

REPORT 4A  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES  
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 435-COPENHAGEN

INSTALLATION OF WIN EQUIP. THIS PROJECT HAS TAKEN APPROX.  
ONE FULL PERSON MONTH THIS QUARTER. (2) FUR LABELLING ISSUE-  
THIS TRADE POLICY MATTER WILL CONTINUE TO REQUIRE SIGNIFI-  
CANT TID RESOURCES, PARTICULARLY AS DENMARK IS ITSELF CLOSELY  
INVOLVED. TADF MADE LIAISON VISIT APRIL 18-19. (3) OUTSTAN-  
DING OFFSET PURCHASE OBLIGATIONS BY CANADIAN SUPPLIERS LED  
TO CRISIS WHICH REQUIRED EXTENSIVE POST INVOLVEMENT.  
(4) MISSION TO GREENLAND LED BY D. M. OF DINA - COMMERCIAL  
COUNSELLOR PREPARED BRIEFINGS AND PARTICIPATED. (5) FRASER  
HARBOUR MISSION - JUNE 6. (6) ORGANIZING INCOMING BUYERS VI-  
SITS FOR JP ELTEKNIK, ROUFOSS ALUMINIUM, AND 3 DANISH BUYERS  
TO AIA INTERNATIONAL.

ANTICIPATED RESULTS

POTENTIAL CONTRACT OF \$2,000,000 CAN

SALES OF \$50,000 CAN

REALIZATION OF PROJECT EXPENSES ON VARIOUS  
FACTORS-DIFFICULT TO ASSESS AT THIS TIME

SALES OF \$50,000 CAN

STAFFING REQUIREMENTS TO BE REPORTED  
MAY BE SUBJECT TO CHANGE  
MAY BE SUBJECT TO CHANGE  
MAY BE SUBJECT TO CHANGE

COMPLETED FOR SIGNATURE  
REVISIONS OF THE DRAFT  
NEXT IMMEDIATE FOR LARGE DECISIONS  
DECISIONS AVAILABLE AFTER 15 JULY 1988  
LARGE VARIOUS TO VARIOUS  
MAY BE SUBJECT TO CHANGE

REPORT 4A  
88/10/21

RECAPITULATION OF THE ACTIVITIES AND ANTICIPATED RESULTS  
OF THE MISSIONS ABROAD FOR FISCAL YEAR 88  
CONSUMED PROGRAM RESOURCES