REPT4D 90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :608-NEW YORK, CONSULATE GENERAL

SECTOR :004-DEFENCE PROGRAMS, PRODUCTS, SERV UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 a) Attended a CECOM Working Group Meeting for U.S./Canada defence product development. b) Started recruitment for Subcontractors Conference III.

- QUARTER: 4 Incoming Buyers Mission to Subcontractors III Conference, Toronto
 - Organize a visit by CECOM Project Managers to Canadian defence electronics companies

a) Discussed projects; made follow-up plans for radar deception and night vision projects.b) Will fill quota of buyers from U.S. defence prime contractors.

- 13 purchasing agents and managers from New York area primes participated in event
 - 7 Project Managers will visit a total of 29
- companies in early May

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-PLARTRALY RESULTS REPORTED:

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a) Constitute exploring experted substantial anies and established buying consections. It becomefully introduced company to 27 mertain at This was the Largest prova from 27 to attend established event. 67