

the first few years, as I said, the larger man has got to help the smaller man. There are a great many small lots of a great many varieties come in from the small producers. The larger grower has fewer varieties, and he has to suffer for the time.

Mr. Chrysler—A number of years ago, in the Ontario association, some of us members had an idea of a honey exchange. This seemed to flatten out, but still I have great faith in some such organization for bee-keepers. I have noted what Mr. Hodgetts has said about this co-operative association and the fruit growers. I am very closely connected with the Chatham Fruit Growers' association, which he spoke of. It is mostly composed of men who do not pretend to make fruit growing a business. This co-operation has done a great thing for the marketing of early apples and pears. I might say in a way it has been conducted on the percentage basis. There are two men who have formed a board of directors and appointed two men to handle the fruit for a certain percentage, 10%. We have a man in the Northwest who sells it to the best advantage and it has been a success. Last year we organized into a joint stock company and every member pays in from one to ten shares of stock at \$25 a share, which he pays in fruit. I think it is possible to apply this to our honey trade. We have, I am very confident, in the Northwest a market that is more than we can supply. I do not think it is possible for Canada to produce more honey than can be profitably sold and at better prices than we ever have received before. I do not think we can overstock the market provided we do our part in distribution.

Mr. Holtermann—If we are going to make our association a good association and our local societies thrive, our officers and men must be men who have a right to the respect of their

fellow-citizens in their vicinity. If they are not, then other men are going to say, "If these are our representatives then I want nothing to do with the association."

Mr. Byer—I have been here now for a couple of days, and I want to say I have been used right royally. I feel like the boy who was sent out by the Fresh Air Fund to a farmer's home, and when asked why he was so happy, he said: "They use a feller good." I am sure I have enjoyed myself and I take pleasure in moving a hearty vote of thanks for the kindly way that we from adjoining counties have been entertained.

Mr. Miller—Before that is put I wish to add a word. The hospitality of the local association here, I think, has been exceptional. We have had a meeting that has been both profitable and enjoyable.

Mr. Craig—On behalf of the local people we are grateful to you for your hearty vote of thanks, and it was a pleasure indeed to have you here, and the hearty way you have entered into everything in connection with our meeting, and we hope to have you here again another year.

Mr. Holtermann—I might say that I feel that we owe very much to the men who have come to this meeting, and I think we should move a vote of thanks to our American friends. They have brought men here and they have held their own when they got here. I would be very pleased indeed to move a vote of thanks to the American delegates and would suggest that they be written to by our secretary who has already done a good deal of work in this connection, and that our vote of thanks be sent to them.

Mr. Miller—I second it.

Mr. Smith—There is one little thing I think we should do and I take much pleasure in moving a hearty vote of thanks to our secretary of this association for the very able manner in which he has got up this convention.

## Annual Conven

Mr. Holtermann—A good matter of a good wish to bring not an advocate of thanks. I think of time wasted sometimes. We the new arrangement of the Department of Agriculture, I think, will be longer; for some desirous of retaining his own record, Hodgett, or some other, I think it will be that he should let he has so long occupied a hearty vote of thanks to our association. I have known Mr. Craig, or more, and in a position, or in an which he sincerely may not always believe he has seen faithfully and we best of his ability, a very hearty vote of work he has done for the past, and our association is personally concerned, withdrawn from the same time, I would and believe that in the new secretary be able to do work which a private in do, and which will of the association. Mr. Holmes—It is that we learn of Mr.