek above all others when they buy the goods we are offering?

To the person who most clearly expresses the leading reason why everybody in St. John should make their purchases at the Asepto Store we will pay $15.00 in cash. For the next best reply $10.00. For the next best $5.00, and for the next twenty, each a bright new one dollar bill.

Meantime an examination of our store, a small purchase, a talk with our clerks, a look over our lines and a general sizing up of our whole business will be of service to you in earning one of the prizes.

The Facts in Brief

For years we have been offering premiums on goods of our own manufacture.

For the past few years we have given the premium plan our special attention, the outcome of which is the Asepto Store, Corner Mill and Union streets.

It has been our constant aim to give a better premium than offered by any other concern.

You do not have to take an article of our selection for your coupons.

Every article in our store is for sale and the price is marked in plain figures.

Also every article is a premium and is given you at the same price for coupons as if you paid cash.

The plan that we follow is the only one of its kind in Canada, and even competitors are compelled to remark that we have the finest line of premiums ever brought together under one roof.

Our Stock Includes

BOOTS AND SHOES
CROCKERY
CUT GLASS
WATER BAGS
BROOCHES
PENDANTS
HAT PINS
MAGIC LANTERNS
INK STANDS
SMOKERS' SETS
DOLLS
TOYS
UMBRELLAS
CARVING SETS
SILVERWARE
WORK BASKETS
SLIPPERS
CLOCKS
STATUARY
CHRISTMAS TREE ORNAMENTS
TEA SETS
DINNER SETS
LIMOGES CHINA (Hand Painted)
SCISSORS
BON-BON DISHES
PEARL HANDLE PICKLE FORKS and BUTTER KNIVES
CAKE BASKETS
CAKE PLATES
CHINA SUGARS and CREAMS
PAPETRIES
BOOKS of All Kinds
COMPANION SETS
LEATHER GOODS
BOYS' and MEN'S CLOTHING
SUITS and OVERCOATS
WRITING CASES

The Asepto Plan

The Asepto plan of doing business is the only plan of its kind in Canada.

It works itself out in this way: If you spend five cents you get a check worth one cent; if you spend twenty-five cents you get one worth five cents; if you spend $1.00 you get one worth twenty cents; if your purchase amounts to $5.00 you get one worth $1.00, and so on.

These goods we sell to you at the same price you would pay for them at any other store in the city. Instead of giving you a small cash discount, we give you a check worth twenty cents for every dollar you spend. We make profit on the goods you purchase and pay cash for, while the goods you purchase afterwards with our checks are given you at the wholesale prices. To get you to make the first purchase costs us something while the second purchase with our checks you are bound to make from us. There is no selling expense attached to the latter.

These Are the Three Questions That You Are Requested to Answer

FIRST—What in your judgment is the feature in the Asepto plan that has made our store do a volume of business in less than six months that other stores have not been able to get in years?

SECOND—What was the most important feature that first induced you to buy at the Asepto store?

THIRD—Which of these four vital points— **Asepto Quality, Asepto Service, Asepto Store Location, or Asepto Premiums**—would you advertise with the conviction that when people knew that fact they would go to our store and take advantage of our whole plan?

Answers to this advertisement must not exceed five hundred words.

The best replies will be used for advertising purposes, but the names of writers will not be published unless requested.

A box will be placed in our store on Wednesday morning, January 3rd, 1912, at eight o'clock, where replies may be deposited at any time until the close of the competition. If you live outside of the city limits, you will be allowed to send your reply by mail. No employee or person in any way connected with our business will be allowed to compete.

By January 15th, the contest will close at eight o'clock. Any replies received after that date and hour will not be entered for competition. Cash will be sent to the winners just as soon as possible after prizes have been awarded. By April 1st every person who answers will receive a complete list of all to whom awards have been made, together with the replies that are entitled to the larger amounts. Five reliable persons outside the business will be selected as judges. In the event of a tie, the awards will be equally divided.

All letters should be addressed to ***Dept. 99, ASEPTO LIMITED,*** *Cor. Mill and Union Streets, St. John, N.B.*

INCREASE IN INLAND REVENUE RECEIPTS

Figures for the Year Show a Substantial Gain Over the Twelve Months of 1910.

Inland revenue receipts for the month of December showed a substantial gain over December, 1910.

	1910.	1911.
Spirits	$13,221.91	$18,307.89
Tobacco	Nil.	53.00
Cigars	548.20	742.40
Raw Leaf	464.80	432.88
Bonded Mfrs.	25.00	146.54
Other receipts	1,953.15	1,295.33
Total	$16,213.06	$20,978.04

Increase, 1911—$4,764.98.

A comparative statement of the inland revenue receipts for the year also show a decided increase. It is as follows:

	1910.	1911.
January	$ 15,013.44	$ 16,192.47
February	13,764.86	12,836.26
March	15,305.10	13,765.03
April	16,620.16	14,641.91
May	13,133.61	15,150.25
June	18,623.20	14,208.14
July	15,505.34	16,185.98
August	15,487.28	18,940.96
September	18,414.82	24,555.13
October	20,123.41	21,198.53
November	19,810.39	21,568.69
December	16,213.06	20,978.04
Totals	$198,014.49	$209,716.39

Increase 1911—$11,701.90.

Associated Charities.

The fund for special relief in connection with the Associated Charities, has received from Mrs. Mary M. Woodman her yearly gift of twenty-five dollars. This fund is used in emergency cases.

Saving Money Next.

Ald. Smith, chairman of the Ferry Committee, stated yesterday that the annual report of the ferry service would make a better showing than any report of previous years. There has been a considerable increase in the amount of traffic handled by the ferryboats, and a substantial gain in the receipts from tolls. "We won't need the whole of the usual grant of $10,000 for ferry maintenance," said the alderman. "In 1910 the Ferry Committee expended the whole of the $10,000 grant, and had to ask for an additional grant of $7,000. I think the service has been as satisfactory to the public as ever it was."

S. W. Stackhouse and Fred Barnett, students at Acadia, will return to Wolfville, this morning, after spending their holidays on the West Side.

LATE SHIPPING.

New York, Jan. 2.—Ard stmr Rosalind, Halifax.

London, Jan. 2.—Ard stmr Montfort, St. John, N. B.

Vineyard Haven, Jan. 2.—Sld schs F. G. French, St. John, N. B.; Lucille, do.

TREASURY BOARD MAKES GRANTS AND MOVES FOR LOWER POLL TAX RATE

Assistance Granted Last Evening to Exhibition Association and Worthy Charitable Objects—More Money for Departmental Clerks and Officials—Motion to Reduce Poll Tax from $5.00 to $2.00.

At the meeting of the treasury board last evening the school trustees were scored for not living within their income, it being reported that the board was carrying an overdraft of $20,000. A grant of $3,000 with a guarantee of $2,000 was made to the exhibition association and the usual grants to other societies. A move was made to secure legislation reducing the poll tax from $5 to $2, and increase of salary to Chamberlain Lingley, the assessors and clerks in the assessors' and chamberlain's offices were recommended.

Ald. Hayes presided and there were present Ald. McGoldrick, Ald. Russell, Ald. Codner with the mayor, Ald. C. T. Jones, the common clerk, the chamberlain, the comptroller, and the chairman of assessors.

Drafts Authorized.

The comptroller was authorized to make drafts, if necessary, to meet expenditures in the different departments before the appropriations for the year are made up to the following amounts: Streets, $7000, fire department $6000, police $4000, light $6500, salvage corps $400, sewer maintenance $1500, hydrants $400, ferry department $1000.

Schools—An amount equal to 1-12 of the warrant of 1911.

Hospital Commission—An amount equal to 1-12 of 90 p. c., of the warrant of 1911.

The chairman of the Board of Assessors asked that the appointment of Mr. Cotter, as clerk in the Assessor's Office, be made permanent at a salary of $600 a year. This was approved.

Mr. Sharp also asked that the salaries of the two assessors be increased from $500 to $600, and that Messrs. Chesley and McLellan also be given an increase of $100, if there was to be a general increase in salaries.

Ald. McGoldrick supported the applications for increases in the Assessor's Office.

Ald. Russell pointed out that Messrs. Chesley and McLellan, were getting the maximum.

Ald. McGoldrick moved that the council be asked to rescind the order fixing maximum salaries, and give the men in the assessor's department the increases asked for. But this was turned down.

Liability Insurance Rates.

The chamberlain said the city had been carrying liability insurance to protect the employes of the Ludlow and the ferry passengers, at a rate of 1 p. c. Recently the Insurance companies had formed a combine and put up rates. He asked for authority to renew the guarantee insurance at the advanced rates, and this was granted.

Applications for Grants.

The Salvation Army asked for a grant of $750. Last year they were given $500 for the Metropole. The Mayor said the Salvation Army was taking care of a class of mendicants which formerly swarmed about City Hall.

Wm. Young, who appeared on behalf of the Associated Charities, said the association was only touching the fringe of the work they ought to do. He said they only had about $791 to work with, and out of this they had to pay $650 in salaries, $60 for rent, $15 for telephone, and $13 for printing. He thought the city grant should be at least $500. Last year the grant was $300.

Ald. C. T. Jones said he wanted $100 for the Catholic Orphan Asylum, $100 for the Protestant Orphan Asylum, $50 for the Daughters of Israel. That was the best way to expend the extra $250 asked for by the Salvation Army. Practically all the fellows who got relief from the Salvation Army were able to work.

After some discussion it was decided to recommend the council to make the following grants:

Free Kindergarten Asso.	$ 500
Salvation Army	500
Victorian Order of Nurses	800
S. P. C. A.	300
River View Park	250
Natural History Society	250
Arboriculturial Society	200
Every Day Club	250
N. B. Tourist Association	600
Horticultural Society	600
Seamen's Institute	200
Playgrounds Association	220
Exhibition Association, $3,000 with a guarantee of	[illegible]

The School Board Accounts.

The report of the comptroller on the audit of the books of the School Board was submitted.

It showed that the board had expended on school maintenance $3,000 more than its revenue for this purpose, and that its capital expenditures had overlapped the receipts from bond issues. It pointed out that when the board had issued bonds against all the expenditures properly chargeable to capital account, it would still be carrying an overdraft at the bank of $20,000, entailing an interest charge of about $800 a year.

In reply to Ald. McGoldrick the comptroller said the board should be required to live within its income, and reduce the overdraft instead of increasing it.

The chairman remarked that any citizen might take out injunction restraining the School Trustees from spending more than appropriation.

After some further discussion in which Ald. Russell claimed that the board had met with unexpected expenses this year and would do better in the future, the comptroller's report was adopted.

The chamberlain and comptroller recommended that the clerks in the office be granted increases of salaries as follows:

David Willett, $100; Jas. Toole $100; Geo. McKinney, $100; A. G. McMulkin, $100; J. T. Cooper, $100.

The recommendation was adopted.

More Money for Chamberlain.

Ald. Russell brought up the matter of giving the chamberlain an increase of salary. The chairman said the chamberlain was receiving $1800 the maximum fixed by council but he thought this salary was not commensurate with the importance of the duties.

Ald. Russell moved that the council be asked to rescind the order as to the maximum and grant the chamberlain $2000 a year.

This was adopted.

On motion of Ald. Codner, the vote on the assessors' salaries was reconsidered, and a recommendation sent to council approving of the request of Mr. Sharpe.

The mayor brought up the matter of paying the Carleton Cornet Band $20 for services during the Coronation celebration, and it was referred to the council without a recommendation.

Reduction of Poll Tax.

The chairman remarked that the poll tax of $5 disfranchised quite a number of people, and that it might be advisable to reduce the tax to $2. He said that 2682 persons were assessed for poll taxes last year, and of these 1064 had not paid the tax. To reduce the tax would involve an increase in the assessment of 2⅔ cents on the $100.

Ald. Codner said the average wage of the men who came before the appeals committee was not over $[illegible] a year, and many had families. It was a shame to tax these people at all.

The chamberlain said the collection of the poll tax was their principal trouble. If the city was in better position he would recommend that the poll tax be done away with altogether. He got sick of every meeting of the appeals committee listening to the stories of the poor people. It wasn't drink that made it impossible for them to pay. They could not drink unless somebody treated them.

Ald. Codner said hardly 1 per cent. of the poverty that was made manifest at the appeals committee was due to drink.

Ald. McGoldrick moved that the matter be referred to the bills and by-laws committee with a recommendation to draw up a bill providing for the reduction of the poll tax to $2.

This was adopted.

The board then adjourned.

FISHERIES SALE NOT COMPLETED

Fishermen, Yesterday, Would Not Bid Even Upset Price on Many Licenses and Sale was Postponed.

The city ran up against a snag yesterday morning in connection with the sale of the harbor fishing licenses. For the first time on record it found the fishermen unwilling to bid anything like the prices realized in former years, and Auctioneer Potts was unable to get reasonable offers for many of the finest fishing rights. The city has an upset price on each privilege and heretofore there has never been trouble about getting that amount. There have, however, been seasons when it was apparent the fishermen were in a combine and had agreed on who should get each respective right, and when there was no competitive bidding. This year it was quite clear the fishermen had combined not even to pay the upset, and the auctioneer was compelled to withdraw privilege after privilege, and finally the fishery committee decided to postpone the sale of all unsold lots until next Tuesday morning. The net result of the morning's work was $244.95, while last year the receipts from the day's sales were $5,204.95, and in 1910 $5,180.30. A glance at the comparative table will show what properties sold and what did not. Navy Island, which yielded $3,820.20 in 1911, was good for only $8.00 this morning.

The finest privileges were unsold. When they were put up, sums likely were offered in place of the expected $700 or $800, and a running fire of smart talk was kept up with the auctioneer, such as "How about the ferry deficit?" and "It's a good thing commission is coming." The fishermen had determined, it is said, not to pay more than $300 for any single privilege and the auctioneer could not get even that bid. While the sale was in progress it became apparent from the talk in the back of the room that one or two fishermen wanted to be let into the combine, and it at times appeared as if a small spark would start a lively row. But nothing untoward happened. The fishermen, through their spokesman, vigorously protested against the committee's action in postponing the sale and declared it was illegal. They also contended that if the sale was postponed it would have to include all the properties, those sold, as well as those unsold. They wanted the money given back to those who had paid, but the committee did not listen to these suggestions. It was one of the most interesting mornings in the history of the fishery sales, but it realized little, and it remains to be seen what effect the postponement will have. Herewith is given a comparative statement of the sales and on January 3 last year:

Navy Island.

	1912	1911
1 and 7—Not sold		$ 601.00
2—Not sold		1,300.00
3—A. Lamereaux	$1.00	1.10
4—A. Lamereaux	1.00	8.00
5—A. Lamereaux	5.00	8.00
6—R. Hutton	1.00	11.00
8—Not sold		1,100.00
9—Not sold		800.00
10 and 11—Not sold		1.10
	$.800	$3,820.20

Strait Shore.

1 to 2—Joseph Vail	$ .20	$ .20
3—Not sold		.10
4—Not sold		.10
5—A. H. Wilson	.10	.10
6 to 14—A. H. Wilson	90	.40
15 and 16—Jas. Wilson	.20	.20
17 to 21—A. E. Logan	51.00	50.00
22—W. Logan	.10	2.00
23 to 31—A. Logan	.90	.90
	$53.40	$54.00

Carleton Shore.

1 to 5—J. Vail	$.2.50	$ 5.75
6—W. McCallum	90.00	125.00
7—Not sold		310.00
8 and 9—A. Harned	86.00	100.00
10 to 17—A. W. Craft	.80	8.00
18 to 22—Not sold		755.00
23 to 24—E. Woodworth	3.00	11.00
25—A. Lamereaux	1.25	7.00
	$183.55	$1,320.75

Recapitulation.

	1912.	1911.	1910.
Navy Island	$ 8.00	$3,820.20	$3,660.10
Strait Shore	53.40	54.00	46.40
Carleton Shore	183.55	1,320.75	1,473.80
	$244.95	$5,204.95	$5,180.30

Below, is given a statement of the amounts received from the sale of the harbor fisheries during the past fourteen years:

1898	$3,713.05
1899	3,478.05
1900	4,411.30
1901	5,593.20
1902	4,692.85
1903	2,411.60
1904	3,851.05
1905	5,191.05
1906	6,058.95
1907	6,187.00
1908	4,146.10
1909	1,516.35
1910	5,180.30
1911	5,204.95
1912	

THIS IS WHOLESOME WHISKY

Good Whisky, like WHYTE & MACKAY'S, results only from an earnest endeavor to produce something finer than the ordinary.

It is worthy because every ingredient—every process—is worthy.

It is wholesome because every step in its evolution is carried on under the most wholesome conditions.

To ask for WHYTE & MACKAY'S at your favorite bar or cafe, or buy it for home use, is to assure yourself of a uniform goodness and wholesomeness that is worth making an effort to secure.

ASK FOR WHYTE & MACKAY'S.

NICKEL

ARTHUR JOHNSTON MISS LAWRENCE "ONE ON RENO" SOCIETY COMEDY.

"The Ghost's Warning" EDISON'S NEW MELO-DRAMA.

"HE COULD NOT FORGET" Story of Sunny Italy. | Good Indian Story

SEE "MUMS" BURSTING INTO LIFE IN THE "BIRTH OF A BLOOM."

1 Hour of Fun! | Good Music!

MARGARET PEARSON AND EUGENE GAZETTE NEXT WEEK!

OPERA HOUSE

TONIGHT THE

W. S. Harkins Co.

IN

"The Turning Point"

By Presston Gibson.

THURSDAY, FRIDAY & SATURDAY

"The Blue Mouse"

Universal Verdict—The Best Comedy Ever Seen In St. John.

Regular Matinee—Saturday 2.30.

MONTREAL

By Direct Private Wires to J. C. Mackintosh & Co.

Morning Sales.

Canadian Pacific, Ex Rights, 10 @ 234 1-4, 25 @ 235, 25 @ 234 7-8, 25 @ 234 3-4, 75 @ 235, 20 @ 234 3-4.

Canada Locomotive Pfd., 30 @ 88 1-4, 50 @ 87 7-8, 25 @ 87 3-4, 25 @ 87 5-8, 50 @ 87 3-8, 11 @ 88, 50 @ 87 3-8.

Canada Pulp Pfd., 25 @ 70.

Cement, 25 @ 28 3-8, 25 @ 28 1-2, 100 @ 28 3-4, 75 @ 28 7-8, 20 @ 29, 100 @ 29 1-8, 100 @ 29, 200 @ 29 1-4, 50 @ 29 3-4.

Cement Pfd., 10 @ 90, 5 @ 89 3-8, 10 @ 90, 1 1-4 @ 89 1-2, 50 @ 98 7-8.

Detroit United, 25 @ 70.

@ 56 5-8, 25 @ 56 3-4, 25 @ 56 1-2

Dominion Steel, 100 @ 56 1-2, 25 @ 56 5-8, 25 @ 56 3-4, 25 @ 56 1-2, 150 @ 56 3-4.

Dominion Iron Pfd., 5 @ 102 3-8.

Dominion Textile, 10 @ 68 1-2.

Laurentide Pulp, 20 @ 160.

Lake of the Woods, 1 lb 140.

Mackay, 50 @ 78 3-8.

Montreal Power, 57 @ 192 1-2, 25 @ 192 3-4, 50 @ 193, 25 @ 193 1-4, 5 @ 193, 25 @ 193 1-4, 25 @ 193, 25 @ 193 1-2, 1 @ 193, 425 @ 194, 35 @ 193 7-8, 3 @ 193, 25 @ 193 3-4, 630 @ 194, 3 @ 194 1-4, 31 @ 194 1-8, 50 @ 194 1-4, 100 @ 194 3-8, 25 @ 194 1-4, 10 @ 194, 50 @ 194 1-2, 25 @ 194 3-8.

Montreal Telegraph, 25 @ 146 1-2.

Montreal Cotton Pfd., 100 @ 104.

Ogilvie, 2 @ 129.

Rich. and Ontario, 25 @ 123 1-2.

Rio de Janeiro, 69 @ 115.

Shawinigan, 100 @ 123, 25 @ 123 1-4 76 @ 123 1-2.

Sao Paulo, 2 @ 190.

Sherwin-Williams, 135 @ 37 1-2.

Steel Co. Pfd., 125 @ 90 1-2, 10 @ 90 3-4.

Steel Bonds, 4,400 @ 99 1-2.

Toronto Railway, 1 @ 137, 6 @ 137 1-2, 13 @ 137.

Twin City, 25 @ 104 1-2.

Winnipeg Bonds, 1,000 @ 105.

Bank of Commerce, 5 @ 215, 50 @ 216, 17 @ 218.

Bank of Montreal, 4 @ 242.

Bank of Nova Scotia, 58 @ 277.

Bank of New Brunswick, 25 @ 260.

East Town Bank, 30 @ 210.

Merchants Bank, 39 @ 199.

Molson's Bank, 46 @ 204.

Royal Bank, 1 @ 225.

Union Bank, 4 @ 149.

Afternoon Sales.

Canadian Pacific Ex. Rights, 100 @ 235, 425 @ 235 1-2, 75 @ 235 1-4.

Canada Locomotive Pfd., 50 @ 87 3-4, 50 @ 87 1-2, 50 @ 87 3-8.

Cement Pfd..., 120 @ 90, 10 @ 89 3-4, 10 @ 90.

Detroit United, 25 @ 70.

Dominion Steel, 100 @ 57, 75 @ 57 1-4, 250 @ 58, 200 @ 58 1-2, 100 @ 58 1-4, 25 @ 58 1-8, 150 @ 58.

Dominion Canners, 25 @ 64, 18 @ 63 3-4.

Illinois Pfd., 3 @ 90.

Montreal Power, 50 @ 194 1-2, 25 @ 194 3-8, 50 @ 194 1-4, 100 @ 194 3-8, 26 @ 194 1-4, 25 @ 194, 25 @ 194 1-4, 75 @ 194 1-2, 50 @ 194 3-8, 25 @ 194 1-4.

Porto Rico, 50 @ 73 1-2.

Rich. and Ontario, 75 @ 123 1-2.

Rio de Janeiro, 16 @ 114 3-4.

Sao Paulo, 50 @ 190, 50 @ 190 1-2.

Shawinigan, 75 @ 124.

Steel Co., 75 @ 33 1-2, 50 @ 33 1-4.

Toronto Railway, 25 @ 137.

Tooke, 25 @ 40 3-4.

Tooke Pfd., 25 @ 89 1-2.

Bank of Commerce, 1 @ 216, 20 @ 218.

Molson's Bank, 10 @ 204.

Royal Bank, 32 @ 224.

CLOSING STOCK LETTER.

By Direct Private Wires to J. C. Mackintosh & Co.

New York, Jan. 2.—Today's market took its tone from the tenor of the newspaper year-end forecasts which, as a whole, were conservatively cheerful. It is doubtful if the public responded to the strong bullish initiative in anything like the expected degree, but in spite of absence of demand from this quarter the market never wavered and at the close advances ranging from one to over two points were recorded throughout the active list. The strength was so well distributed that it was difficult to single out a leader, but there is little doubt that the buoyancy of the Steel issues was a strong bullish influence. The strength of the Anthracite shares also was regraded as a favorable omen respecting the demands of the Anthracite miners which will be submitted this week. The year-end reinvestment of funds was named in explanation of the general strength, but the advance as a whole smacked of manipulation. This fact does not carry any unfavorable significance at this time, indicating as it does that distribution by the larger interests has not been accomplished even if it has been attempted. Many stocks still rule at a level that is attractive both to speculators and investors and with general cheerful sentiment and fundamental conditions good it seems likely that the broad trend will continue upward for the immediate future.

LAIDLAW & CO.

GRITZ GRITZ GRITZ

25c. for 5 lb. Bag

MARRIED

MACKINNON-THOMPSON—At St. John's (Stone) church on Tuesday, January 2nd, by the rector, Rev. G. A. Kuhring, Alexander MacKinnon, of Charlottetown and Bessie Disa Hermann-Thompson, of Toronto.

DIED.

DOUGLAS—In this city on Jan. 1st, 1912, Helen May, infant daughter of E. Mayes, and Ida Douglas.

SAUNDERS—At the General Public Hospital, St. John, N. B., on Jan. 1st, 1912, Earl Willey Saunders, aged 7 years, 3 months, son of Oscar and Elizabeth Saunders, leaving mother, father, six sisters and four brothers to mourn.

Funeral from his father's residence, Gondola Point, Wednesday, Jan. 3rd, at 2 o'clock.

(New Jersey and Vineland papers, please copy.)

BISHOP—On January 2nd at Boston, Mass., Catherine Tallan, daughter of the late Joseph L. Bishop, formerly of Bathurst, N. B.

GAULTON—At her husband's residence, 95 Moore street, Martha, beloved wife of George Gaulton, leaving a husband, one son and four daughters, also two sisters and three brothers. Asleep in Jesus.

Funeral from her late residence, Wednesday, Jan. 3rd. Service at St. Paul's church at 2.30 (Halifax, Newfoundland and Brooklyn, N.Y. papers please copy.)

D. BOYANER

Optician and Optometrist

38 Dock St.

Optics Exclusively

THE BOARD OF TRADE HAS HAD BUSY YEAR

Retrospective View of 1911 Shows that Board has Departed from Conventional Lines and Became Live Body

1911 will be a memorable year in the annals of the St. John Board of Trade. It will mark the culmination of the revolutionary tendencies foreshadowed in the address of T. H. Estabrooks when he assumed the presidency of the board three years ago. It will be remembered as the year in which the spirit of the Boosters Club captured the board as well as the people of the province; a year in which the young men saw visions and the old men dreamed dreams.

A short time ago the board hewed religiously to the policy of the old fashioned chambers of commerce. It did not concern itself with matters other than those relating to transportation by rail or steamship, and the development of foreign markets. But it has recently begun to enlarge its purview, and its members individually and collectively are taking a keen interest in all questions which affect the welfare of the city or the province. At the beginning of the year just closed the board came to the conclusion that the city problem was one of the most important matters it could concern itself with, and launched the movement which resulted in the formation of the Citizens Committee and the decision of the ratepayers to try the commission form of government. There is now a very strong feeling among the members of the board that city government exercises a pronounced influence upon a city's industrial affairs and that good government will do as much to assure the industrial and commercial progress of the city as any other single factor could do.

Last year the board increased its membership by 60, bringing the total up to 380. It has outgrown its present quarters, and the effort now being made to secure subscriptions for purchase and equip a new building is meeting with a hearty response from the business men of the city.

One of the features of the past year has been in the increased interest on the part of the young men in the proceedings of the board; an interest which is now taking the form of a movement to give the young men larger opportunities for work for the good of the city, by allowing them to become members of the board under a special provision.

Officials of the board claim with some show of reason, that it is largely responsible for the growing optimism in regard to the future of the city, and they believe that as this spirit is encouraged among the young men they will acquire a better appreciation of the opportunities which are waiting here for enterprise and energy, and think twice before rushing off to the west—and then decide to stay here and grow up with the city. Some of the younger members of the board contemplating the fact that the C. P. R. is preparing to make expenditures here have already come to the conclusion that the corporation intends to make St. John its eastern terminus the year round. They point to the rapid increase in the size of steamships, and the fact that the C. P. R. now has two boats which are too large to be sent up to Montreal. And they believe that it will not be many years before the C. P. R.'s trans-Atlantic boats will be too large even to go to Quebec, an opinion which they say is confirmed by the fact that the C. P. R. is not taking any steps to secure better accommodation at Quebec.

INSTALLATION OF OFFICERS AT LODGE

The installation of officers of Masonic Lodge St. John, No. 2, F. and A. M., took place in their rooms on Germain street last evening. After the ceremonies refreshments were served and a short musical programme enjoyed. The following were installed in office: J. H. Belyea, W. M.; C. A. Rutherford, I. P. M.; H. H. Bissett, S. W.; T. Powers, J. W.; A. W. Sharp, treasurer; R. Steeves, secretary; T. R. W. Wigmore, S. D.; Roy Crawford, I. D.; George Gamblin, S. T.; D. S. Robilliard, J. T.; H. J. Mowatt, D. C.; Elmer Burchill, I. G.; Robert Clerk, tyler; D. Arnold Fox, organist. After the ceremony was transacted the members of the lodge partook of light refreshments, during which the new worshipful master was heartily toasted.

During the evening the following programme was given: vocal solos, A. R. Massie, F. McKean, D. Pidgeon, S. D. Lewis, R. C. Richie, Olive Dickanson and Dr. J. G. Leonard, while readings were rendered by S. C. Matthews and D. S. Robilliard.