

REPORT 4A  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES  
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 431-HELSINKI

B.C. MINISTER OF FORESTRY VISIT.  
REPORT ON TECHNICAL BARRIERS TO TRADE.  
REPORT ON EXPORT FINANCE SUPPORT OF FOREST PRODUCTS  
ASSOCIATION OF CANADIAN PUBLISHERS MISSION.  
EMR ENVIRONMENTAL STUDY TOUR.  
WIN COMPUTER EQUIPMENT INSTALLATION AND ASSOCIATED TECHNICAL  
PROBLEMS.

MINE METAL, MINERAL PROD & SERV  
CONTINUE REGULAR BUSINESS MEETINGS WITH EXISTING AND POTENTIAL  
INVESTORS

AS MORE FINNISH INVESTORS HAVE INFORMATION  
ON THE MOST RECENT DEVELOPMENTS IN THE  
CANADIAN INVESTMENT CLIMATE

CONSUMER : 4  
PERIODIC VISITS TO FINNISH COMPANIES AS HAVING GOOD  
POTENTIAL TO INVEST IN CANADA

PLANT IDEAS OF INVESTING IN CANADA WHICH  
FINNS THAT HAD NOT CONSIDERED IT BEFORE

CONSTRUCTION INDUSTRY  
GOVERNMENT INVENTORY OF INFORMATION MATERIAL ON CANADIAN INDUSTRIAL  
SECTORS, GOVERNMENT ASSISTANCE, LEGAL REQUIREMENTS AND INDUSTRIAL  
SITES

ANSWERING MORE SPECIFICALLY TO ENQUIRIES FROM  
FINNISH FIRMS INTERESTED IN CANADA

FISHERIES, SEA PRODUCTS & SERV  
SUPPORT, CO-ORDINATE AND ORGANIZE INCREASINGLY FREQUENT VISITS BY  
REPRESENTATIVES OF FEDERAL, PROVINCIAL AND MUNICIPAL GOVERNMENT AND  
CANADIAN INDUSTRIAL GROUPS  
CONTINUE WORK WITHING CANADIAN  
EXECUTIVES

EXPLOIT SPECIFIC SECTORAL OPPORTUNITIES

GOVERNMENT PERSONNEL CONTACTS WITH FINNISH VENTURE CAPITAL FIRMS

SEVERAL SMALL OR MEDIUM SIZED EQUITY  
INVESTMENTS IN CANADIAN MANUFACTURING  
SECTOR

431 - INFORMATION INVESTMENT RELATED INFORMATION TO FINNS REGARDING CHANGES OF  
COMMERCE IN FINLAND ON A REGULAR BASIS

INCREASED INSTITUTIONAL AWARENESS OF CDA  
AS AN INVESTMENT TARGET

CO-OPERATE WITH THE FINNISH FOREIGN TRADE ASSOCIATION, TECHNICAL  
DEVELOPMENT CENTRE AND FINNISH INSTITUTE OF EXPORT IN SERIES OF  
MEETINGS ON EXPORTING A QUARTERLY IN CANADA

REACHING EXPORT MANAGERS IN FIRMS WITH  
DEMONSTRATED INTEREST IN INVESTING IN  
CANADA