

BARNEY OLDFIELD—

Speed demon and tire manufacturer, would have made a fine automobile insurance agent would'nt he? He'd have a ready-made list of prospects and connections.

We realize that few men have the opportunities of Oldfield, so we roll up our sleeves and help our agents get business. We open to them new avenues of advancement and profit through the intensive methods of our agency development, promotion and publicity departments. In turn we receive their loyal adherence backed by their sound conviction that

IT PAYS TO REPRESENT THE

FIDELITY (FIRE) UNDERWRITERS
OF NEW YORK

Policies assumed half by The Continental Insurance Company, and half by The Fidelity-Phenix Fire Insurance Company of N.Y.
HENRY EVANS, President.

FIRE — TORNADO — AUTOMOBILE — HAIL — PROFITS

CANADIAN HEAD OFFICE: 17 ST. JOHN STREET, MONTREAL

W. E. BALDWIN, Manager.

**Insurance Company
of North America**

CAPITAL\$ 5,000,000
ASSETS IN EXCESS OF\$36,000,000

Issues specially desirable forms
of Use and Occupancy, Rental
and Leasehold Insurance

Agents in all the principal cities of
Canada and the United States.

Robert Hampson & Son, Limited

GENERAL AGENTS FOR CANADA

1 ST. JOHN STREET - MONTREAL

**Guardian Assurance Company
Limited, of London, England**

Established 1821

Capital Subscribed.....\$10,000,000
Capital Paid-up\$ 5,000,000
Total Investments Exceed.....\$40,000,000

Head Office for Canada, Guardian Building, Montreal
H. M. LAMBERT, Manager. B. E. HARDS, Assistant Manager.

ARMSTRONG & DeWITT, Limited, General Agents
36 TORONTO STREET TORONTO

CROWN LIFE**Bigger Business—Greater Premiums**

New Policies Issued	1918 \$3,658,112.00	1919 \$6,226,761.00
	(Increase Over 70%)	
Cash 1st Year Prens.	109,372.57	199,379.78
	(Increase Over 82%)	

Do you need more Insurance? Let the Crown Life take care of you. We have a Policy for every insurance need.

The Crown Life is a good Company to represent

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Crown Life Insurance Co., Toronto

ESTABLISHED 1886

Queensland Insurance Co. Limited
of Sydney, N.S.W.

Capital Paid Up \$1,750,000 Assets \$4,015,811

Agents Wanted in Unrepresented Districts

MANAGERS FOR CANADA:

Montreal Agencies Limited - - Montreal

British America Assurance Company
FIRE, MARINE, HAIL and AUTOMOBILE

INCORPORATED 1833

HEAD OFFICES: TORONTO

W. B. MEIKLE, President and General Manager

E. F. GARROW, Secretary.

Assets Over \$4,300,000.00

Losses paid since organization over \$47,500,000.00

The Standard Life Assurance Company of Edinburgh

Established 1825. Head Office for Canada: MONTREAL, Que.

Invested Funds.....\$ 69,650,000	Invested under Can- adian Branch.....\$ 15,000,000
Deposited with Cana- dian Government and Government Trust- ees.....8,200,000	Revenue.....8,350,000
	Bonuses declared.....40,850,000
	Claims paid.....181,950,000

W. H. CLARK KENNEDY, Manager.

F. W. DORAN, Chief Agent, Ontario



THE MONARCH LIFE
SECURITY AND SERVICE
MONARCH LIFE
HEAD OFFICE - WINNIPEG.