



HINODE CORPORATION

4-14-2 HONMACHI-NISHI
YONO SAITAMA
JAPAN 338
PHONE 0488-53-9700
TELEX 2923-173

I. Store Operation of Hinode : Chains of "DOIT" DIY Centers

Yearly Sales : ¥16.6 billion (US\$69.2million)
(For 14 stores)

Gross Margin : 32 %
(For 14 stores)

Sales Area : 21,600 sq-ft.
(Av. per store)

No. of employees : 700 (Incl. 240 parttime workers)

II. Doit Company Limited

Location : 2-8-20 Sakuragoaka, Yono Saitama
Japan
Phone : 0488-54-1563

Yearly Sales : ¥ 2.5 billion (US\$10.4 million)

Aim of business : Wholesaling of DIY merchandise
with an emphasis on automotive
and garden items.

III. DMC Group Headquarters

Location : 4-14-2 Honmachi-Nishi Yono
Saitama, Japan
Phone : 0488-53-9827

Scale of DMC Group :

This group has celebrated its 11th anniversary and now has under its control 45 firms and 190 DIY Home Centers and 39 approved vendors who are ready to render complete supply services in the Group's cooperative spirit. And it is Hinode Corporation who acts as coordinator of the Group.

No. of member firms : 45

No. of member stores : 190

Aggregate total of employees : 4,647 (Incl. 1,196 parttime workers)