

# ANNUAL MEETING

## OF THE

# HOME LIFE ASSOCIATION OF CANADA

The Annual General Meeting of the Shareholders and Participating Policyholders of The Home Life Association of Canada was held at the offices of the Association in The Home Life Building, Thursday, January 12th, 1911, many Shareholders and Policyholders being present. The President, Hon. J. R. Stratton, M.P., occupied the chair, and Mr. A. J. Walker, Secretary-Treasurer of the Association, acted as secretary of the meeting.

Hon. Mr. Stratton, President, in presenting to the meeting the Report of the Directors, said:—

I have much pleasure in submitting for your consideration the Annual Financial Statement of The Home Life Association of Canada for the year ending December 31st, 1910, accompanied with a statement of the Assets and Liabilities and a Comparative Statement for the period under review.

In so doing it is a pleasure to be able to congratulate those interested upon a general improvement in the results of the operations of the Association—a considerably improved earning capacity of its investments and a general improvement in condition of the interests of the Association, nearly, if not all, of the departments participating in this improvement and the Association generally sharing in the prosperous financial and commercial conditions that have marked the country in the past year, and which promise to be continued in the year to come. Many of these are worthy of more specific reference.

The improved condition of the standing of the Association, as represented by its Assets, is shown by the fact that the total of Assets, including capital not subjected to call, now amount to more than two millions of dollars, the exact figures being **\$2,027,739.29**—an increase of **\$158,891.60** over the figures of last year.

The invested assets of a company or corporation of a financial character change in character and form as well as amount from year to year.

At the close of 1910 the invested assets of The Home Life Association, amounting in round numbers to **\$1,200,000**, were composed as follows:—

First mortgages on real estate, **\$497,815.55**.

Bonds and debentures and collateral loans, **\$287,220.58**.

Loans on the policies of the Association, **\$169,798.03**.

Real estate owned by the Association, **\$158,893.28**.

To this may be added cash in bank and on deposit receipts, **\$82,189.98**, and accounts receivable, **\$268.13**.

During the year the mortgage account has been strengthened to the extent of nearly **\$100,000**, the sum of **\$21,337** added to the total of municipal debentures and bonds, and a considerable increase has been made in loans on the policies of the Association.

The interest earning capacity of the investments of the Association are very satisfactory—mortgages realizing 7.88 per cent., bonds and debentures 5 1-3 per cent., and loans on policies 5 1-3 per cent., the average being eminently satisfactory. The Home Life Building, in which there is at present no vacancy, has maintained its revenue producing value.

The insurance in force, showing an increase of **\$289,799**, from **\$5,583,901.70** to **\$5,872,690.70**, is satisfactory as demonstrating progress. The premium income shows a corresponding increase, the figures of last year being **\$204,525.65**, and this year **\$210,686.99**—an increase of **\$6,161.34**.

The legal reserves, which in last year's statement stood at **\$928,536.11**, now total **\$1,047,564.39**, a substantial increase of **\$119,028.25**.

The interest ratio again shows an increase, rising this year to six and one-quarter per cent. from 5.99 per cent. in 1909, which places The Home Life Association in this regard in the front rank among insurance corporations, and indicates that the investments have been placed with care and judgment.

In the matter of death claims the showing is the best in the history of the Association for several years, the demands being substantially below the estimated expectancy of mortality, in emphasis of the importance of careful selection and acceptance of risks.

The amount paid to meet the expenses of operation is **\$1,929.02** less than the preceding year.

The mortgage account exhibits a continuous prosperous and healthy condition, the interest payments being promptly met, and the security represented by our mortgages being of a sound and satisfactory character.

The sum written off office furniture, now standing on our books at **\$2,835.24**, more than provides for depreciation, as the real value of the furniture is greater than its value as recorded in the assets.

The Home Life Building, as an asset, is gaining in its investment and net revenue producing value, a further reduction of liability to the amount of **\$5,000** having been made during the past year.

Loans on life policies, recognized as one of the most advantageous forms of life assurance business have materially increased, and the interest payments on all undertakings have been well met.

At the end of the year there were unadjusted and uncompleted death claims to the amount of **\$4,500**. The policy and practice of the Association are to pay all claims promptly on the necessary probatory documents being approved by the solicitor of the Association.

The invested assets of the Association now amount to **\$1,196,185.55**, an increase of **\$154,623.31**. These assets are of a character to stand the closest scrutiny in regard to safety, soundness and earning value.

During the past year the auditors of the Shareholders have made their regular inspection and audit. The Government, through the Insurance Department, has also made its examination and inspection covering all securities held by the Association, as well as all details of its business operations. In both cases, the results were in all respects satisfactory.

As you are aware, the amended Insurance Act came into force on the first of January, and the Association has prepared by conforming to its requirements, by the provision of new rate books and new policy forms, which are now in the hands of agents.

In concluding my reference to the Report and Statement before you, I feel that I am qualified in dwelling upon its generally satisfactory and encouraging character and further justified in the confidence that in the coming year The Home Life Association will enjoy a fair degree of the prosperity which now prevails throughout the country and promises to continue. It affords me much pleasure to move the adoption of the Report.

Mr. Jas. L. Hughes, Vice-President, in seconding the resolution adopting the Report, expressed his satisfaction at the increase in the interest rate from 3.56 per cent. six years ago to six and a quarter per cent. (6¼ p.c.) in 1910, which, taken in conjunction with the unquestionable soundness of the investments, he considered ground for congratulation to all interested. Mr. Hughes further referred to the reduction in management expenses, and to the fact that the total for security of policyholders now exceed the two-million dollar mark.

Mr. John S. King, Vice-President, in supporting the motion for the adoption of the Report, took occasion to point out that the mortgage investments of the Company, almost half a million dollars, are so placed in the different provinces of the Dominion as to assist materially in the expansion of the Company's interests and influence, and after careful investigation he was able to state that there was no undue allocation of mortgage funds in any one section, so that in the event of adverse local conditions there would be no likelihood of any great volume of investment interests being injuriously affected. Mr. King was sanguine that the ensuing year would show even more favorable results than the past, and that the Company had entered upon an era of development and prosperity.

After remarks by Rev. A. L. Gee, of Simcoe, Mr. J. K. McCutcheon, Managing Director, Dr. John S. King, Chief Medical Referee, and others, the Report was unanimously adopted.

The following Shareholders' Directors were elected by the meeting:—Hon. J. R. Stratton, M.P.; Mr. James L. Hughes, Chief Inspector of Public Schools, Toronto; Mr. John S. King, President Relindo Shoe Company, Toronto; Mr. Jas. J. Warren, Managing Director Trusts and Guarantee Company, Toronto; Mr. D. W. Karn, Piano