

STEEL . . .

is the staple raw material entering largely into the construction of all Massey-Harris Farm Machines.

7,137,843 pounds were actually used in the output of Massey-Harris Implements for the season of 1896, while

Over TEN MILLION POUNDS

were used in making the Goods to supply Massey-Harris Agencies for the current season.

Think of it! Over Ten Million Pounds!



John Nicholson & Sons
Montreal and Works Sheffield.
 October 24/96

To Whom it may Concern:-

We have for many years supplied to Messrs Massey-Harris Co Ltd, Toronto, Canada, large quantities of our celebrated **Red Rod Steel** & are still furnishing them with the same material. These **Red Rods** are of the highest quality & rolled with a view to the specially trying work they have to perform. Messrs Massey-Harris Co Ltd are very particular that we keep up the same high quality of steel we have always supplied them & which we are glad to do.

Yours Truly,

John Nicholson & Sons

ESTABLISHED A CENTURY AGO.

OLD BRITAIN LANE

WILKINSON

MANUFACTURERS OF STEEL TUBES, PIPE, SHEET PILING, AND SPECIAL STEEL FOR THE CONSTRUCTION OF BRIDGES AND RAILWAYS SINCE 1828.

Springfield Works
Springfield, For 1896-1898

Messrs. The Massey-Harris Co., Ltd.,
 Toronto.

Dear Sirs,

For some years past we have been honored with your orders for very large lots of **Crucible Section Steel** and in accordance with the terms of the Contracts we have supplied the highest quality of **Crucible Cast Steel** that in anywhere used, so far as we are aware, for making into Sections, and we feel sure no better or more reliable steel for the purpose can be obtained.

We know it is your desire that this quality shall be fully maintained, and as in the past we in the future it will always be our aim to carry out your wishes in this respect.

With this assurance,
 We remain, Dear Sirs,
 Yours faithfully,
WILLIAM JESSOP & SONS LIMITED.
Wm Jessop



THE
NOVA SCOTIA STEEL CO.
 NEW GLASGOW, NOVA SCOTIA
PIG IRON STEEL
 ETC.
 MANUFACTURERS OF
RED HEADSTEEL BURN OIL

New Glasgow, Oct. 18, 1896

TO BUYERS OF AGRICULTURAL IMPLEMENTS--
 --A OTHERS WHOM IT MAY CONCERN--

This is to certify that for the season 1896/97 we contracted to supply Massey-Harris Co., Ltd., with between 2500 and 3000 tons of steel, consisting of:- Angles, Plates, Squares & Rounds, Finger Bars, Machinery Steel, Guaranteed & Compressed Polished Shafting. All to be of the highest possible quality of our manufacture for the specific purpose of Agricultural Implement Manufacture. The actual quantity shipped on the contract being, 2200 tons.

For the season 1896/97 we have renewed the contract for an equal quantity, and pledged ourselves that the quality shall be of the best, and such as will fully sustain our reputation.

THE NOVA SCOTIA STEEL CO. LIMITED

Wm. G. Gault
 Director



CAMBRIA IRON COMPANY

Giant Steel Druggists

Johnston, Oct. 18th, 1896.

To Whom it may concern:

Greeting:-

We are much pleased to state that for the season of 1896-7 we supplied to Massey-Harris Co., Limited, One Thousand Tons of our celebrated Steels, consisting of Cold Rolled Shafes, Cutter Bars, Knife Becks, Discs, Shoe Plates, Spring Steel for Cultivator Teeth, etc.

For the season of 1896-7 we have renewed contract for the same materials, and no effort shall be spared on our part to make these steels equal in quality and finish to anything that can be produced anywhere; our aim being to supply the highest grade in every variety of steel that we produce.

Yours very truly,
Edwards
 Export Manager

FAO-SIMILE OF LETTERS FROM SOME OF THE STEEL MAKERS WHO SUPPLY MASSEY-HARRIS CO., LIMITED.