### POOR DOCUMENT

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THE EVENING TIMES AND STAR, ST. JOHN, N. B., THURSDAY, MAY 25, 1922



# \$35,000 SELLING DRIVE

To Meet Ten Thousand New Customers

# A FINE 233 UNION ST. ANNOUNCES To the People of St. John and Vicinity that Friday May 26 Marks the Beginning of This Great Nine-Day Expansion Sale

Of Men's, Women's and Children's High Grade Footwear

#### Boots. Oxfords, Pumps

This lot consists of boots, oxfords and pumps-fifty pairs altogether. Many of them sold in the regular way at from \$4.00 to \$6.00 the pair, but the sizes are broken and we've priced them to move out quick-

If your size is here you are in luck, because they're worth at least ten times more than the price we are asking. Come early Friday morning.

You have read a lot about merchandise sales the last year, but here is my idea of value and I want to know if it is not your idea, too. The word "value" from the use to which it has been put in the last quarter of a century must be made of rubber-It has been stretched to the limit. But every man and woman has a right to their own opinion, and they are welcome to what they think. I have mine

and every other merchant can have his. In the end, however, it is your idea, and only yours that counts, and the store whose idea is nearest to yours is the store that is going to enjoy a big business and have a phenomenal sale, and after the sale hold your friendship, confidence and patronage. Value to me means just this: The best merchandise I can buy; best in every way—quality, attractiveness, workmanship; sold to my customers at the smallest margain of profit which it is possible to accept and not sustain an actual loss—and to hold to that method of selling when you must have merchandise as well as these times when you can really get along without it.

Honestly priced high-grade merchandise and couteous treatment. That is my idea of value-giving, and you will find that absolutely proven during the progress of this sale.

(Signed) A. FINE.

## Selling Begins Friday, May 26th, at 9 a.m.

\$5.00 Sally Sandals

Cuban heels. Sizes 2 1-2 to 7. Regular \$5.00 value.

\$4.50 Calf Oxfords



Women's brown calf oxfords. Recede toes and Cuban heels. Sizes 2 1-2 to 7. \$4.50 values.

Women's \$6.00 Lace Boots

Sensible styles yet dressy and \$9 attractive in appearance a r e these black kid and G, M. calf boots. Made with military or Cuban heels. Sizes 2 1-2 to 6. \$6.00 values.

\$5.00 Patent Wide One Strap Shoes

> Women's ratent, wide one strap shoe, with military heel.

New and stylish. Our regular \$5.00 value. Sizes 2 1-2 to 7.

\$5.00 Patent Two Strap

strap shoes. Smartly designed and much in vogue this season. May be had with Cuban or Louis heels. Sizes 2 1-2 to 7. Regular \$5.00 values.

\$5.00 Kid Oxfords

Women's black kid oxfords.
Shown in several attractive 3.87 models. Made with Cuban heels. Sizes 3 to 7. Regular \$5.00

Hosiery Hits Record

Low Levels

Women's Pure Thread Silk Hose,

full fashioned and

seamless. May be

\$2.25 value-

All colors

\$1.47

Spectacular Savings on Girls' Shoes Misses' Box Kip Lace Boots, low heels and full round toe, sizes 11 to 2—

Children's Box Kip Lace Boots, well construced to stand rough wear. Sizes

Women's Black Kid Oxfords \$4.00 value. Only twelve pairs in this lot. Sizes 21/2 to

Women's \$1.00 Silk

shades and sizes.

had in the newest Men's 50c. Mercerized Hose, closely knit and seamless.

Good fast dyes.
Now— 24c Men's 25c. Cotton Hose, fine rib knit and a wonder at the price. 11c Pr

150 Pairs of Misses' White **Canvas Boots** 72c

Values like these "don't hap-pen." We create them.

One hundred and fifty pairs of misses' and children's white canvas boots in nearly all sizes. Going at the insignificant price of

72c the pair. They're mighty good values and they'll give every satisfaction. We sold them originally at \$2.00 the pair. If saving means anything to you, come Friday morning. Lace and button styles.

\$3.50 Patent and Kid Pumps

Twenty-nine pairs in the lot. They sold in the regular way at from \$2.50 to \$3.50. To move quickly we've cut the price to half. Louis heels. Sizes 2 1-2 to 7.

Brown Brogue Oxfords Women's brogues and oxfords made with Cuban heels. Twentytwo pairs in the lot. Regular \$4 Sizes 2 1-2 to 7. 4. U

Brown Kid and Suede Strap Shoes Louis heels and turned soles.

Only fifteen pairs in the lot.
You'll have to come early.
Sizes 3, 4 and 5. Regular \$7.50

### Men's \$7.50 Kid and Calf Bluchers

Men! Here are the best boot vaules on record! It will pay you well to pick out several pairs at this wonderfully low figure.

All high grade leathers, such as Black Kid and Calfskin. Made in Blucher shapes and

Goodyear welted. Some are shown with rubber heels. It doesn't seem reasonable to get such remarkable values at so low a price. It is only one of the many bargains so typical of this sale. All sizes in stock.

### Men's \$5.50 Calt Boots

It's a piece of good fortune to buy
Boots like these at a saving of \$2.03 the
pair. They are sylishly made on neat-fitting English lasts, and have the appearance
of a boot that would retail at \$6.00 or \$7.00
the pair. All sizes. Black only. Goodyear welts.

Men's \$7.00 Oxfords

Men's Mahogany Calf Oxfords, made on the stylish new French last. Good fitting and comfortable. Our regular \$7.00

NINE DAYS OF BRISTLING BARGAINS SOLD ON A MONEY-BACK GUARANTEE

Boys' \$4.00 Boots

\$2.37

Boys' Calf Bluchers. Styled exactly the same as men's dress boots. Well constructed and made to stand lots of rough wear.

Regular \$4.00 values. Sizes 1 to 5.

Men's \$6.00 Calf

Boots

Men! Here's another saving. Mahogany Calf Boots. Recede toe styles. A stylish dependable boot at a moderate price that will give the wearer every satisfaction. Our regular

\$6.00 value.

Youths' \$3.00

Youths' black box kip Bluchers. Made with strong leather soles and full fitting round last. We recommend this boot for service. Sizes 11 to 13. Reg. \$3.00 value. LITTLE GENTS Box

Kip Bluchers. Sizes 8 to 10. Reg. \$2.50 value for

Any merchandise purchased during this sale that proves unsatisfactory or does not fit, will be cheerfully exchanged any morning before 10.30 or at any time after this sale.

Union St.

ST. JOHN, N. B. HIGH CLASS FOOTWEAR.

Store open every evening until 9 o'clock—Saturday evenings until 11 p. m. Selling continues until

There are hundreds of other unadvertised bargains that will appear later in the columns of this