



LONDON.—OFFICE OF WOODS AND FORESTS, WHITEHALL.

One of our Directors Visits India.

Mr. H. Warren K. Hale, one of the Directors of this Company, who, with Mrs. Hale is touring the world, were the recipients of a flattering reception by the staff of this Company at Bombay, India.

It came to the knowledge of the staff at Bombay, that Mr. and Mrs. Hale would spend a few days in their city, and wishing to show their appreciation of Mr. Hale and the Company which he represents, an address was prepared, and on their arrival a meeting was arranged and the address enclosed in a handsome silver casket made of native design and workmanship, depicting in relief various incidents and scenes in Indian life, was presented to them. The address was signed by the workers of the Company in the India branch at Bombay, and it is appreciated all the more because it was absolutely a spontaneous act on the part of the staff, the resident Manager or the Secretary not even having made a suggestion regarding it.

This is but another evidence of the *esprit de corps* among the servants of this Company all over the world.

The presentation was made by Mr. McBain, assisted by Mr. S. R. Kobiya, the head assistant in the Bombay office. Mr. Kobiya is one of the few remaining who had the honour of welcoming the President and Mrs. Macaulay in 1898.

In the address mention is made that Mr. Hale's visit as a director was the first since 1898 "when we had the supreme pleasure and gratification of meeting our revered and honoured President, Mr. Robertson Macaulay, who we trust may long be spared to continue his life of activity and usefulness."

Mrs. Hale was gracefully referred to in the address; "But an additional pleasure is afforded by the presence at your side of Mrs. Hale, who, as the daughter of our esteemed Managing-Director, Mr. T. B. Macaulay, and the grand-daughter of our venerable President, has, so to speak, been brought up in the atmosphere of the Sun Life Assurance Company of Canada."

Mr. and Mrs. Hale, with Mr. Hale's father and mother who

are in the party, were then garlanded in the usual Oriental fashion, and Mr. Hale addressed the staff expressing on behalf of himself and Mrs. Hale their warm thanks for the unexpected welcome and honour done to them.

The Management of the Company appreciates very much this kind action of our Bombay representatives to one of their Directors.



The Spirit of Life Assurance.

Mr. George W. Egan, candidate for governor in South Dakota, in The Life Insurance Educator Monthly, has an interesting article on the plans and purposes of life assurance. He says:

The principle of life assurance is founded in altruism and based on self-negation. The man who carries life assurance does it for love of others. This love for others is firm and intense. Hence, he gives a part of his earnings each day or month as a tribute to those he loves by giving to assurance companies certain sums of money called "premiums" with the agreement that when he dies the company shall take care of the object of his affection by paying a certain