

SEMINARS ARE BEING CONSTANTLY HELD TO HELP YOU LEARN MORE ABOUT EXPORT FINANCING, U.S. PROCUREMENT OPPORTUNITIES AND OTHER KEY SUBJECTS.

BUT THE GATT AND THE FTA ARE NOT OUR ONLY AREAS OF ACTION. WE ARE ALSO MOVING FORWARD ON THE EUROPEAN AND ASIAN FRONTS.

AS WE ALL KNOW, THE EUROPEAN COMMUNITY IS SEEKING TO COMPLETE ITS INTERNAL MARKET BY 1992.

OUR 1992 STRATEGY CAN BE STATED SIMPLY:

- . WE ARE CARRYING OUT DETAILED ANALYSIS OF THE IMPACT OF 1992 THROUGH INTERNAL WORKING GROUPS AND THROUGH 3 MAJOR STUDIES WHICH WE HAVE COMMISSIONED;
  
- . WE PLAN TO CONTINUE TO USE THE GATT AS THE PRIMARY FORUM FOR CANADIAN-COMMUNITY DISCUSSIONS, RECOGNIZING THAT THE 1992 INTERNAL MARKET REFORMS COULD DRAMATICALLY AFFECT THE COMMUNITY'S EXTERNAL TRADE POLICIES;