

ANCO DE MEXICO SA DE CV

Rio Lerma 215
AP 32016 Tlalnepantla
Mexico D.F.
Phone: (5) 390-1812, 390-1622
Fax: (5) 390-9087

Mauricio Islas Ibararán
Manager of Engineering

Company Size:
75 employees, sales \$US 5,000,000

Primary Products:
A variety of autoparts

Export Levels:
None

Plants:
The plant is located at the above address

Wastewater Status:
The company complies with all standards

Potential Opportunities:
Water is used primarily for cooling. Anco discharges approximately 8,000 m³ per year. While the company currently complies with all norms, future water treatment purchases will be necessary in order to comply with international head office standards. Anco was recently taken over by Cooper (U.S.A.), and as such, must meet environmental standards of Cooper plants. An environmental audit is scheduled for 1994, after which, upgrades will be made. However, head office policies for equipment purchases and financing are still unclear.

Purchase Time Frame:
Within 2 years

Additional Comments:
None

CLARIMEX SA DE CV

Rayón 18
Col. San Lorenzo Tlalnepantla
Edo. de Mexico
Phone: (5) 390-8711, 390-8401, 390-8697
Fax: (5) 565-3249

Enrique Rangel Peniche
Director General

Company Size:
Information not available

Primary Products:
Activated Carbons

Export Levels:
approximately 30%

Plants:
Hidalgo Attalaquia (Hidalgo)

Wastewater Status:
Water discharge does not currently comply with regulations

Potential Opportunities:
Clarimex is interested in equipment that will recover phosphoric acid for reuse from water discharge. Currently, this purchase would be due to an economic benefit. However, if norms become more strict, the company will need to treat water effluent for phosphate content. In addition, Clarimex has high levels of suspended solids and acidity in water discharge. Currently installed sedimentation tanks do not operate efficiently.

Purchase Time Frame:
Within 2 years

Additional Comments:
Financing would be external.

The company is interested in meeting with a Canadian wastewater treatment company that supplies activated carbons. Clarimex is interested in entering the Canadian market for activated carbons.