

"P.S.—Cost of making paper to-day is from one to two cents per pound greater than four weeks ago.

"HOLYOKE PAPER COMPANY,  
"HOLYOKE, Mass., September 23, 1834. }

"In view of the embargo on foreign rags, and the consequent unsettled price of domestic rags, we withdraw all former quotations of prices of our papers, but shall meet our customers fairly at all times.

"Very respectfully,

"O. H. GREENLEAF, *President.*"

**KNIGHTS OF THE ROAD.**—Last month, at the yearly meeting of "The Commercial Travellers' Mutual Benefit Society of Canada," a very satisfactory report was presented by the secretary, Mr. James Sargent—re-elected as was most fitting—and with the other officers, Mr. John F. Ellis of OURS being president, are looking forward with hopes of even greater prosperity during the coming year.

He reports the present membership at 1,200. Yes, 1,200 hard-working, active, pushing men, carrying to every nook and corner of our land samples of the latest novelties and newest designs in the market.

Fond of a joke they are, good tellers of stories, but yet not allowing their love of frolic to interfere with the persistent and determined efforts to place their goods with the man of prompt payment.

We have met the Canadian "Commercial" at home and abroad, on the road and in the quiet family circle, and can vouch for it, that for intelligence and honest worth it would be hard to make an improvement.

A DAY IN CINCINNATI very pleasantly spent among the Trade was an agreeable change from the work at home.

In books, the Fall season of course commencing a little later than in Canada, there is but little indication of what the winter season will be, but dealers look hopefully forward. Robert Clarke & Co., the leading house there, is fairly busy, combining as they do publishing, bookselling, and a large commercial stationery business.

A story is told of a Cincinnati, bookseller with more leisure and means than usually falls to the lot of his trade, getting as far away from home on a fishing excursion as the City of Winnipeg, and having a fancy for any book relating to the Hudson's Bay Company asked a brother bookseller in that city if he had anything new relating to the favourite subject. The answer was, No. On expressing surprise the Winnipeg man said:—"If you want anything relating to the Hudson Bay Company or anything new in any department of Americana, you had better write to Robert Clarke & Co., of Cincinnati." "Why," exclaimed

the other, "they are just round the corner from me, and I have put myself out of the way to look for what I can find at home."

John Holland, the Gold Pen man says, "business very good—never better."

When and to whom are all the Gold Pens sold when no person can have any reasonable expectance in his lifetime of buying a second Holland Pen.

Mr. Yeiser, the obliging Secretary of the Globe Files Co., reports the demand for their goods steadily improving.

S. O. Tatum & Co., Letter Copying Presses, are, we learn, about establishing a Canadian agency for their goods.

A NEW MAGAZINE.—We see it announced that from the Capital a new magazine will be issued shortly.

FALL.—With the advent of Fall comes the large announcement numbers of *The American Bookseller* and *The Publishers Weekly*, full to repletion of lists of all manners and kinds of books.

The list of R. Worthington's new illustrated juvenile works occupy considerable space. The sample illustrations given are not up to the high standard to be looked for in young people's books in the present day.

## RECIPROCAL COPYRIGHT.

*Notes of an Interview with Mr. G. Mercer Adam.*

**Reporter.**—You are known to be one of the few authorities in Canada on the question of copyright, Mr. Adam; will you kindly inform me if anything further has been done by authors and publishers in the States in the way of securing an International Copyright treaty?

**Mr. Adam.**—Nothing that I hear of. The agitation of last winter seems to have been a sporadic affair; though it is possible that the Dorsheimer Bill may again be heard of in Washington in the coming session.

**Reporter.**—Why did the Bill miscarry?

**Mr. Adam.**—Partly, I daresay, from lack of interest, and partly from conflict of opinion in regard to the measure. On ethical grounds you cannot argue the matter with a politician; he is only amenable to the argument from policy; and the line of policy is too often clouded by economical bias. If a Free-trader he may be got to listen; if a Protectionist, he will want to saddle the concession with endless restrictions.

**Reporter.**—American Authors, and the responsible Publishing Houses, I believe, are in favour of the measure; are they not?

**Mr. Adam.**—They are, and may well be so, for literary piracy is ruining the native book trade. The public, however, care little for this; they want cheap books; and if an international treaty is made they fear books will be dear. But American authors have now little motive for urging Congress to enact