

## Eases Kitchen Work

To Women Who Do Their Own Work: Suppose you could save six minutes every day in washing pots and pans—two minutes after every meal. In a month, this would amount to a saving of three hours of this disagreeable but necessary work. This saving can be made by using **SMP** enameled kitchen utensils, as their smooth sanitary surface will not absorb dirt or grease. No scraping, scouring or polishing is needed when you use Diamond or Pearl Ware. Soap, water and a dish towel is all you need. Ask for

### SMP Diamond or Pearl WARE

Diamond Ware is a three-coated enameled steel, sky blue and white outside with a snowy white lining. Pearl Ware is enameled steel with two coats of pearl grey enamel, inside and out.

THE SHEET METAL PRODUCTS CO. OF CANADA LIMITED  
MONTREAL TORONTO WINNIPEG  
EDMONTON VANCOUVER CALGARY



Gordon & Son

**CUSTOM  
TAILORS**

PHONE 153  
WATERDOWN

**Waterdown  
Garage**

Service and Repairs  
on all makes  
of cars

Marathon Hi Test  
Aero Gas

Tires at Standard Prices  
Complete Line of Ford  
Parts

Wm. Springer & Son  
Phone 140

R. J. VANCE

DENTIST

Mill Street Waterdown

John Kitching

FUNERAL  
DIRECTOR

Up to Date Equipment

Motor or Horse Hearse

Waterdown Ontario

Westover Branch at  
Markle's Store

## Potato Diggers

You Can't Beat Them

## Silos and Silo Fillers

At Close Prices

### Electric and Hand Pumps

Hundreds of Satisfied Customers

We carry the largest line of Farm Supplies in Wentworth and give the best service to our customers. We invite your consideration and guarantee you a satisfactory deal.

**C. RICHARDS**

32 Market St.

Phone 19 - 2 Waterdown

Hamilton

### BANK JOBS GO BEGGING.

#### Serious Shortage in Clerks Worrying the Managers.

Think of it, our once-exclusive banks are hanging out cards asking for clerks, just as factories do when they want help. Neat little placards in this connection are hung up near the tellers' cages. Hark to the contents of one of them:

"Employment on the staff of this bank offers an attractive future for young men. We are in a position to place a number of boys with High School education at our different branches throughout Canada.

"For particulars please refer to the manager."

Can't you imagine one of Canada's bygone general managers, pompous of mien, revisiting old haunts and nearly having an apoplectic fit at the sight of such a placard. Advertising for clerks! The very idea! Twenty years ago or more such an expedient would never have been dreamed of. Why, there was keen competition to get jobs in banks. In those distant days of Canada's hard times banks had waiting lists just like modern golf clubs, and picked and chose the young men who were to have the privilege of working for them. Applicants for positions approached a manager in humility and awe.

Not only good appearance, but social pull was necessary for admittance to one of the larger institutions. A boy's ancestry loomed larger with some general managers than did his penmanship. A bank job was the goal of most youths whose parents could not afford them a profession. For the post was a sure thing—banks never actually firing their clerks — and promotion, though slow, was regular up to a point, at least. Moreover—alas! that appeal to snobbishness—a bank clerk was some pumpkins socially in the city, and in the country towns he was absolutely IT. But that was twenty years ago.

Junior clerks started their career of finance in those days with as little as \$150 a year. To-day bank juniors are hard to get at \$600 and \$700 a year. And they have adding machines to do the dirty work. Twenty years ago—yes, less than fifteen years ago—branch managers with long service, several clerks under them and heavy responsibility, frequently received per annum no more than street car conductors and motormen are rejecting as insufficient to-day. Ask any senior bank man.

About fifteen years ago the native supply of bank clerks began to peter out in Canada. Better times had come with the opening up of the West, and opportunities offered in the professions and other occupations for young Canadians. The demand, for clerks rose simultaneously with the shortage, as new branches were springing up on the prairie overnight, like mushrooms. One or two large banks began importing clerks from Scotland, which has since furnished Canada with hundreds of hard-head bankers.

The outbreak of war made the situation more stringent. Girls, whom banks had mostly employed as stenographers or at work which did not bring them into contact with the public, presently appeared at tasks hitherto considered unsuitable for feminine endurance. To-day they run the big deposit ledgers and in some country offices even that nerve-racking post, the cash, where she might have to use the loaded revolver lying ready at her side to defend the money from robbers. Some girls receive \$1,200 and \$1,500 a year in banks.

One Canadian bank has opened no less than 200 new branches within the past two years. Two or three of the larger institutions have from 400 to 500 branches each. All of which illustrates the growth of Canadian banking and the opportunities it offers.

#### Body Heat.

The immediate nearness of a large and robust person at the theatre or in a street car on a hot summer day may be a cause of discomfort by reason of the amount of heat given off by his or her body.

Such radiation from the human body is so considerable that, as proved by recent experiments, the presence of a man can be detected in the dark, with the help of suitable apparatus, at a distance of 600 feet.

Apparatus of the kind—consisting of a concave mirror to focus the heat rays, a "thermopile" and a galvanometer—proved very useful during the war. If a man crossed the range of the instrument the latter instantly perceived the fact. Even the lifting of a head out of a hole in the ground was registered.

#### Taken From His Sock.

A humorous story comes from the country districts where an automobile salesman had one of the biggest surprises of his life when an Italian farmer, who had ordered a car, made an old-fashioned specie payment and all in silver coin. The salesman was asked to "wait a minute" for his money. After an hour and a half he was summoned to the back yard, where the farmer had laid out the price of the car on two tables. The coins were all quarters, halves and dollars, piled \$10 in a stack. When the salesman undertook to check up he quickly understood why he had been left sitting on the front doorstep so long. It took him another hour and a half to make sure that he hadn't been overpaid.

# EAGER'S

The Store of Quality

## Dry Goods

### Blanket Cloth

A heavy warm wool Blanket cloth. A splendid coat cloth for children. Red or blue. 54 in. wide.

### Bath Towels

Pure white bath towels 30 x 40, good size and fine weave. A good wearing towel

**59c each**

### Hemmed Sheets

Heavy cotton closely woven. Hemmed ready for use, full bed size.

**\$2 each**

### White Flannelette

A clean close wove white flannelette per yard

**25c to 35c**

### Table Damask

White Table Damask. A good strong thread. Floral design

**75c to \$1.60 a yard**

All Linen Table Damask, fine quality and good floral design. \$2 to \$3 a yard

New Drapery Cloth. Roman stripes 4 in. wide.

**60c a yard**

## Men's Furnishings

A lot of Men's Undershirts in heavy ribbed or plain woven. Gordon and Penman makes. Shirts only. Regular \$1.50 to \$1.85. Special price

**\$1.25 each**

Boys Sweater Coats' An assort lot of boy's coats, mostly navy blue.

**\$2.50 each**

A new shipment of Men's lined and unlined Mitts and Gloves.

Unlined - 45c and up

Lined - 50c to \$2.25

Men's New Scarfs in brushed wool or the new mercenzied cloth.