

GORDON FOOD SERVICE, INC.
WHOLESALE/DISTRIBUTOR
333 50th Street SW
Grand Rapids, Michigan 49508

PHONE: 616-530-7000
FAX: 616-530-7143
KEY CONTACT: Gordon Moun, Buyer Frozen
Jim Linton

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$20 - \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, Layer Pack, Shatter Pack; Haddock - 5# Cello, IQF, Layer Pack, Shatter Pack; Ocean Perch - 5# Cello, Layer Pack, Shatter Pack; Pollock - 5# Cello; Salmon - Shatter Pack; Trout - IQF

Frozen Shellfish: Mussels - 5# Cello; Sea Scallops - 5# Cello; Snow Crab Clusters - 5# Cello; Snow Crab Meat - 5# Cello

PURCHASE FROM? Australia, Canada, Denmark, Iceland, New Zealand, Norway, South Africa, Taiwan, Thailand

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Grand Rapids and Detroit, Michigan

COMMENTS?

"Canada suppliers must meet service requirements, quality restrictions, price, etc. Would be looking for long term continuity of supply and a long term pricing program. Buying of frozen fish for all locations of Gordon Food Service, Inc. is done through this location. Call direct."

THE GORTON GROUP
PROCESSOR
327 Main Street
Gloucester, Massachusetts 02930

PHONE: 617-283-3000
CONTACT: Stanley Feener

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - Blocks; Flounder - Blocks; Ocean Perch - Blocks; Pollock - Blocks; Sole - Blocks; Turbot

Frozen Shellfish: Sea Scallops - Blocks; Snow Crab Meat - 5# Cello, 10# Layer Pack

PURCHASE FROM? Canada, Japan, Korea, all over the Far East

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? No

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? All east coast locations and Gloucester, Massachusetts