REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 602-CHICAGO

004-DEFENCE PROGRAMS, PRODUCTS, SERV UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

QUARTERLY RESULTS REPORTED:

4 BUYING CONNECTIONS. ADD'L \$4.298 MN SALES REPORTED. 2 LOCAL AGENTS HIRED, \$160,000 SALES

REPORTED. PROJ. VALUED AT \$1.6 MN APPROVED.POST-PONED-US ARMY LACKS FUNDS UNTIL 310CT88. ALL COMMANDS VISITED, CALLS MADE ON KEY CONTACTS.

TELECOMMUNICATIONS (INC SPACE)

ORGANIZE INCOMING TROSCOM SURVEY TO TORONTO AND MONTREAL, MAY 1988

TO ESTABLISH THREE BUYING CONNECTIONS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 CONTINUED FOLLOW-UP WITH PARTS I DEC 85 AERO-SPACE SEM. HELD IN ST. LOUIS. FOLLOW-UP WITH PARTS OF FEB 88AVSCOM SEM. PART'D IN DEA/AVSCOM DDSP JOINT WORKING GROUP. AVSCOM SURVEY MISSION TO TRNTO AND MTL. LIAISE W/MILITARY COMMANDS

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

CA BENC DI HA ROBCOMISYCLOSE

FAMILY DESCRIPTION OF A FOLLOW OF PROVING TO DEPARTMENTAL

A PROMITIVE AND UNCOUNTED FOR SURVEY A FORMATION TO TOPOWITO MONTHEM.

THE PORTECTIVE HEAVING THE THE PORT FLET IN INCLUDE BURGENING

CONTINUED FULLOW OF HITH PARTICIPARTS IN PORT INTIATED AEROSPACE

SERVERE E RANIME

ANALES - ACTIVITIES PROPOSED IN POST PLAN.

DO 4-DEFENCE PLOCEANS PRODUCIO, SERV

CAMPTERLY PROCRESS REPORT OF EXPORT PROMOTION PROCRAM AT MISSIONS ABROAD FOR FISCAL YEAR BE DECAST OF WEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S AMBUAL PLAN. 34