QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 506-SHANGHAI

006-ELECTRONICS EQUIP. & SERV
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
INSTRUMENTATION MARKET SURVEY	COMPREHENSIVE MARKET PLAN
IMPLEMENTATION OF MARKET PLAN	MARKET FOOTHOLD

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -COMPLETE INSTRUMENTATION STUDY; -PURSUE SHNGI VTMS PROJECT/SUPPORT CDN CO.	-STUDY COMPLETED, FIRST COPIES DISTRIBUTED, WIDER SELECTION NOW BEING PRINTED; -CDN CONSULTANTS REDESIGNING CONSORTIUM APPROACH TO ENHANCE PROJECTS. EXCHANGE OF VISITS PLANNED.
QUARTER: 2 COMMENCED PLANNING/PREPARATION FOR OUTGOING INSTRUMENTATION MISSION. SUPPORTED EFFORTS OF CDN TEAM IN PURSUIT OF VTMS PROJECT.	SECURED ASSISTANCE OF SHNGI AND WUXI INSTRUMENTATION/ELECTRONICS BUREAUX. SETTLED ON LOGISTICS COMMENCED RECRUITMENT. ARRANGED INTRO OF KEY CHINESE & CDN PLAYERS IN SHNGI. SHNGI ECON LEADERS CALLED ON SEVERAL KEY PUBLIC/PRIVATE
QUARTER: 3 IMPLEMENT INSTRUMENTATION SEMINARS. SUPPORT CDN TEAM PURSUING VTMS PROJECT.	INSTRUMENTATION SEMINARS ATTRACTED SOME 150 REG. CONTACTS. FOLLOW-UP VISITS IN SHANGHAI & WUXI. PROPOSAL FOR JOINT STUDY OF VTMS SYSTEM NOW UNDER CONSTRUCTION.
QUARTER: 4 SUPPORT CANADIAN TEAM PURSUING VTS PROJECT. PROMOTE CANADIAN CAPABILITY VIS A VIS INSTRUMENTATION PROJECT.	PREPARATIONS FOR JOINT CANADIAN/CHINESE STUDY NOW UNDERWAY. CANADIAN CONSORTIUM HAS MADE DETAILED PROJECT SUBMISSION.