

Bay Bronze Industries

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Marketing Profile

Founded in 1941, Bay Bronze Industries is a manufacturer of custom and captive products (BAYCO trade name) with in-house non-ferrous (aluminum, bronze, and zinc), machining and assembly capabilities. In addition to farm related products, BAYCO items include fuel and bulk transfer items for truck tankers, service station fittings, golf course accessories and cast metal plaques and other markets. The company exports mainly to the United States. However, its golf course products are marketed to fourteen European and Asian countries. Marketing is done primarily through distributors. Bay Bronze will obtain ISO 9002 certification by the end of 1993 and its communications ability is limited to English and Italian.

Bay Bronze Industries is interested in serving European, Asian and Central American markets and has existing technical literature/brochures, which can be translated. Bay Bronze Industries is also interested in offers for custom manufacturing (under license) of mechanical devices which employ non-ferrous castings for distribution across Canada and Central U.S.A. where BAYCO representation is available.

Products/Services Available for Export:

Fuel Tank Vents and Caps
Farm and Bulk Service Nozzles, Fuel
Cam and Groove Hose Couplers/Adapters
Hose Swivels
Pneumatic Equipment Pressure and Vacuum Air Relief Valves
Custom Manufacturing of Non-Ferrous Components