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E. D. SMITH & SONS, LIMITED

GROWERS AND SHIPPERS OF FRUIT AND NURSERY STOCK, FLORISTS,
LANDSCAPE ARCHITECTS, MANUFACTURERS OF JAMS, KETCHUPS, ETC.

ESTABLISHED 1862.

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HEAD OFFICE
WINONA, ONT.

Rt. Hon. Arthur Meighan - 3.

making such an arrangement as we can with the Canadian National. In regard to this arrangement with the Canadian National, they are not disposed to give us anything like what they previously gave the H. G. & B. Railway for this service, their argument being the very cold-blooded one, that when they made the arrangement with the H. G. & B. previously to give them a certain percentage of the receipts from the traffic, they were forced to make this arrangement because the Canadian Pacific were willing to do it from Hamilton down, but now that the Canadian Pacific is out of the picture they, the Canadian National, are not obliged to give us anything but, considerately, they are willing to give us something but what they are willing to give we haven't decided upon. We are awaiting the decision of the Hydro-Electric Commission as to what they would charge us for that portion of the switch which they own between our factory and the Canadian National station. This has been post-poned from time to time until today when Mr. Robinson came over for the third or fourth interview and we tried to discuss and come to a decision but we were so far apart we were unable to do anything.

We think, in the first place, that the Hydro-Electric Commission, as successors of the H. G. & B. Railway Company, ought to give us this switch free of charge but since they would not do that, they at any rate ought to sell it at an extremely low figure. Mr. Robinson said they were willing to give it to us at scrap value but he estimated that as seven or eight thousand dollars. Our best information is that after paying for the cost of taking up the track and selling the rails, the Company could get no more than a thousand dollars of net profit out of it and we are willing to pay a thousand dollars. Mr. Robinson says that it is impossible but he will lay the matter before your Board on Monday and let us know by Monday night as they are now anxious to close up and it will

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