

Ye Olde Firme of Heintzman & Co.—50 Years in Business

**RARE BARGAIN OPPORTUNITY IN
SQUARE AND UPRIGHT PIANOS AND ORGANS**

GOLDEN OPPORTUNITY FOR MAIL ORDER BUYERS

Space in the warehouses in our warehouses so be loaded up with the many pianos of other makers that come to us in exchange for our rare collection of pianos. To give this room we're ready to make immediate shipment of the following Square and Upright Pianos and Organs—each put in good condition by our own workmen before offered for sale.

SQUARE PIANOS

- CANADA PIANO COMPANY**, rosewood case, octagon legs, 6 1/2 octaves, good mechanical piano, and will wear well. Special at... **\$69.00**
- STODDARD PIANO CO., NEW YORK**, rosewood case, octagon legs, 6 1/2 octaves, good mechanical piano, special at... **\$65.00**
- CHICKERING**, rosewood case, 7 octaves, fancy legs and lyre. Regular price \$400.00, special at... **\$85.00**
- ERNEST GOBLER, NEW YORK**, carved leg square piano, rosewood case, serpentine

- base, overstrung scale, 7 octaves. Special at... **\$119.00**
- JENNYS & SON, NEW YORK**, carved leg square piano, dark rosewood case, overstrung scale lyre, thoroughly overhauled and in first-class condition, guaranteed to give good satisfaction. Special at... **\$125.00**
- HEINTZMAN & CO., TORONTO**, carved leg square piano, rosewood case, 7 octaves, overstrung scale, carved legs and lyre. Regular price \$500.00, special at... **\$145.00**

UPRIGHT PIANOS

- KISSELL, CHICAGO**, upright piano in mahogany case, with nicely carved panels in top door, 7 1/2 octaves, medium size, a beautiful piano, and one that will give you satisfaction for years to come. Regular price \$475.00. Special at... **\$225.00**
- STANDARD, TORONTO**, Beautiful walnut case cabinet grand piano, wip, continuous music rack, 7 1/2 octaves, 3 pedals, in first-class condition in every way. Regular price \$375.00, special at... **\$235.00**
- FALKER, TORONTO**, beautiful Colonial design mahogany case full-sized cabinet grand, 7 1/2 octaves, with Boston fall and continuous music rack, beautifully decorated top door, 3 pedals. This piano while sold as slightly used is only slightly shopped, and cannot be sold from brand new. Regular price \$400.00. Special at... **\$249.00**
- J. & C. FISHER, NEW YORK**, Magnificent cabinet grand in Chippendale walnut case, 7 1/2 octaves, in first-class condition. This piano will suit almost any drawing room.

- and is fully guaranteed by us. Regular price \$600.00, special at... **\$270.00**
- HEINTZMAN & CO.**, upright, in handsome walnut case, with hand carved panels in top door, Boston fall, continuous music rack, 7 1/2 octaves. This is a particularly fine piano, and while it is slightly used is practically as good as new, and first-class, and will be a pleasure to any musician. Regular price \$325.00, special at... **\$275.00**
- WEBBER, NEW YORK**, mahogany piano, with hand-carved panels in top door, with music rack, 7 1/2 octaves, 3 pedals. This is a particularly fine instrument and looks like new, and is guaranteed accordingly. It would be a pleasure to any musician and a credit to any parlor. Regular price \$300.00. Special at... **\$300.00**
- WEBBER, NEW YORK**, walnut piano, with hand-carved panels in top door, continuous music rack, 7 1/2 octaves, 3 pedals. This is an elegant instrument and is practically brand new, and is fully guaranteed. Special at... **\$315.00**

EASY TERMS OF PAYMENT—Under \$250, \$10 per month. Discount of ten per cent. for all cash with order. Should quarterly or half-yearly terms be not agreeable, wise your selection at our expense and it will be set aside until terms can be arranged satisfactorily. Handsome stool and drape with each instrument, and freight paid to any point in Ontario, and proportionate amount to other provinces.

ORGANS

- TAYLOR & FARLEY ORGAN**, high back with music rack, 11 stops, 5 sets of pedals, including vox humana stop, 8 octave amplifiers, 3 octave. A very fine organ at... **\$43.00**
- DOHERTY ORGAN**, high back with lamp stands, etc., 8 octaves, 10 stops, including vox humana stop, treble and base compass, grand organ and knee swell. This is a beautiful organ and very cheap at... **\$47.00**
- D. W. KARE, WOODSTOCK**, nice walnut case, with imitation top in mahogany, also, 8 octaves, 10 stops, 4 sets of pedals, treble and base compass, grand organ and knee swells, a very nice organ and in A 1 condition. Special at... **\$49.00**
- BELL ORGAN, GUELPH**, beautiful high back mahogany case organ with music and music rack, mouse proof pedals, 8 octaves, 10 stops, including vox humana stop, treble and base compass, grand organ and knee

- swells. A very handsome parlor organ and first-class value at... **\$51.00**
- DOHERTY ORGAN**, 8 octaves, piano case, 4 sets of reeds, swing music rack. In first-class condition, and good value at... **\$57.00**
- WESTERN COTTAGE ORGAN CO.**, High back with upright and music rack, 12 octaves, 10 stops, including vox humana stop, treble and base compass, grand organ and knee swells. Special at... **\$59.00**
- UXBRIDGE ORGAN CO.**, 8 octave piano case, with overstrung pedals, full touch music rack, 8 octaves, 11 stops, 4 sets of reeds, treble and base compass, grand organ and knee swells. Special at... **\$65.00**
- THOMAS ORGAN**, 8 octaves, piano case, nicely padded, full length music rack, 9 octaves, 11 stops, including vox humana stop, treble and base compass, grand organ and knee swells, mouse proof pedals, lamp stands, etc., rail top and wip. Special at... **\$71.00**

EASY TERMS OF PAYMENT—These organs are sold under the following conditions: Organs under \$50, \$5 cash and \$5 per month; Organs over \$50, \$8 cash and \$4 per month. Discount, 10 per cent. off for cash. If quarterly or other terms would be more convenient, write us what you can do and name your choice, and we will hold it until terms are arranged. Freight paid to any point in Ontario, and satisfactory arrangements made to other provinces.

YE OLDE FIRME OF

HEINTZMAN & CO., LIMITED

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