

The following is a summary of the survey results:

	<u>Number</u>	<u>Percentage of Respondents</u>
Total number of firms contacted	64	100 %
Number responding to some or all of the questions	57	89
Number responding, but requesting that the source of information remain confidential	20	35
Respondents stating price as primary purchasing criteria	21	37
Respondents stating quality as primary purchasing criteria	30	53
Respondents stating price and quality given equal consideration	6	11
Respondents with strict anti-import policies	0	0
Respondents reporting some current import supply	10	18

Projected 1983 tonnage (all alloys) represented by respondents is 155,000.

Information relative to the prices being paid by the respondents for commercial steel castings was most difficult to obtain. Some stated that this type of information was confidential, while others provided these data by alloy group. Some, however, categorized their purchases by alloy and casting weight and are shown in Exhibit A.

A discussion of the responses is discussed in a subsequent section of this report.