

To me free trade has done a little bit of damage, well a lot of damage, but then again I'm hoping that it'll turn around. We have to start picking up ourselves, it's a stupid way to put it but the free ride is over and we really have to work.

What can you do though to sell furniture in the States?

I don't know, hire a salesman.

P. DO YOU THINK THIS IS A SHORT TERM TRANSITION OR A LONG TERM TRANSITION?

I think it's a short term thing because everyone is scared and protecting their own. But then we're going to be forced, hopefully we're going to be forced into action, right now we are not forced into action, we are just sitting back and complaining about free trade but we should be going out and becoming more competitive which means not paying the workers \$40 an hour to produce a booklet. Let's rationalize because they don't do it in the States and they don't do it in Mexico and they don't do it in Europe...they give incentives other ways. The company thinks it's a family, like Japan, they don't get paid extraordinary amounts of money for producing cars. What happens is it's more of other incentives whereas here...in the automotive industry you go to work, get paid \$25 an hour and go home, it's just a job. We've got to start thinking more pride here, we're Canadians, let's produce something that's fantastic.

What you're saying is that we should get rid of the unions here.

The unions, it did protect the worker and it still does. I'm not totally against unions but it protects the worker and yet it gives them too much power.

P. EXCUSE ME FOR A MINUTE, I WANT TO KNOW WHAT LINDEY THINKS OF FREE TRADE?

I think that the government hasn't really told us yet what is going on with free trade and everyone including myself is basing their opinion on what we've read in the newspapers which is not positive. The government has spent a lot of money to convince us that it was going to be a positive thing but they haven't spent any money on the follow-up showing us how it has been, which means one of two things - they either haven't spent the money to show it has been a positive thing, or it hasn't been a positive thing. I don't think the businessmen in this country would have allowed the free trade agreement to go through if it wasn't going to benefit at least a certain percentage of the business people. As far as where it's going, I don't know, I still think that if you look at what has been put forth in the media it's not a happy situation and the government has not been assertive enough in showing what's positive about it.

Q. SOME PEOPLE TALK ABOUT FREE TRADE AS IF IT IS PART OF A LARGER SCHEME OF THINGS. DO YOU THINK OF FREE TRADE AS PART OF A LARGER TRADING SCHEME OR IS IT A SORT OF STAND ALONE THING?

No, it definitely should be part of a larger scheme of things. I think right now we're just narrow minded and we're seeing the short term effect.

P. WAS THE FREE TRADE AGREEMENT A STEP TOWARDS MORE INTERNATIONAL TRADE OR IS IT JUST SOMETHING THAT BRIAN MULRONEY WANTED TO DO FOR RONALD REAGAN?

I think that what happened in the United States during the Reagan years forced Canada to be a part of the free trade agreement maybe before Canada was ready. With the United States becoming more isolationist, Canada saw it as the only way to become more competitive and