

## Amongst Our Advertisers.

Messrs. Archdale Wilson & Co.'s advertisements evidently show they are in earnest about preventing the sale of imitations of their Fly Pads. Being perfectly assured as to their legal rights, and the goods having a very large sale, they advise us that they intend proceeding against all infringements. A word to the wise is sufficient.

Have you bought your season's supply of Wilson's Fly Pads?

## New Goods from a New Firm.

Any line which adds to the business and profits of the average druggist is generally welcomed, and we wish to draw the attention of the trade to The Winsor Barker Co., of Toronto, who are introducing to the druggists the line of toilet articles so long sold to the barbers by Jones Bros. & Co., of Toronto. It will pay any druggist to investigate this matter by writing to this firm, as their lines are used by the barbers in very large quantities.

The Toronto Pharmacal Co. direct the attention of their friends in the drug trade to one of their popular, satisfactory and fast selling specialties, Sweet Fly Poison Discs. These are put up for sale either in boxes or bulk, with the name of the dealer on each package and an appropriate advertisement on the back.

## Important Agency.

We are pleased to be in a position to announce on good authority that the selling agency for Canada of the envelopes made by the Morgan Envelope Co., of Springfield, Mass., is now in the hands of Buntin, Gillies & Co., Hamilton. The Morgan Envelope Co. is one of the largest and best known of American manufacturers, their product occupying the front rank, both in regard to quality, style, and value. No house in Canada is better fitted to handle such a line, and we congratulate both the Hamilton house and the manufacturers on the arrangement. No American envelope makers have heretofore had a Canadian agent, and while different dealers have handled American envelopes in a half-hearted way, the enterprise shown by these parties will have a strong effect on the Canadian market. We look for even keener competition than in the past, as this combination is certainly a strong one and will surely get a large share of the trade.

## Tourists.

We have just received an attractive little folder from the Tourist Association of the Province of New Brunswick. There are several strong points brought forward in this folder showing why tour-

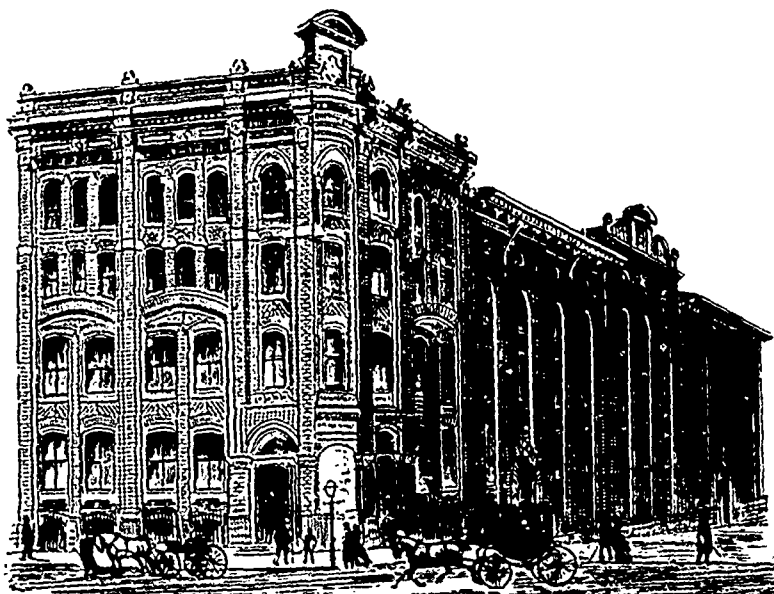
ists should visit that section. By means of a map of the Maritime Provinces and a wheel showing St. John as the hub of that section, its location as a tourist centre is fully demonstrated.

Among the attractions offered by the city are perfect freedom from extreme heat or malaria, mosquitoes, black flies, etc. Any of our subscribers can obtain full information regarding the province by writing to Mr. Ira Cornwall, secretary of the Tourist Association, St. John, New Brunswick, Canada, and mentioning the name of this paper.

## A Model Drug Warehouse.

We had the pleasure a few days ago of visiting the wholesale drug warehouse of The Lyman Bros. Co., Ltd., 71-73 Front street east, in this city, and witnessing the many improvements which have recently been made there, all tending to the expediting and simplifying the work as carried on in an establishment of this kind. The offices, shipping apartments, and warerooms have been all remodelled, and present a decidedly improved appearance. On entering the main door on Front street you find yourself in a spacious sample room, admirably fitted with show-cases and counters, and presenting at a glance a display of sundries which are bound to tempt the retail druggist. To the left, or front portion of this room, are situated the desks of the manager, Mr. Hay, together with those of the chief clerks. Here, as well as all through the warehouse, is a system of speaking tubes, worked on a switch very similar to that used in the telephone offices; these communicate with all parts of the building. In the rear of this room is the main tele-

ments. Everything is so systematically arranged as to consume the least possible time and give the most prompt and efficient service. To the right are situated the general offices of the company, superintended by the secretary treasurer, Mr. Watt. Passing through into the warehouse proper we come to the order department, where all orders are received and passed on to their various sections, either for the city or outside. Here, as in the office, everything is so connected that any delay would be inexcusable, and the prompt and withal careful despatch of all goods ordered is the main consideration. On this flat are stored a considerable quantity of the stock of drug sundries, brushes, etc. Proceeding to the next floor we find an array of clerks at work at the various departments, a large portion of this flat being devoted to parcelling, etc. The next floor is principally for storage of stock goods, and the one above for glassware. Our limited space would not permit us to give any further description of the remainder of the building, nor of the mills and laboratory, which are situated at 179 and 181 Front street east. The city delivery route has been so arranged that every part is regularly looked after. The delivery route for the city is as follows: Monday, north-east and north-west; Tuesday a.m., Parkdale and east end; p.m., Yonge street and Queen street west; Wednesday a.m., over the Don; p.m., north-east and north-west; Thursday a.m., Parkdale and east end; p.m., Yonge street and Queen street west; Friday a.m., over the Don; p.m., north-east and north-west; Saturday a.m., Parkdale and east end; p.m., Yonge street and Queen street west. Special deliveries are also made in cases of urgency. The whole warehouse and offices are worked



A Model Drug House.

phone, No. 604, where an attendant is constantly on hand to receive orders and to communicate with the different depart-

ments, and present an air of life and modern business methods that go far towards making a model drug warehouse.