FAILURES in the Province of Quebec since our list of a week ago are as follows : C. O'Reilly, general store, Chambly, has been served with a demand of assignment.-F. Gunn, ship chandler, Quebec, is reported in embarrassed circumstances, and seeking a composition.-Louis Frechette, trader, Ste. Madeleine, has assigned .---- On the demand of G. Bowin, Montreal, A. Normand & Co., shoes, Hull, have assigned.-F. X. A. Montsion, general store, of the same place, in business only about two years, has been obliged to close up, with liabilities stated at \$4,000.-Louis Proulx, blacksmith, &c., St. Robert, has failed and assigned.---P. T. Gibb, doing business as the Gibb Wire & Iron Company, at Montreal, has been obliged to suspend.—Fortin freres, dry goods dealers, Three Rivers, have been served with a demand of assignment.----F. Noes, general store, St. Stanislas de Batiscan, has assigned.-A. Grundler, tailor, Montreal, is offering 15 cents on the dollar.----Rivet & Picotte, hatters, of the same city, have assigned.—Nolin, McGinnis & Co., tobacconists, St. John's, have been closed by Montreal creditors. — A. Bournival, general store, St. Paulin, has failed and assigned. — W. W. Morrow, of Robinson, general dealer, has also made an assignment.

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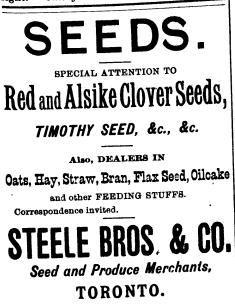
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## DIFFERENCE IN DRUMMERS.

"Oh, yes, there's difference in traveling men," said a Franklin street merchant yester-day to a reporter. "Some men will take a thousand mile trip, visit all the prominent points in four or five states and returnhome with all expenses account of about \$4 a day, while an expenses account of about \$4 a day, while others will go over the same territory and spend six or seven dollars a day. The man who gets over the country in the shortest time, makes the most sales and returns to the house with smaller country is of course a makes the most sales and returns to the house with smallest expense account, is, of course a valuable agent. The expensive drummer is sometimes of great value in spite of his prod-igality. As a rule, he makes many friends, is more liked by the customer, and gives the house by whom he is employed a certain amount of *eclat* in towns where *eclat* goes a long way. Then, too, the expensive drummer is very often a good salesman, so that, taking long way. Then, too, the expensive utuilling is very often a good salesman, so that, taking it all in all, his extravagance is overtopped by

his general worth. "There are drut There are drummers, however, who travel too cheaply. Wouldn't believe that would you? There are a great number of them, however. They stop at second-class hotels, take their night's lodging in a market would be a second seco They stop at second-class hotels, take their night's lodging in a smoke care and flit around the country as though they had wings. It costs them about \$2.50 a day to live, but they send in an expense bill of at least \$4 a day. What do they do with the difference? Pocket it, of course. As soon as a firm finds out that one of its men is doing this sort of thing it one of its men is doing this sort of thing it discharges him in short order, for it isn't business, you know, and then, besides it isn't just right."—Chicago Herald:



## MONETARY PHILOSOPHY VERSUS COMMON SENSE.

Some body has given in the columns of the Washington *Post*, the views of the rich men on wealth. The two New York millionaires whom he quotes both declare they don't want any more money. But we think their actions

whom he quotes both declare they don't want any more money. But we think their actions belie their words. Russell Sage is worth, in round numbers, some \$50,000,000 and he has \$4,000,000 or \$5,000,000 in bank constantly at call. He is always neatly but plainly dressed. I don't suppose he ever paid more than \$25 for a suit of clothes in his life and he is frugal in all ways, not because he loves money, but because he takes no pleasure in anything not required by comfort. I asked him once how it felt to be a rich man. He laughed a whimsical laugh and said : "I enjoyed myself quite as much railroading years ago, and even when I was a member of congress at Washington, as I have since I have had my office here at the head of Wall Street. The fact is wealth is traveling under false pretences. It confers no such advantages as those who don't possess it imagine. Men who are making money keep it because they like to have credit for saga-city; but there's nothing in money itself worth struggling for after one has enough for his needs. This isn't highfalutin philosophy I am talking. It is sound common sense." I asked Jay Gould about the same thing in his little cavern, No. 71 Broadway. "The

needs. Ints isn't high faituin philosophy 1 am talking. It is sound common sense." I asked Jay Gould about the same thing in his little cavern, No. 71 Broadway. "The notion of deriving comfort from great wealth," he said, "is all nonsense. A million dollars is as much as a decently-economical man can

spend the income of. Rich men try to get more-not for the sake of the money, but for the sake of excelling-just as boys in climbing trees will try and see which can climb the trees will try and see which can office the highest without falling. They say no main ever had enough. It is not true. I have enough, and I can mention a dozen men who will tell you the same thing about themselves."

A LAY OF THE TWO CANDIDATES.

Gaily the candidate Who has got there Smiles as he walks about, Head up in air.

Sadly the other chap Goes to the hole Pulls it in after him, Mournful his soul.

## NOTICE OF REMOVAL

We beg to notify the Trade that at the beginning of the year we shall REMOVE to the HANDSOME NEW WAREHOUSE on

BAY STREET.

where we will be pleased to see our triends and buyers generally.

MCMURRICH

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