

Afterwards one Robinson, acting on behalf of the plaintiffs, called on Mr. Bond in London, who thereupon made a proposal to Mr. Robinson, embodied in a memorandum reduced to writing, but not signed, which he handed to Mr. Robinson, and which memorandum is as follows:—

Given to Mr. Robinson.

1. Order to be accepted by the Company.
2. Sets not to be returned to England.
3. We to do our best to prevent sale to Canada.
4. Sole agency to Canada and U.S.A. for five years from publication of volume I. or for one year after publication of the last volume of the set, whichever shall be the longest period.
5. Sole agency after the above-mentioned period shall be obtained by their taking fifty sets for the first year and forty sets for the next year, and so by a sliding scale to ten sets for the fifth year.
6. Five hundred sets at 7s. 6d. in quires to be taken within two years, ordinary account.
7. We to hand over the orders from above territory received before this date, and to receive a bonus of 3s. 0d. per volume for the same; also to refer future orders and enquiries while this agreement lasts to the Canada Law Book Co.
8. B. & Co. to take back up to 100 sets at same price as charged, at completion of the expiry of the sole agency.

After Robinson's return to Canada, the Canada Law Book Co., having that memorandum before it, wrote to Mr. Bond its letter of May 21st, 1907, the material parts of which are as follows:—

Referring further to Halsbury's Laws of England, Mr. Robinson has just handed me the proposition you made to him. . . . As to the guarantee of fourteen volumes, the additional volumes, of course, will be free. We were to take 300 sets inside of five years from September last. It seems to me your proposition is a pretty stiff one.

We should like very much to handle the sale of Halsbury's Laws, and would be able to give you much better satisfaction than you could get through any other channel, but the terms are too stiff. If you want the assurance of an annual sale of this work, you may rest assured that if the sale can be made, we can do it, and if the agency is handed over to us, it will receive proper attention from us. If you wish, we will meet you half way, and pay 7s. 6d. per volume. We to agree to take 400 sets within two years, for the sole agency for Canada and the United States for five years, from the date of publication. We will waive the right to return any copies, all of which will be purchased outright. You will hand over to us any orders you