

Pianos

Organs



Victrolas

Phonographs

**Are You Going to let this Christmas go by without Music in Your Home?
Buy Something that will last a Lifetime**

A little Money buys a Victor or Edison, a little more buys a Piano, and still a little more buys one of these wonderful Instruments, the Player-Piano



Extra Special

New Scale Williams' Player Piano

Seven only. Large Colonial or Louis designs. Special shipment just received. They sell regularly for \$850, but for Xmas trade to mail order buyers we make this unprecedented offer.

\$675

Terms One Quarter Cash. Balance in three full payments

The Sweet-Toned Ennis Piano

A reputation of 27 years behind each and every one of these beautiful Louis design Pianos at

\$325

Handsome cases in oak, walnut, and mahogany, combined with the sweet tone that has made this piano known all over Canada.

Victor Victrolas



\$20 to \$250

We are Winnipeg Agents for this famous line of Cabinet Talking Machines. Send for our Victor booklet.

New Scale Williams Piano

Colonial design, simple, artistic, elegant, in Walnut, Mahogany, or Mission Oak. The New Scale Williams' tone has attracted the attention of the world's greatest musicians. It possesses special features of construction only found in this piano. This is a piano to satisfy the tastes of the most fastidious musician, and we guarantee it to give a



\$400

Terms One Quarter Cash. Balance can be arranged in 3 full payments.

AT LAST!

The Everson

The first artistic Player-Piano at a moderate price. Beautiful case designs and the best value we have ever known at this price.

\$550

\$25 Cash, \$15 Monthly.

Or One Quarter Cash and 3 full payments

Every Edison Phonograph

Every Edison Record

Always in Stock

This new 1912 model Standard Phonograph with large flowered horn, plays the Amberol records. The newest of Mr. Edison's models, with 12 four minute selections of your own choice.



\$8.80 Cash

\$48.50

\$5 Monthly

Two only Organ Specials

Doherty Organs—Massive Golden Oak Piano Case, Barton Style. Perfectly new. Regular \$150. To Mail Order Buyers \$110.

Terms—One Third Cash; 12 Months to pay the Balance.

Doherty Peerless—Seven Octave. Handsome Piano Model. Mahogany Case, plain but elegant style. Regular \$150. To Mail Order Buyers \$100. Terms as above.

Two such Bargains will not last long. Order yours to-day



This Victor

With 12 Selections
6 10in. D.D.

\$9.50 Cash **\$39.50** Monthly



Everson \$285

The best Piano at anywhere near the price. This piano is so much like the high priced instruments that any good judge would price it at least \$100 higher, and many pianos are selling for that much more that are not so good in tone, style, refinement of finish, as the Everson. This is positively the best piano sold in Canada at that price. Terms, \$15.00 cash and \$8.00 monthly; or one-third cash, balance can be arranged in two full payments.

A SPECIAL MAIL ORDER OFFER

There are some who buy only when under the strong pressure of the Salesman's arguments. To those this proposition will not appeal. But there are others who have tested the economy of the Mail Order System. They know this is the cheapest plan of merchandising yet discovered. They also know that reliable mail order houses send goods fully up to sample and description, while some even go so FAR AS to guarantee absolute satisfaction or money refunded AND this is our policy, and is contained in this offer to you. **BUY direct and save Agent's Commissions and Expenses.** Cut out the description of the instrument you are interested in and write us at once, because time is short enough for Xmas delivery. **Winnipeg's Busiest Music House.**

Cross, Goulding & Skinner, Ltd., 323 Portage Avenue, Winnipeg, Man.

NEWS FROM OTTAWA

Laurier and Borden Cross Swords

By The Guide Special Correspondent

Ottawa, Nov. 17.—The first session of the twelfth Canadian Parliament got under way this week. The start was made with even more fuss and feathers than usual, due to the circumstance that for the first time since Confederation the speech from the Throne was read by a Prince of the Blood. This, combined

with the additional circumstance that a new set of ministers occupied the government benches made the opening a notable one. The interest in the proceeding ran at fever height and at the moment of writing has not yet subsided, for while society is agog over the great levee to be held on Saturday night by the Duke

and Duchess of Connaught, the politicians and people who do not place much stock in this kind of show are speculating as to what will happen during the course of the debate on the address in reply to the speech from the throne.

To the folk on the Western farms the chief interest in what has happened in Ottawa this week will not lie in the fuss and flummery but in the promises contained in the formal document which the government of the day placed in the hands of the Duke of Connaught to read

to the assembled legislators and their wives and daughters. Those who were members of the farmers' delegation which invaded the Parliament buildings just a year ago will read this speech from the Throne with no small measure of satisfaction, because it makes clear that if the triumphant Conservatives have denied to them the privilege of the United States markets for farm produce they have lost but little time in taking steps to make good some of the promises made by Mr.

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