

Four prominent business men of Halifax, Nova Scotia, attest to the profit earning policies of the Sun Life of Canada.

**A Member of the Well-known Shipping Firm of  
Pickford and Black.**

HALIFAX, N.S., Dec. 15th, 1906.

Mr. W. J. MARQUAND,

Manager for Nova Scotia,

Sun Life Assurance Co., of Canada.

Halifax.

Dear Sir,—Some fifteen years ago I took an Endowment policy in the Company represented by you, which fell due a few weeks ago, and I have much pleasure in saying to you that I am in every way satisfied with the result of the assurance.

Yours truly,

W. A. BLACK.



**A City Alderman.**

HALIFAX, N.S., Dec. 17th, 1906.

W. J. MARQUAND, Esq.,

Manager for Nova Scotia,

Sun Life Assurance Co. of Canada,

Halifax.

Dear Sir,—Please accept my thanks for cheque received Dec. 7th, 1906, for \$901.05, which I might say was Two Hundred Dollars (\$200.00) more than I expected. It certainly goes to show that your Company is run on sound business principles; otherwise it would not show such grand results.

Wishing you every success in the future,

Yours truly,

JOHN F. KELLY.

**The Manager of the Commercial Trust Co'y.**

HALIFAX, Dec. 5, 1906.

W. J. MARQUAND, Esq.,

Manager for Nova Scotia,

Sun Life Assurance Co. of Canada,

Halifax, N.S.

Dear Sir,—I beg to acknowledge receipt of your cheque for \$1737.30, in settlement of my matured policy, No. 15341, with your office.

The results of this policy have been so eminently satisfactory that it would always give me great pleasure in recommending the "Sun" to possible assurers.

Yours truly,

G. E. KENNY.



**A Member of the Firm of J. P. Mott & Co.,  
Manufacturers of the Well-known  
Mott Cocoa and Chocolate.**

HALIFAX, December 17th, 1906.

W. J. MARQUAND, Esq.,

Manager for Nova Scotia,

Sun Life Assurance Co. of Canada,

Halifax, N.S.

Re Policy 33939.

Dear Sir,—My policy, the above number, matured with your Company on the 1st of October, 1906, and on that very day I received your cheque for \$1218.15 in settlement of same. I am pleased with your promptness, and even better pleased with the very satisfactory profits received.

I will be glad at any time to recommend your Company to intending assurers.

May your Company continue to be prosperous and progressive is the wish of

Yours sincerely,

FRED. J. WARD.

It is worth your while to give some time to the study of the "Facts, from the Report of 1906," on the back page.