REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :510-BEIJING

007-POWER & ENERGY EQUIP. & SERV.
PEOPLE'S REP OF CHINA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CONTINUE EFFORTS TO OBTAIN A THERMAL PROJECT ALLOCATED TO CANADIAN SUPPLY.	ONE COMPLETE STATION VALUS $150 MILLION OR MORE.
	ATTEMPT TO POSITIION CANADA FOR PARTICIPATION IN DESIGN AND IMPLEMENTATION OF THE THREE GORGES PROJECTS.	LONG RANGE POTENTIAL UP TO $500 (1.1 -22M $ MILLION IN EQUIPMENT AND SERVICES.
	ONTARIO HYDRO TECHNICAL AGREEMENT WITH MWREP.	EVENTUALLY INTRODUCE CANADIAN SUPPLIERS TO ONTARIO HYDRO TO P.R.C. ENTITIES.
	TECHNICAL SEMINARS TO PRESENT CANADIAN CONTROL SYSTEMS AND "BALANCE OF PLANT" CAPABILITIES.	SPECIFICATION BY P.R.C. AUTHORITIES OF CANADIAN SUB-SYSTEMS.
	BUILD ON EXISTING RELATIONSHIPS SUCH AS THE BANK OF MONTREAL /MWREP.	TO OBTAIN INFORMATION WHICH WILL HELP LONG-RANGE PLANNING.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2 -----		
QUARTER: 3	Assist in finalizing the Ghe Yan Power Project. -Provide support on Beilungang II. -Explore reopening of talks between Cda/China for NCA. - to illicit additional slate of TCP study proposals	-Signature of contract, US$ 100 million. -Agreement reached between Babcock & Wilcox and PRC signature to take place Jan.89. $48 million. -Agreement reached between 2 Governments to renew negotiations NCA May 89.
QUARTER: 4 -----		