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**T**HOUSANDS of wives and daughters run their own Ford cars. They use them for shopping, calling, attending the theatre, taking the children for a run in the country or to school.

The Ford is as easy to operate as a kitchen range, no knowledge of mechanical details being necessary. Inexpensive to operate. A woman can call around town all afternoon, or take a 25-mile spin in the country, at the minimum of cost for gasoline, oil, wear on tires, etc.

You couldn't give "her" a present she would appreciate more than this beautiful, modern car, with its stream-line effect, tapered hood and crown fenders.

Runabout	\$475
Touring	\$495
Coupelet	\$695



Town Car	\$780
Sedan	\$890
F.O.B. Ford, Ont.	

Electric Starter and Lighting System Installed, Extra.

**C. J. MITCHELL, FORD DEALER**  
R. D. ALMAS Scotland, Ont.

### ITEMS WHICH CAUSE HEAVY REPAIR BILLS

Mechanic Gives Reasons For the High Cost of Keeping a Car

CHEAP GRADES OF OIL And Grease Responsible for Many Accounts

By Tom Baird, Supt. Everyman's Car Co., Ltd.

Are you being overcharged for repairs? Eight out of every ten would say "yes" and a whole lot more besides, but it seems to me a lot of the trouble is due to a lack of understanding on the part of the car owner with regard to the time it takes to repair a car in a proper manner.

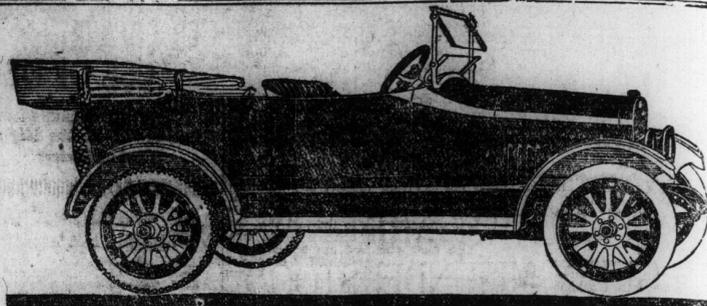
On the other hand the garages are to blame, for not taking the car owners into their confidence enough to explain thoroughly what was wrong with the car, why this and that part had to be replaced, how it was necessary to do seven or eight hours' work in order to get it something that had gone wrong in an inaccessible position, and the same amount of work replacing the parts after the job, small in itself, was completed.

The average motor car owner does not seem as yet to understand that the work of repairing a car, cannot be undertaken in the same manner that applies to a buggy. The vital parts of a car to-day are the result of years of study and experiment by the finest engineers and designers in the country, and it is foolish for people to imagine that such examples of engineering can be repaired other than by skilled mechanics.

"Mushroomers" Hurt Business. A great deal of harm has undoubtedly been done by owners allowing so-called experts to tamper with their cars. These men crop up periodically and are in most cases products of "mushroom automobile schools" armed with a diploma and with absolutely no practical experience.

Now the point is this, the garage has got to employ skilled mechanics and skilled mechanics to-day are very hard to get, consequently good wages have to be paid to obtain and keep these men in order to give service and satisfaction to the car owner.

Another point that the owner



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Westinghouse Electric Starting and Lighting

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The Price of the Gray Dort will Advance \$25.00 on March 15th

This advance means that instead of lowering the quality of the car and selling at the old price, we are raising it and keeping up to the old standard, if anything giving more value. Buyers will be assured of the same external beauty and comfort, the same strength, quality and backbone—the car that has made good under every service condition.

See the 1917 Gray Dort at our showrooms.  
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Garage 196 Dalhousie St. Phone 2306  
THE GRAY-DORT MOTORS, Limited, Chatham, Ont.  
"Built in Chatham"

never gives a thought to when he kicks about his bill is the equipment of an up-to-date repair shop, expensive labor-saving devices that are put in for his benefit; take for a simple example, a gear puller, a device that will put off a gear in a minute without which I have seen men pounding away with a hammer for an hour or two and eventually damaging the gear so badly that it could not be used again.

Another cause of considerable friction between garages and the public is the subject of tools and other articles left in cars while on for repairs. There is no doubt that a lot of things have been taken from customers' cars by unscrupulous mechanics, and because of it other repair shops that really employ honest mechanics get the same reputation. To my mind the best scheme and one that has been tried successfully is to take everything out of the car and put them away in a store-room. By doing so the mechanic is relieved of temptation and the garage accepts the responsibility for the return of the articles.

**Bad Driving Costly**  
Now just a word as to the cause of big repair bills. At least 60 per cent. can be traced to lubrication, and bad driving. As far as lubrication goes it is much cheaper to buy oil and grease than spare parts and pay for time putting them in, to say nothing of having the car tied up for several days.

As regards driving, we still see the man who lets his clutch in with a bang and rips his gears, and the "smart alec" who speeds up to a street car, or other obstacle and trusts to his brakes to pull him up in time to the detriment of the whole of his driving mechanism.

While admitting there is room for considerable improvement on the part of garages and repair shops there is also a whole lot to be said from their point of view. Take the case of a man who gets his valves ground for instance; the car leaves the repair shop O.K. and a few days after something happens. The owner gets mad right away, knocks the garage to every body, and when the cause of his trouble is found it is probably in his wiring, carburetor or some other part of the car which the repair shop did not touch.

Here is another case that happens: A man phoned up the garage from about 20 miles away, said he had tried for two hours and could not start his car, a man was sent out to him and found he had not even got his switch on.

Another man who gets a big repair bill is the man who persistently drives his car too fast over the rough roads, he is not only getting ready for a fight with his tire companies, but is also pounding the life out of every part of his car, especially spring bolts, bushings and steering connection.

A car needs attention just as much as a horse needs his food; take an hour a week and go over all your oil and grease cups thoroughly, get any play or looseness taken up before it gets bad, drive your car with your head as well as your hands and feet, and a whole lot of your troubles and big repair bills will vanish.

### The Overland Garage and Service Station

22 DALHOUSIE STREET

Now ready to take care of repair work on all Overland and other makes of cars.

I. J. HOWES, MECHANIC IN CHARGE

**JOHN A. HOULDING**  
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We are Agents for General Motor Truck's Ranging from 3-4 Ton to 5 Ton.

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Always bears the Signature of *Carl H. Winter*

## Willys-Overland Motor Cars

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Touring	\$1190
Roadster	\$1380
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Big Four	
Touring	\$1790
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Coupe	\$1750
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Light Sixes	
Touring	\$1380
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Coupe	\$1600
Sedan	\$2220

Willys Six	
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New Touring	\$1800
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Four Sedan	\$2720
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They exemplify the remarkable values made possible by our tremendous production.

Size does not of itself constitute greatness.

An industry is as great as its service to the public.

But size does usually constitute opportunity for service.

In the case of Overland, size originally was an indication of foresight and courage.

It constituted an opportunity to establish new values in motor cars—this was a service.

Growth came as a reward of this service and with growth came opportunity for further service—further revision of values.

Today's immensity means experience, facilities and resources plus the public confidence which gives these things stability for yet greater service.

The Willys-Overland ideal of service is integrity of value in the product throughout the whole life of that product's service.

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Big Four \$1190

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Willys-Overland, Limited  
Head Office and Works, West Toronto, Canada

### TRAFFIC LAWS OFTEN M

Many Persons Do Not Realize a Car; Red Lights a Number of Ca

There is plenty of evidence that many automobile owners do not realize the responsibilities which attach to the ownership of a car. They neglect to secure transfers of titles following the sale of a car. It is not generally understood that the owner of a vehicle is responsible for any violation of the Motor Vehicles Act, less at the time of such violation the motor vehicle was in the possession of a person not in the employ of the owner. Such, however, is the case, and the courts have shown that this responsibility attaches also to the owner in action for damages. A few months in Toronto judgment was given against the owner of a car for a



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