

most important. 'It does not matter,' a man said the other day, 'what sort of influences surround children when they are babies, but when they are ten and twelve years old they need refined associations and well-bred people about them.'

Never could there be a greater mistake than this. A child's habits are formed almost in infancy, and the trend for life is of-

ten given by the time a little one is six years old.

As the children are gathered around the table as they go about the home, shall we not, specially thanking God for them, do our very best to bring them up for Him. It is their right to be early included in the membership of the church; once there they are not to be neglected, but to be trained

in such a way that they may become Christ's own, His disciples, His servants, His workers in the world.—'Christian Intelligencer.'

Selected Recipes.

'Poisson a la Dolgorucki' is a Russian recipe for the cooking of a fish that is very

Gourlay, Winter & Leeming

188 YONGE ST., TORONTO

"Canada's Greatest Piano and Organ House."

Our Mail-Order Service

Our carefully organized Mail-Order Department handles an ever-increasing business—a business that is not confined within the boundaries of Canada, but finds satisfied customers as far away as China or South Africa.

A brief summary, therefore, of our method of handling this business should not be out of place.

We furnish catalogues post-paid free upon application. We quote the closest figures, and explain our terms of payment, perhaps make some suggestions re selection, all by mail bear in mind.

The customer reads our letter, examines our catalogue, prices and terms, and writes us his or her decision as to which piano or organ is to be shipped on approbation. Then we ship.

Now! we ask the public, that is the public who live at a distance away from Toronto, to remember the following points in our business:

We place our expert knowledge (the knowledge and training of a lifetime) at the command of the buyer, and stake our honor and future business success on having the buyer satisfied.

Every instrument is guaranteed for a term of years.

We always ship subject to approval and pay return freight if not fully satisfactory.

We grant such liberal terms of payment that anyone even in moderate circumstances may purchase an instrument.

We afford to customers the opportunity of trying the instrument in his or her own home instead of in a crowded wareroom.

That as well as being the manufacturers of the

GOURLAY PIANOS

we offer our customers their choice of many other well-known instruments, among which are:

Knabe Pianos	Estey Organs
Mendelssohn Pianos	Sherlock and Manning Organs
R. S. Howard Pianos	Bilhorn Portable Organs
Empress Pianos	
Knabe-Angelus Player-Pianos	
Emerson-Angelus Player-Pianos	
Angelus Piano-Players	
Mira Music Boxes	and Victor Talking Machines

A card of enquiry will bring by return mail full particulars about either piano, organ, piano-player, music box or talking machine. Our mail-order service is both prompt and reliable. Will you not try it?

Gourlay, Winter & Leeming

188 YONGE STREET, TORONTO