

One of the award winners, Husky Injection Molding Systems, manufactures complete injection molding systems including the mold, machine, robot and product handling equipment. The complete PET preform injection molding system shown above has a pneumatic robot that removes 32 molded preforms every 25 seconds.

glycol and polyethylene plastic resin. It exports about one third of its products to at least 30 countries.

Specialty firms

In the agricultural or food product category, awards were presented to frozen food manufacturer Cavendish Farms of Moncton, New Brunswick and the Alberta Wheat Pool in Calgary, a large processor and exporter of agricultural seeds. Both companies' products are marketed in the US, Europe, Pacific Rim countries and South America.

A number of awards were also presented to high-tech firms, all of which have developed large markets on five continents. Litton Systems Canada Ltd. of Rexdale, Ontario is a leading manufacturer and system integrator of state of the art electronic and avionic systems. Bristol Aerospace Ltd. of Winnipeg, Manitoba, a manufacturer of precision sheet metal fabrications for the aerospace and nuclear industries, exports some 80 per cent of its products. And the Richmond, British Columbia manufacturer and marketer of electronic data collection systems, Epic Data Sales Ltd., has sold its systems to about 400 major companies in the world and has been recognized by a number of them including Hughes Aircraft Company, which selected Epic Data from over 14 000 suppliers for its Supplier Superior Performance Award in both 1983 and 1984.

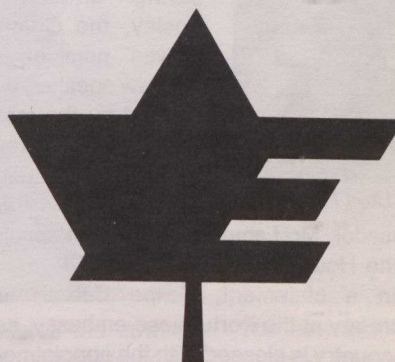
Two other companies, Stanley Associates Engineering Ltd. of Edmonton, Alberta and Canpotex Ltd. of Toronto, Ontario

received awards for services.

Stanley Associates provides engineering consulting services and the firm's speciality is in the water supply and sanitation sector. Dr. D.R. Stanley, the founder of the firm is an expert in this field and a member of the Export Advisory Panel of the World Health Organization in Geneva, on environmental health matters. The firm has many project and permanent offices overseas including Barbados, Port-of-Spain, Trinidad and Tobago, Lusaka, Zambia, Lilongwe, Malawi and Korea.

Canotex is owned by the seven mining companies that operate the ten mines in Saskatchewan where the world's largest reserves of potash are mined and refined. Canotex transports and markets the potash in Asia, Latin America, Oceania, Africa and Europe.

The companies that received the awards are entitled to incorporate the export award logo into their letterhead and other materials.



The Canada Export Award logo

Line of credit for Mexico

A \$100-million guarantee facility that is being extended to six Canadian banks to support sales of Canadian goods and services to buyers in Mexico has been signed by the Export Development Corporation (EDC).

The guarantee facility emphasizes EDC's confidence in Mexico and the importance that it places on the continuance of strong trade ties between the two countries. Under the guarantee, the Canadian banks will confirm letters of credit opened by participating Mexican banks on behalf of their clients. EDC will guarantee the obligations of the Mexican banks to the Canadian banks.

The Canadian banks extending the line of credit are Bank of Montreal, The Bank of Nova Scotia, The Royal Bank of Canada, Canadian Imperial Bank of Commerce, The Toronto-Dominion Bank, and National Bank of Canada.

Of the \$100 million, \$75 million is earmarked for exports purchased on short-term credit (180 days) and the remainder for exports purchased on medium-term credit (up to three years).

Canada-US video conferencing

Telecom Canada has announced a major step in the provision of a national cross-border video conferencing service which will link its Conference 600™ service with similar networks offered by ISACOMM Inc. and AT&T Communications in the US.

Initially, the two-way, fully-interactive, point-to-point, colour video conferencing service will link three Canadian cities — Toronto, Ottawa, and Montreal — to cities served by ISACOMM's Meeting Channel[®] and AT&T's ACCUNETSM Reserved 1.5 Service in the US. These US cities include Atlanta, Baltimore, Boston, Chicago, Detroit, Houston, Kansas City, Los Angeles, Nashville, New York, Philadelphia, Pittsburgh, San Francisco and Washington.

Bell Canada was the first of Telecom Canada's member companies to file tariffs having requested an effective service date of November 15, 1984.

In 1985 the cross-border service will be expanded in Canada to include Vancouver, Calgary, Edmonton and Winnipeg. Other cities will be added as demand warrants.

The proposed rates filed with the Canadian Radio-television and Telecommunications Commission (CRTC) are for network use only and are based on usage and distance.