

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 322-KINSHASA

009-FOREST PRODUCTS, EQUIP, SERVICES
ZAIRE

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PULP AND PAPER PRODUCTS

ESTABLISHING CONTACTS WITH CANADIAN PURCHASING OFFICES.

BETTER KNOWLEDGE OF THE ZAIRE MARKET AND
INCREASED EXPORTS.

USE OF CIDA LINE OF CREDIT FOR PURCHASING PAPER.

MARKET PENETRATION.

COUNT OF PULP AND PAPER PRODUCT USERS.

INCREASED EXPORTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----