

in long-term business co-operation arrangements and in project definition studies in developing countries. Support is also provided for making contacts and identifying opportunities through seminars, investment missions and viable business co-operation arrangements.

Most of these arrangements are defined as co-production or production-sharing agreements; assembly operations; licensing agreements; and various forms of equity participation.

Detailed information and application forms for the Industrial Cooperation Program are available from:

The Industrial Cooperation Division
200 Promenade du Portage
Hull, Quebec
K1A 0G4
Tel: (819) 997-7901
Telex: 053-4140

Provincial Governments

Each provincial government has a department that provides guidance on business development including trade.