Trade With South Africa

Department of Agriculture, Otta-wa—In view of the establishment of direct steamship service between Canada and South Africa, the information furnished in a communication from Mr. W. Moore, of the Dominion Department of Agriculture, has particular interest at the present time.

Late in 1900 Mr. Moore was sent to South Africa by the Dominion Department of Agriculture, in connection with the shipments of supplies for military purposes, and

nection with the shipments of supplies for military purposes, and while there he made a personal study of the requirements of the markets from a Canadian standpoint. During his visit he had interviews with the leading importers and business men of Durban, East London. Port Elizabeth, and Cape Town, and Mr. Moore states: "In each of these centres of trade I was impressed with the cordial and friendly feeling displayed by the people generally towards Canadian Interview of this sentiment makes the present a specially opportune time for the introduction of Canadian products. Our participation in the products. Our participation in the war has made Canada something more than a name to British South Africa, and the interest thus awakened manifests itself in business circles, in a general desire for closer commercial relations with Canada.

The magnitude and value of the South African market was recognized by our neighbors in the Unitalzed by our neighbors in the United States some years ago, and, by persistent effort and good business factics, they have built up a trade worth in 1899 about eighteen million dollars. A fortnightly steamship service has been in operation for several years between New York and South African ports, and trade has increased rapidly. Commercial travellers

Representing United States Firms and thoroughly conversant with South African methods and cus-toms of business, are continually soliciting orders. A flourishing business is also done by New York business is also done by New York commission houses. Their procedure is as follows: A representative, sent out to promote the interests of one of these firms, travels around the country until he has become somewhat familiar with the conditions of trade and the manner of transacting business. He then makes one town his headquarters, and in each of the other commercial centres appoints resident ngents who sell on commission. All sales made by these sub-agents have to be contirmed by the head representative, so that he can check any dealings with itrms of no financial standing. Such a procaution is very essential, because this business is all done on draits with documents attached. I a sale of made the Now York house receives its commission of 21-2 per cent, or whatever the rete may be.

rate may be.
The great disadvantage of transacting business through this medium is found in the muititude of lines sold by those commission houses, leading them to work along the lines of least resistance, and to push the articles that are well known and sell-most results.

Oprimary importance is the question of ways and means to be used to introduce Canadian firms into the South African market, and to make Canadian producets known. Some pin their faith on the efficacy of a catalogue; but the concensus of opinion of business men on this point convinced me that, used alone as an agent to secure new business, the catalogue is nearly useless. When a South African firm receives a catalogue from a foreign house with which they have not had any dealings, the chances are a thousand to one that it is giver taken out of the wrapper. Every mail brings hosts of circulars and catalogues, which find their way mail brings hosts of circulars and catalogues, which find their way only into the waste paper basket. The most effective agency our com-petitors possess is the Direct Rep-sentative. One good agent who possesses energy, ability, and tact is

HAD LITTLE FAITH.

How a Doubtful Man Was Convinced and Restored.

A Story that illustrates the Advant-age of Reading and Being Guided by Newspaper Advertisements.

Lower Windsor, N. B., Sept. 18.— (Special)—"I want to say that I believe that Loid's Kidney Pills are the right medicine for Kidney Trou-

This is the declaration of Mr. T.
H. Be yea, postmaster of this place, who for a one time was the victim of a very severe case of this painful

in very severe case of this painter disease.

Mr. Belyea reads the newspapers, and after he had tried plasters, ols and himments and all kinds of external remedies, as well as doctors treatments, with no good results, he began reading the testimonials of Doid's Kilin y Polls. He says:

"This remeay was so bighly recommended for Kidney Trouble that after reading some testimonials I concluded to try them for a short time, but I must admit that having tried so many things and failed to obtain a cure, I had but little faith that Doid's Kilin y Pils or anything the could or would help me.

"However, I did not use them long

worth a shipload of catalogues or unlimited advertisements. The agent should be equipped with samples, catalogues (specially adapted for this trade), and, instead of paying a flying visit, he should remain in South Africa so that he can become familiar with the country and the details of its trade. Several firms, whose interests do not clash might combine and send out, or engage, a representative to handle their various lines. A Lead of Samples and Brands.

A land of Samples and Brands.

"In South Africa "Samples" and Brands play an important part in business. To sell a new article a sample must first be submitted, and if the sample be a good sized one a better impression is created than if it be a mean, niggardly one. Careful attention to those small matters is repaid a hundred fold, while neglect of them may spoil a good business opportunity. It is a capital thing to make up a small consignment, representative of the lines to be introduced, and to ship the lot to some reputable firm, advising them that they are to take what samples they require and make returns for the balance.

"Every article, especially in food stuffs, should be sold under a brand. If the price and quality be satisfactory, and the brand judiciously advertised, it will soon take a firm hold on the market, because the people will ask for it and will take no other.
"In the past, 'price' rather than

people will ask for it and will take no other.

'In the past, 'price' rather than 'quality,' has ruled in South Africa. This still applies to a large proportion of the up-country trade; but in the towns the well-to-do class want a good article, price being a secondary consideration.

Prospects for the Future.

"The restoration of confidence in the coatical future of South Africa, combined with the world-wide adcombined with the world-wide advertisement the country has received from the war, will undoubtedly result in a much greater investment of capital and a large
influx of population. Canadians
will have to be on the alert if they
wish to participate in the expected expansion of the South African
market, with a direct service; keen
business, representatives; enterniabusiness representatives; enterpris-ing shippers, who will work for fu-ture rather than present profits, and a determination to meet the special requirements of the market, there is nothing to hinder the development of a trade worthy of our people and the resources of our country."

Mr. Moore further stated that "be-

Mr. Moore further stated that "being interested specially in food products, I paid particular attention to the needs of the market in this branch of the trade and inquired as well into the sources supplying present demends. In the following details Natal and Cape Colony are treated separately, because in some respects the trade of each presents different features. In dealing with the imports I have used the figures for 1898, in order to show the normal trade before the war.

Flour Free From Duty.

Flour Free From Duty.

"There is a splendid market in Durban for flour, as it is one of the few things or articles admitted free of duty. The imports in 1898 were valued at \$1,123,435, the United States supplying \$5 per cent. and Australia the balance. The first consignment of Canadaan flour arrived at Durban while I was there, and it proved satisfactory in every respect. The dealers were very much pleased with the quality, and sent repeat orders for the same brands. The Australian flour, being made from soft wheat, requires to be mixed with a strong flour to give good results.

Cheese.

Onty on cheese 6 cents per 1b.; imports in 1898 \$106,360; supplied as follows: United Kingdom 56 8 per cent.; Holland 32.5 per cent.; Germany 5.3 per cent.; Australia 4.4 per cent. Canadian Cheddars form a small part of the importation from the United Kingdom. One Durban grocer who handles Canadian cheese shipped from London spoke very highly of the quality. The expense of transhipment in England, and the profits of the middleman, however, add considerably to the cost price landed in Purban. The size cabout seventy pounds) is not objectionable for the town trade, but it will not do for any other. The Dutch cheese weighs about twelve pounds. This is the size most satisfactory for the upcountry trade.

Butter.

Duty 6 cents per pound. Imports in 1898, \$435.710; supplied as follows. United Kingdom 43 per cent.. Australia 38.7 per cent.. Cape Colony 5.9 per cent.. Holland 5.7 per cent.. Germany 3.7 per cent. United States 1.7 per cent. The 56 lb. box is a suitable package for the local trade of Durban; but tinned butter is absolutely necessary for the interior trade. Durban has cold storage accommodation; on the railroads and solutely necessary for the intertor, trade. Durban has cold storage accommodation; on the railroads and in the small up-country towns cold storage is unknown. The tinned butter trade, therefore, is bound to grow to large proportions.

began reading the testimonials of Dold's Kiln y Pals. He says:

This remeaty was so highly recommended for Kidney Trouble that after reading some testimonials I continued to try tuem for a short time, but I must admit that having tried so many things and falled to obtain a cure, I had but little faith that Dold's Kiln y Pils or anything cleoult or would belp me.

"However, I did not use them long before I found out that they were all and more than was claimed for them." I used to have very bad spells, which of late years became so frequent and so severe that I was almost lake up.

"I received more benefit from Dold's Kidney Pills than from any other medicine I have ever used, and they certainly made a complete sure of my case."

"I feel as well as ever I did and have not the slightest trace of the Kidney Trouble that bothered me for so many years."

Mr. Belyea is not the first skeptimal and that has been conviaced by bal man that has been conviace

Men of Oak

Timbers of oak keep the old homestead standing through the years. It pays to use the right stuff.

"Men of oak" are men in rugged health, men whose bodies are made of the soundest materials

Childhood is the time to lay the foundation for a sturdy constitution that will last for years.

Scott's Emulsion is the right stuff.

Scott's Emulsion stimulates the growing powers of children, helps them build a firm foundation for a sturdy constitution.

Send for free sample.

SCOTT & BOWNE, Chemists, Toronto. 50c. and \$1.00; all druggists.

cured and packed should meet with In Cape Colony.

'Wheat duty 50 cents per hundredweight; total imports in 1898, \$4,185,070. The importation of wheat for milling in the colony is encouraged by the imposition of a duty of \$1.12 per hundred weight on flour. Compared with wheat the importation of flour is small, being valued at \$368,690 in 1898. There should be a market here for our hard spring wheat, the United States having at present a monopoly in this line. One company alone with mills at Port Elizabeth and Capetown import monthly from 20,000 to 25,000 bushels of hard spring wheat.

Cheese. "Duty on cheese 6c per pound; imports in 1898 \$353,290. For the trade of Port Elizabeth and East London, small sized cheeses are required, and our big 70 pound cheese is utterly unsuitable. In Cape Town, however, where there is a fine retail grocery trade, the large size is quite acceptable.

Butter.

"On butter the duty is 6 cents per pound; imports in 1898 \$818,855. The remarks concerning cheese apply with equal force to butter. Box butter will sell in Cape Town for the retail grocery trade, but in the

ter will sell in Cape Town for the retail g rocery trade, but in the wholesale centres, where the largest quantities are imported, tinned butter is wanted by the trade.

"In bacon and hams the requirements of the trade in Cape Colony coincide with those of Natal.

"This list does not by any means exhaust the food products that, under favorable conditions, Canada might supply. Good potatoes are almost a luxury in South Africa, yet France and England ship enormous quantities to that market every year; California finds there a big and profitable market for dried and tinned fruits; canned meats from Chicago are one sale in every town and village; and Australian frozen and chilled meats are found wherever cold storage exists. Quaker oats (the best advertised article in South Africa) is used on every breakfast cold storage exists. Quaker oats (the best advertised article in South Affrica) is used on every breakfast table; while Swiss condensed milk holds such complete sway that the milkman is practically unknown. The milkman is practically unknown. The importation of split peas and beans is extremely large, but a fair portion is Canadian grown, shipped via New York. Tinned vegetables find a ready sale, and tinned British Columbia salmon is in demand."

Mr. Moore concluded by saving

mroha salmon is in demand."
Mr. Moore concluded by saying
"The whole question of South African trade is a large, many sided
one, and I have but imperfectly referred to some of its features. The
information I have endeavored to
convey, and the suggestions I have
ventured to make, are, however, the
result of close observation and careful inquiry, and are, I believe, fully
warranted by present conditions of
trade in South Africa."

Young Lady-Why don't you dance, Mr. Henpeck?

Henpeck-I can't. My wife pinned me to the seat cushion.

TO CURE A COLD IN ONE DAY Take Laxative Bromo Quinine Tablets. All druggists refund the money if it fails to cure. E. W. Grove's signature is on each box. 25c.

Ought to be Satisfied.

"They say she isn't happy," com-mented the neighbor, "but I don't see why."
"Oh, some people never are satis-

Ma a Sildbacker.

A young man said to a minister not long ago: "I wish you'd call and see Maw. She belonged to church see Maw. She belonged to church when we lived in the country, but I guess she's one of them there what you call slidebackers. The city's mighty hard on a feller's religion, any way.' Then, with gestures involving his head and his right thumb, he added, "You know how 'tis yourself." Yes, thoughtfully observes the editor of the Congregationalist, most city ministers realize this truth and at this season of the year we fancy that a few country ministers have an opportunity to see how "mighty hard" the country is on some people's religion.

River Railroad.

The above name is a household word and the superior excellence of the road should be sufficient to attract most people, but now that the rate is the same to New York and points east as by other lines no further recommendation should be sought. Everybody will tell you it is the best.

BEAUTIFUL NECK.

It is said that if followed faithfully the directions given below for developing the neck will enable the scraggiest girl to wear a collarless gown within three months' time. The same exercise will make the uncom-

same exercise will make the uncomfortably fat throat of the pudgy girl slim and ladylike.

I. Arms at the sides. Bring them slowly forward and upward. As the arms come over the head, rise on the toes and breathe in. Turn the hands toward the floor and push them down at the sides, letting the breath out slowly. At the same time lower the heels. Do this 10 times.

II. Push the arms out slowly to the sides, as in swimming, and take a long, deep breath as the arms go out. Then bend the arms back to position again, letting the breath out. Eight times. To fill out the hollows of the lower part of the neck. III. Bend the arms so that the dumbbells rest on the chest, the elbows close at the side. Extend the arms quickly sideways 10 times and then upward 10 times.

IV. Arms hanging at the sides. Lift each shoulder as high as possible. Each shoulder three time. Then both together six times. If this exercise is done before a mirror one can see how the muscles of the neck are exercised.—New York Commercial Advertiser.

Ask for Minard's, and take no

One Thirg and Another.

Equine millinery is smaller this

House plants have a sickly look compared with al fresco magnificourse.

The botter the day the shorter the temper.

With all the windows open a town house is full of dust in an hour.

A Gibson man is the latest on the Gibson cushion covers. Just his head in profile.

Well-kept dolls have regulation suits, just like their youthful mammas.

A crimson frock is not a pleasant

A crimson frock is not a pleasant sight to see after the mercury climbs too high. Asphalt pavements give off a black dust as well as heat.

When washing greasy dishes cr pots and pans, Lever's Dry Soap (a powder) will remove the grease with the greatest ease.

Keeping a Dull Light.

Something to remember in the sum Something to remember in the summer boarding house, which is usually out of reach of gas, is how to keep a dull light if required in case of sickness. Put finely powdered salt on a candle till it reaches the black part of the wick. In this way a mild and seady light may be kept through the night with a small piece of candie.

Minard's Liniment Lumberman

A new military prison chaplain was recently appointed in a certain town in Scotland. He was a man who greatly magnified his office. On entering one of the cells on his first round of inspection he, with much pomposity, thus addressed the prisoner who occupied it:

ity, thus addressed the prisoner who occupied it:

"Wel, sr, do you know who I am?"

"No, nor I dinna care," was the nonchalant reply.

"Weel, I'm your new chaplain."

"Oh, ye are. Well, I hae heard o' ye before."

"And what did you hear?" returned

"And what did you hear?" returned the chaplain, his curiosity getting the better of his dignity.

"Weel. I heard that the last twa kirks ye were in ye preached them baith empty, but I'll be hanged if ye'll find it such an easy matter to do the same wi' this ane."

Messrs. C. C. Richards & Co.:

Gentiemen,—In June, '98, I had my hand and wrist bitten and badly mangled by a vicious horse. I suffered greatly for several days and the tooth cuts refused to heal, until your agent gave me a bottle of MINARD'S LINIMENT, which I began using, and the effect was magleal. In five hours the pain had ceased, and in two weeks the wounds had completely healed and my hand and arm were as well as ever. Yours truly,

Carriage maker, St. Antoine, P.Q.

Humidity.

Messrs. C. C. Richards & Co.:

packed his hag in a hurry, for when he started to put on his robes in the morning he discovered to his horror that he had left out his long black silk stockings. It was an awful quandary to be in. Ringling his bell, he summoned the manager and told him what he wanted.

"But I can't do anything," replied the manager; "the shops are would be ruined."

"But," declared the Mayor, "I can't wear socks: my reputation would be ruined."

He rushed about the room as his perplexity increased Just then a chambermaid passed by the open door. The Mayor saw her and his eyes gleamed with a happy inspiration.

Humtdity.

"What makes that jarring sensation?" asked the new guest on the second floor flat.
"It is probably caused by the other occupants of the building all trying to open their bureau drawers at the same time," replied his host.—Chicago Tribune.

No subs'itute for "The D. & L." Menthol Plaster, although some unscrupulous dealers may say there is. Recommended by doctors, by hospitals, by the clergy, by everybody, for stiffness, pleurisy, etc. Made by Dayls & Lawrence Co., Ltd.

A Vanishing Vice-Pride.

Pride-the cruel pride denounced in the Bible, the pride which delighted

the Bible, the pride which delighted to humiliate, the mortal moral disease of the mighty—is now but seldom seen. The dying out of certain forms of power, the increase all over Europe of individual freedom, have abated "the despitefulness of the proud."

Take two common forms of pride, pride of birth and pride of intellect, and see how they have been modified of late. Surely in the present day the former does more good than harm. The pride which could inflict torture for presumption is hardly conceivable now.

Pride of intellect still lives, and still divides man and man far more widely than pride of birth. But pride of intellect is not what it was. Agnosticism in all its forms has dealt it a fearful blow.—London Spectator.

You can't expect a woman on the box seat of a coach to realize that she will look like a perfect fright while she's getting down.

Well Made.

Pure flour and pure yeast do not necessarily mean good bread. It may be spoiled in the making. Jusmay be spoiled in the making. Just so: material is not every.hing. Prof. W. Hodgson Ellis, Official Analyst to the Dominion Government, after a number of analyses, reports that "Sunlight Soap is a pure and well-made soap." "Well made" means more than you think. Try Sunlight Soap—Octagon Bar—next wash day, and you will enjoy the benefits of a "well-made" soap, and will see that Prof. Ellis is right. No one should know better than he.

Long and Short Miles.

Long and Short Miles.

English speaking countries have four different miles—the ordinary mile of 5,280 feet and the geographical mile of 6,085 feet, making a difference of about one-seventh between the two; then there are the Scotch mile of 5,928 feet and the Irish mile of 6,720 feet, four various miles, every one of which is still in use. Then almost every country has its own standard mile. The Romans had their mile passuum, 1,000 paces, which must have been about 3,000 feet in length. The German mile to-day is 24,318 feet in length, more than four and a half times as long as ours. The Dutch, Danes' and Prussians' mile is 18,449 feet, three and a half times as long as ours, and the Swiss get more exercise in walking one of their miles than we get in walking five miles, for their mile is 9,153 yards long.—Tit-Bits.

Surely as night follows day, sickness follows the eating of unripe fruit or stale vegetables. Every housekeeper should keep Perry Davis' Painkiller in the house in summer. It gives instant relief and speedy cure.

A Question of Number.

(Chicago Chronicle.) (Chicago Chronicle.)

A recently published pamphlet recalls the old dispute of two friends as to whether the word "news" was singular or plural. They telegraphed to Mr. Greely the question: 'Are there any news?" and he promptly flashed back the answer: "Not a new."

Keep Minard's Liniment in the

There Were Others,

In a certain Pennsylvania village where there is but one trolley car, and that a novelty, the handsome young citizen who is its conductor is regarded as common property by his friends the passengers. Men, women and children are as neighbors to him, and this specifies the same transfer.

and children are as neighbors to him, and this stantimes gives rise to a picturesque conston of his public and private functions.

He is asked for the loan of fares as often as a country postmaster is asked to advance stamps, and although he is expected to run his car by schedule, he is also expected to hold it quite ten or fifteen minutes on those frantic occasions when a belle is behindhand with her toilet for a soirce at the other end of the town. Tender infants are put into his arms to be delivered at their destination, and trustu: "I adies board his vehicle with requests to be taken to regions where no track has ever been surveyed.

regions where no track has ever been surveyed.

But it was a lady riding with three children who took him the most deeply into her confidence. Receiving from her a dollar bill for fares he asked: "Is this the smallest you have?" "No," she replied, with a mother's smile, "I have one six months old at home."

A BOON TO HORSEMEN—One bottle of English Spavin Liniment completely removed a curb from my horse. I take pleasure in recommending the remedy, as it acts with mysterious promptness in the removal from horses of hard, soit or calloused lumps, blood spavin, splints, curbs, sweeny, stiffes and sprains.

GEORGE ROBB, Farmer,

GEORGE ROBB, Farmer, Markham, Ont. Sold by all druggists.

Coronation Story.

Among the coronation aftermath is a story about the Mayor of a certain seaport town in South England. This official came to one of the London hotels the night before the coronation. He had evidently packed his bag in a hurry, for when he started to put on his robes in

"Have you a pair of black stockings?" he inquired, stopping the girl.
She blushed, "Only those I have on,

She blushed. "Only those I have on, she," she said.
"Well." ordered the Mayor, "go and take them off and bring them back here. I'll give you ten shillings for them."

The maid, wondering, did as she was told. Thus it was that a provincial Mayor was able to take his place in Westminster Abbey and make as brave a show as any of his fellow Mayors.

HOW'S THIS?

We offer One Hundred Dollars' Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure. F. J. CHENEY & CO., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by their firm.

West & Truax, Wholesale Druggists, Toledo, O. Lewis & Maryin, Wholesale

ledo, O. Walding, Kinnan & Marvin, Wholesale Druggists, Toledo, O. Hall's Catarrh Cure is taken internally acting directly upon the blood and mucous surface of the system. Testimonials sent free. Price—75c per bottle. Sold by all druggists. Hall's Family Pills are the best.

"I see that a Michigan man and list wife have adopted twenty-two little ablidgen."

ins wife have adopted twenty-two little children."

"Do you know their post-office address?"

"No. Why?"

"I'd like to go over there and start up a drug store."—Chicago Record-Herald.

Minard's Liniment is used by Phy-

ISSUE NO. 39, 1902.

Madeleine's First Married Couple. At the Mudeleine to-day M. and Mme. Nicolas celebrated their diamond wedding. The husband, who has charge of the lamps at the has charge of the lamps at the Hotel de Ville, is 88 years of age, and his venerable spouse is 81. Four generations of descendants—in all nearly a hundred—clustered round them to-day to celebrate the sixticth anniversary of their marriage. They were the first couple to be married at the Mudeleine after the definite consecration of the historic church in 1842. Notwithstanding their advanced age, both the old people are active and cheery.—London Daily Mail.

"KELPION" GOING MENT.)
Endorsed by best English medical journels.
Supplied to British soldiers in South Africa. Supplies to Stricts Soldiers in South Airca. For all Throat and Gland Troubles, Lumps, Absoesses, Old Sores, Wicers, Felens, Skin Diseases, Eczema, Pimples, Stiff Joints, Rheumatism, Lumbago, Sprains, Bruises, Piles, Cuts, Sore Feet, Pleuris, Sold by Druggists, 25c. Try It ence.

Qualifications of Chinese Recruits.

(London Standard.)
The following qualifications are required of every soldier selected as a recruit. He must not be under 20 or over 25 years old. He must be strong enough to lift a hundred-pound weight with both hands to a position level with his chest. He must be 4 feet 8 inches in height, and able to run a course, of 7 miles in an hour. He must also be of good character, (London Standard.)

Stops the Cough and Works Off the Cold. Laxative Bromo Quintne Tablets cure a cold in one day. No cure, No pay. Price 25 cents.

First Visit of the King to Man.

(Pall Mall Gazette.)

Not long ago the "King in Man" was the official title of the Earls of Derby, and all lovers of Scott will remember the part played by the King in Man in "Peveril of the Peak"; but fo-day we have written the expression with quite another significance—the King has been in Man. Not for eight centuries has the King of England set foot in the land of tailless cats, of Deemsters and Keys; and so, on the visit of King Edward VII. recently, the enthusiasm was naturally immense.

Piles and characteristics of the manuscruces have guaranteed it. See testimonials in the daily free war what they think of it. You can use it and get your money back if rue cure. Goe a box, at all dealers or EDMANSON, BATES & CO., Toronto.

Dr. Chase's Ointment

LARGE SALARIES

ILLUSTRATORS ach this pleasant and profit plession in all its branches by ginal and superior system. LEARN AT YOUR HOME.

EASILY LEARNED
STUDENTS DELIGHTED
POSITIONS WAITING Improve your SPARE HOURS at HOME and EARN while you study. Write for booklet giving full particulars. Canadian School of Illustration

FOR SALE-SOME OF THE FINEST sugar beet land in Bay County, both ild and cleared, in good farming cory. Apply to I. Bently, Glover, Mich.

TORONTO, Ont., Sept. 6, 1902. DIRFCT FROM LOOM TO WEAVER.

CONSUMERS' CLOTH COMPANY

TORONTO, ONT. BUTTER AND EGGS

POULTRY CHEESE
COMB AND EXTRACTED HONEY
Good facilities for handling. Consignment
oblicited. Correspondence invited and prompty attended to. Will buy honey outright. JOHN J. FEE 62 Front Street East,

NO HUMBUG STRUMENTS IN 1

THE HERBERT RASPBERRY.

I have decided to put my Red Seedling aspherry on the market, and as long as ock lasts will sell at \$6 per dozen, cash ith order. No order taken for less than it a dozen plants. I claim that it is the urdiest, the most vigorous, the largest, and ost productive Red Raspherry, for sursasing Loudon or Cuthbert in vigor, hardisse, quality and productiveness. See Ondrio Fruit-growers' Report 1901, page 16, ept. 15 to Nov. 1 is the best time to plant. R. B. WHYTE, Ottawa, Ont.

Mrs. Winslow's Soothing Syrup should always be used for Children Teething. It soothes the child, softens the gums, cures wind colic and is the best remedy for Diarrhosa.

S12 Weekly Men and women to Bona Fide Salary, representus appoint-fing agents. Some to travel, others for local work. Rapid promo-tion and increase of salary, ideal employ-ment, new brilliant lines. Best plans, old established house.

shed house.
LINSCOTT PUBLISHING CO.,
Toronto IMPERIAL MAPLE SYRUP. The quality standard from Ocean to ocean. Your money back if not satisfactory ROSE & LAFLAME, Agents, Montreal.

APPLES

RUIT FARM FOR SALE—ONE OF THE finest in the Niagara Peninsula, as winons, 16 miles from Hamilton on two rail-ways, 130 acres in all, 35 of which is in fresh ways, 130 acres in all, 35 of which is in fresh ways, 130 acres in all, 35 of which is in fresh ways in the solid in one parcel of divided into lots of 15 to 20 acres to suit purchasers. This is a decided bargain Advance Jonathan Carpenter, P. O. box 408, Winesa Ontario