



Have GALVANIZED Steel Stalls And Pay No More For Them

When you remodel your stable or build a new barn, put in *galvanized* steel stalls.

Most makes of steel stalls are painted with Aluminum or Black Japan but this is not sufficient protection against rust. *Galvanizing alone will stand.* We have found that out after years of experiment. It is the only perfect finish.

You would not think of buying wire fencing unless it was galvanized for you know how quickly rust will ruin it. Then if you want steel stalls to last and look well, *insist on having them galvanized too.*

More than this. Don't let any one charge you a single cent more for galvanized stalls. We will sell you BT stalls galvanized *without extra charge.*

What it Means to You

It costs us 90c per cow stall to galvanize BT Equipment. It amounts to \$10, \$15, and \$20 or more on a stable job, but we charge you nothing for it. We just slice a big part of our profit and hand it to you. Your equipment is worth that much more in increased durability, better appearance and in the added satisfaction it gives.

How can we do it? *By selling more* steel stalls. Farmers and dairymen all want stalls that are galvanized so they buy from us. Every stall job we sell is a standing advertisement for BT Stalls and helps to sell others. Since starting to sell galvanized stalls without extra charge our sales have increased by leaps and bounds.

Galvanizing Lasts Forever

Paint scales off but the galvanizing on BT steel stalls never does, you can't scale it off even with a hammer and chisel. The galvanizing is made a part of the steel itself. That's because BT steel stalls are galvanized by the electric process—which unites the galvanizing material electrically and chemically with the steel.

Not only is the steel tubing of the stalls galvanized, but every nut and bolt, every casting and clamp as well. There is not a single spot for the rust to attack.



Insist on having galvanized steel stalls. Don't let any agent persuade you to buy something else. Steel cow stalls are constantly splashed with stable acids and manure. Wet bedding is heaped up against the post and partitions. Unless galvanized the rust will run them.

Our Own Galvanizing Plants

There are two plants in our factory for galvanizing BT steel stalls. No other firm manufacturing stable equipment has its own plant. If you insist on it they may offer to supply stalls made from galvanized pipe but will want more for them and even then the clamps and bolts will not be galvanized. No other firm but Beatty Bros. advertises that it will supply galvanized stalls at the same price as painted stalls.

Better Value in the BT

The galvanizing is only one of several remarkable features of advantage to be found only on BT steel stalls. Each of these is important to you for it represents a far bigger value for the money you spend in fitting up your stable than can be obtained by putting in any other stalls whether wood or steel. The BT Stalls for Best. Beatty Bros. are the leaders in the stall business in Canada. More BT stalls are sold than all other makes combined. The experience of thousands of farmers has proven them to be good. You are not being experimented upon when you insist them.

Get the Free Books

Send for our Free Stall Book No. 21 and read about all these advantages. Let us tell you about the BT aligning device, sure stop post, high level curb, cement clevis, stanchion rest and other features. Let us give you a price on BT Galvanized Equipment. Find out what it will cost to put in cement floors and steel stalls before you build or remodel your barn.

If you will answer the questions in the coupon we will send you a copy of our valuable book "How to Build a Dairy Barn," free.

Beatty Bros., Limited, 1711 Hill Street, Fergus, Ontario

"Insist on having Galvanized Steel Stalls."

Free Book on Barn Building.

Free Stall Book No. 21.



Shows how to lay floors, walls, how to frame, best methods of ventilation. Worth many dollars, but sent free for the coupon.



Tells about BT Galvanized stalls, stanchions, pens. Contains 3000 pictures of steel stalls, interior and exterior.

Coupon For Free Books

Beatty Bros., Limited, 1711 Hill St., Fergus, Ont.

I want to receive all the facts about BT galvanized steel stalls, about steel pens, stanchions and other fittings. Also I want to know about your Free Barn Service. So send me your Free Stall Book No. 21, and the valuable book "How to Build a Dairy Barn."

Answer the following questions and send your coupon. Will send you the books free. You must send your coupon to Beatty Bros., Limited, 1711 Hill Street, Fergus, Ontario. When you receive the books, please return them to Beatty Bros., Limited, 1711 Hill Street, Fergus, Ontario.

Your Name _____
Address _____
City _____ Province _____