

Is irrelevant to Canadians  
like myself

1      2      3      4      5

Is relevant to  
Canadians like myself

Not successful in telling  
me that international  
trade is important  
to the Canadian economy

1      2      3      4      5

Is successful in telling  
me that international  
trade is important to  
the Canadian economy

The company success  
stories are  
not believable

1      2      3      4      5

The company success  
stories are  
believable

Using a small firm's  
success story as  
opposed to a large  
firm to communicate  
the benefits of trade  
make the ads more  
relevant to me

1      2      3      4      5

Using a small firm's  
success story as  
opposed to a large  
firm to communicate  
the benefits of trade  
make the ads less  
relevant to me

Does not oversell  
the idea of the benefits  
trade will give  
companies

1      2      3      4      5

Oversells the  
idea of the benefits  
trade will give  
companies

Not worth the money  
to advertise to tell  
Canadians about this

1      2      3      4      5

Worth the money  
to advertise to tell  
Canadians about this

Unrealistic

1      2      3      4      5

Realistic

4. What do you like about this ad? (PLEASE BE SPECIFIC)

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