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## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: WESTERN EUROPE

Mission: 437 LONDON

Market: 051 UNITED KINGDOM

Sector: 016 INDUSTRIAL MACHIN, PLANTS, SERV.

Subsector: 161 MANUFACT & MATERIAL PLANT, EQP.

Statistical Data On Sector/sub-sector	Next Year (Projected)		rent stima		1	Year	Ago	2	Years	Ago
Mkt Size(import)	\$ 936.00M	\$	920.	OOM	\$	916.	OOM	\$	887.	OOM
Canadian Exports	\$ 2.40M	\$	2.	MOO	\$	1.	BOM	\$	1.	60M
Canadian Share	0.26%	•	٥.	22%		0.	20%		٥.	18%
of Import Market										

1	Major Competing Countries Market	Share	
	i) 128 GERMANY WEST	003 %	
	ii) 237 ITALY	006 %	
	iii) 577 UNITED STATES OF AMERICA	003 %	
	iv) 512 SWITZERLAND	002 %	
	v) 265 JAPAN	002 %	
	vi) 112 FRANCE	002 %	

Cumulative 3 year export potential for CDN products 5-15 \$M in this Sector/Subsector:

Current status of Canadian exports:

Small but expanding

Products/services for which there are	Curt	ent Total Imports
good market prospects	In	Canadian \$
i) INJECTION MOULDING MACH.	\$	320.00 M
ii) MOULDS-ACCESSORIES	\$	200.00 M
iii) PORTION PACKAGING MACHINERY	\$	200.00 M
iv) PACKAGING MATERIALS	\$	200.00 M
v) SPARES	\$	20.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- the degree of import duty protection of local industry tends to be low