

APPENDIX No. 3

By Mr. Loggie:

Q. Would it not be better to have the extra charge for opening at intermediate points included in the rate. Otherwise it may prove very troublesome to shippers.—A. It is a fixed charge. I do not see why there should be any trouble; in fact, the man knows when he has the car opened that he must pay a fixed amount for that opening.

By the Chairman:

Q. What other improvement would you suggest?—A. Another improvement, and possibly the most important, is the one I have already suggested; to get the dealers to have their shipments forwarded by fast freight instead of by express. The main difficulty, as far as I can find out, at the present time is a secondary one; that the wholesalers would be unable to get their orders in sufficient time in advance to enable them to ship by the slower means of transport.

Q. With a better system of transportation and with an assured prompt delivery of the fish, do you not think that the dealers and wholesalers would be justified in placing their orders farther in advance?—A. I think so. Of course the whole matter will be solved by competition, by increasing the consumption of fish to such a point that we get competition in the interior markets. Then the transportation companies will be competing for the business. In order to get that competition of course we must have the demand for the fish.

Q. You mean competition in transportation?—A. That would come, and not only in transportation but in all other matters pertaining to the handling of the fish, if there is the demand for it.

Q. In what other way do you think the welfare of the fish industry might be promoted?—A. Speaking broadly I would say that the greatest need is possibly education; education of the consumer as well as of the producer, but very primarily education of the consumer.

Q. What do you think of demonstration kitchens somewhat similar to that operated at the Toronto Exhibition for the purpose of showing how fish can be served, and made attractive?—A. Anything of that nature ought to do a lot of good.

Q. One of the witnesses, I think it was Mr. James of Toronto, when giving evidence the day before yesterday, said the best fish he had ever seen in Toronto, from the sea, came in a fast freight and was exhibited at the Exhibition. Do you know how long it took that car to come through?—A. I do not know how long it took, it was a refrigerator car of course. My impression is that it came through by express, but it does not matter, it was a refrigerator car, it would have come through in perfect condition the other way. I was impressed the other day, if I may be permitted to make the statement, by the doubt that was expressed as to the possibility of placing fish in good condition at points say west of Montreal. I think that was answered most completely and effectively by the fish that were served at the Fisheries restaurant at the Toronto Exhibition last year. I never tasted better fish served anywhere than the fish that I got there.

Q. At what period of the year was that?—A. In August and September.

By Mr. Loggie:

Q. Was that fish forwarded by express?—A. In a refrigerator car.

Q. But by express?—A. I think so.

By Mr. Sinclair:

Q. I would like to ask the witness about the inspection of fish. Are you doing anything about inspection under the new law?—A. You mean pickled fish now?

Q. Yes, pickled fish?—A. Yes, that has been started.

Q. What are you doing?—A. We are doing a great deal—I do not know just where to start. In the first place we have been having addresses at meetings of fishermen and packers and others who are interested explaining the requirements of