

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for SUB-REGION: UNITED STATES WEST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	15.7	0.0	30.2	0.0	9.78	4091 (Enquires)
	from Territory	9.1	0.0	12.1	0.0	4.48	1995 (Enquires)
B. Export Promotion Projects and Events		10.1	0.0	6.4	0.0	3.42	62 (Projects/Events)
C. Other Trade Development Activities		8.8	0.0	12.8	0.0	4.57	
D. Promotional Projects		5.3	0.0	11.6	0.0	3.60	68 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		2.5	0.0	0.6	0.0	0.62	229 (Enquiries)
	from Territory	6.7	0.0	2.3	0.0	1.84	493 (Enquiries)
F. Service to Government							
	External Affairs	4.5	0.0	2.9	0.0	1.54	128 (Reports)
	OGDs, Provinces, ETC	3.3	0.0	2.1	0.0	1.11	157 (Contacts)
G. Administration							
	Program Management	13.3	0.0	2.2	0.0	3.14	
	Leave, Professional Dev.	15.6	0.0	14.1	0.0	6.22	
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Total TID Program		94.9	0.0	97.3	0.0	40.32	
H. Other Programs		5.4	0.0	2.8	0.0	1.68	

Trade Officers: 42

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS