

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the April-June 1990 period thirteen posts reported the following business activities:

413 EXPORT SALES WORTH \$140 MILLION

146 NEW BUYING CONNECTIONS/72 AGENCY AGREEMENTS

15 NEW JOINT VENTURES/17 LICENSING AGREEMENT

2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$.8 M

2 CANADIAN INVESTMENTS IN TERRITORY

16 TECHNOLOGY TRANSFERS WORTH \$27.8 M

HIGHLIGHTS:

\$ 27 million sale of bottled water (Chicago)

\$ 11 million contract for air traffic control training (Washington)

\$ 8.1 million sale of fresh pork (Minneapolis)

\$ 8 million sale of bottled water (Boston)

\$ 4 million sale of aircraft parts (Seattle)

\$ 3.7 million sale of industrial machinery (Atlanta)

KEY STATISTICS: for the thirteen posts reporting workload information

		<u>Missions Reporting To</u>	
		UTO	UTI
No. Trade Enquiries	Cdn	3376	4463
	Local	2459	3808
No. Investment Enquiries	Cdn	227	76
	Local	182	315
No. Business Visitors	Cdn	1358	702
	Local	1365	1712