

IMPORT GROWTH TRENDS

Currently the majority of the telecommunications equipment market is accounted for by imports. In some areas domestic manufacture is expected to encroach on imports over the coming five years. However, generally imports are expected to retain most of their share of the market, if not increase it. The following tables provide forecasts for the changing proportions of the market accounted for by imports as opposed to domestically-sourced products.

Consumer Premises Equipment

	Domestic	Imported	
1988	38.9%	61.1%	- 19.7%
1990	22.8%	77.2%	- 5.0%
1992	22.9%	77.1%	- 12.5%
			- 0.0%
			+ 15.0%
			- 18.0%

Computer Premises Equipment

	Domestic	Imported
1988	8.6%	91.4%
1990	5.7%	94.3%
1992	4.9%	95.1%

Mobile Equipment

	Domestic	Imported
1988	17.5%	82.5%
1990	14.2%	85.8%
1992	14.3%	85.7%

Broadcast/Multimedia Equipment

	Domestic	Imported
1988	1.5%	98.5%
1990	1.5%	98.5%
1992	1.5%	98.5%