

THE TRADERS BANK OF CANADA

INCORPORATED 1885

Proceedings of the Twenty-third General Meeting of the Shareholders, held at the Banking House at Toronto, on Tuesday, the 28th January, 1908.

The chair was taken by the President, Mr. C. D. Warren, and Mr. Stuart Strathy was requested to act as Secretary.

The Secretary read the notice calling the meeting. The minutes of the last annual meeting were received as read.

Statement of the Result of the Business of the Bank for the Twelve Months Ending 31st December, 1907.

The net profits for the twelve months, after making provision for bad and doubtful debts, and reserving accrued interest, amounted to \$522,822.81
Premium on New Stock 2,520.00
Balance at credit of Profit and Loss last year 44,349.87

\$569,692.68

Appropriated as follows:

Dividend No. 44, quarterly, at the rate of 7 per cent. per annum.. \$ 75,894.38
Dividend No. 45, quarterly, at the rate of 7 per cent. per annum.. 76,124.13
Dividend No. 46, quarterly, at the rate of 7 per cent. per annum.. 76,151.07
Dividend No. 47, quarterly, at the rate of 7 per cent. per annum.. 76,158.71
Transferred to Rest Account 100,000.00
Written off Bank Premises 100,000.00
Written off Furniture and Safes 30,000.00
Transferred to Officers' Guarantee Fund 5,000.00
Transferred to Pension Fund 5,000.00
Balance at credit of Profit and Loss, new account 25,364.39

\$569,692.68

GENERAL STATEMENT

31st December, 1907

LIABILITIES.

Capital Stock paid up \$4,352,310.00
Rest Account 2,000,000.00
Dividend No. 47, payable 2nd January 76,158.71
Former Dividend unpaid 578.09
Interest Accrued on Deposit Receipts 4,664.12
Balance of Profits carried forward 25,364.39
Notes of the Bank in circulation \$ 3,081,065.00
Deposits bearing interest, including interest accrued to date .. \$19,951,193.62
Deposits not bearing interest .. 3,421,567.07
Balance due to other Banks in Canada 23,372,760.69
Deposits from Banks in U. S. 28,664.30
Balance due to London Agents 220,115.00
557,959.85
27,260,564.84
\$33,719,640.15

ASSETS.

Gold and Silver Coin Current \$ 356,805.19
Dominion and Government Demand Notes 2,503,160.00
Notes of and Cheques on other Banks 583,261.21
Balance due from other Banks 358,503.96
Balance due from Foreign Agents 465,334.34
Dominion and Provincial Government Securities 573,337.03
Railway and other Bonds, Debentures and Stocks 497,038.05
Call and Short Loans on Stocks, Bonds and other Securities 1,289,545.94
Bills discounted current 25,009,249.60
Notes discounted overdue (estimated loss provided for) 38,601.01
Deposit with Dominion Government for security of general bank note circulation 144,000.00
Real Estate, the property of the Bank (other than the Bank premises 4,800.00
Bank Premises (including safes, etc.) 1,896,003.82
27,092,654.43
\$33,719,640.43

STUART STRATHY,
General Manager.

The secretary having read the foregoing report, the president addressed the meeting as follows:

In presenting the twenty-third annual general statement of the Traders Bank of Canada, for the year ending 31st of December, 1907, your Directors desire to congratulate the Shareholders upon the continued prosperity

and advancement it discloses. It is a pleasure to be able to remark that the financial stringency that has prevailed with varying degrees of intensity the past year, with its consequent unrest and relaxation of business enterprise, has not prevented the conservative methods of administration and management of the Bank from achieving

gratifying results, and closing the year with all its interests in a sound and satisfactory condition.

The net profits for the twelve months, after making ample allowance for all bad and doubtful debts, and after allowing for any possible depreciation in the value of Dominion and Provincial Government Bonds and Municipal Bonds held by the Bank, amount to \$522,822.81, which, with the sum carried from profit and loss account, and the premium on new stock, makes a total of \$569,692.68 available for distribution. This has been disposed of as follows: The Rest Account has been strengthened by the addition of \$100,000, bringing it up to the gratifying figure of \$2,000,000. The sum of \$100,000 was written off Bank premises and \$30,000 off Bank furniture and safes. The Pension Fund and the Officers' Guarantee Fund were increased by \$5,000 each. The substantial sum of \$304,328.29 was distributed to the Shareholders in the form of dividends, leaving \$25,364.29 to be placed at the credit of Profit and Loss new account; on the whole a substantially excellent record on the year's operations.

From the statement it will be observed that the relation of assets to liabilities gives the Bank a most substantial standing. The assets are all of an excellent character.

It is a subject for additional congratulation that the Savings Bank deposits increased during the year by \$1,700,000. Owing, however, to the conditions of restricted credit, current accounts or non-interest bearing balances are less than last year, which is the natural result in all financial institutions when money is in active demand at high rates of interest.

It is also gratifying to be able to refer to the condition of our Bank Premises account as being very satisfactory from a revenue producing standpoint. In our magnificent new building, and in our new building at the corner of Yonge and Bloor streets all the available space is leased, and for long terms, thus guaranteeing a substantial income for the next eight or ten years. This, taken in conjunction with the fact that the rental income yields a very fair profit, and the situation of these buildings in the best parts of the City makes them also an asset, the value of which is bound to increase with the prospective rapid growth of the city; a circumstance which, taken in conjunction with their recognized rental value, well justifies the expenditure involved in their erection. It must also be borne in mind that the Bank owns fifteen other Bank buildings, at the principal centres occupied by the Bank, besides those referred to above, making seventeen Bank buildings in all. Your Directors consider that we have good value for the property owned by the bank as it stands in our books. In acquiring any property for Bank premises, this Bank has made it a rule to buy the same, holding the property in the name of the Bank. The Bank obtains a very fair return upon the amount invested, besides having suitable accommodation for its growing business.

An important change in the management of the Bank took place during the year. Mr. H. S. Strathy retired from the position of General Manager, and was succeeded by Mr. Stuart Strathy, who in turn was succeeded as Assistant General Manager by Mr. Norman Hillary. Mr. H. S. Strathy had devoted, and with a large measure of success, many years to the promotion of the interests of the Bank. He began as the founder of the Bank twenty-two years ago, and continued to perform the duties of General Manager with great vigor and success. By his energy and ability he overcame many formidable obstacles, and on his retirement he has the satisfaction of feeling that he leaves as a legacy to

the Shareholders a sound and stable Banking Institution. In his successor, Mr. Stuart Strathy, we have a banker of sound judgment, a careful investor, and a Manager of large experience in one of the most important Branches of the Bank, that at Hamilton, where he built up an excellent and extensive business. He brings experience and sound and conservative business methods to his new position of responsibility. He will doubtless discharge his onerous duties to the advantage of all the interests concerned.

Mr. Hillary, who becomes Assistant General Manager to Mr. Strathy, has had a large and valuable experience, is shrewd and careful, and has an excellent record as Manager, and for a time as Directors' Auditor.

Mr. Willis, who succeeds Mr. Hillary as Directors' Auditor, has had many years of experience as Manager, and, for a time, as Bank Inspector, and brings to the important duties of his position qualities which especially fit him for their effective discharge. In this capacity Mr. Willis is an official of the Directors and Shareholders, and entirely free from the control of the Executive Management. His duties include investigation into all matters affecting the business or interests of the Bank, and for the information of the Board.

There will be submitted at this meeting for your consideration a By-Law to increase the number of the Board from six to seven, in order to retain as Director the services of the retiring General Manager, who has been made a Member of the Board.

I have much pleasure in moving the adoption of this report.

VICE-PRESIDENT'S REMARKS

The Vice-President said:

In seconding the motion for the adoption of the Report of the Directors of the Bank, with its accompanying Statement, it gives me much pleasure to endorse the remarks of the President in regard to the satisfactory outcome of the operations of the past year, as the results of careful administration and business-like management.

I may be permitted to add a few observations, to emphasize what has been said.

It must be gratifying to note that prosperous as have been the conditions of the past few years, the profits for the year just closed have been the largest in the life of the Bank. The net profits for the year, with all the usual deductions made, amount to the satisfactory sum of \$522,822.81. These earnings have permitted of the payment of four quarterly dividends of, in round numbers, \$76,000 each, representing a rate of seven per cent. per annum. Besides, the Rest has been strengthened by the addition of \$100,000, bringing this account to a total sum of \$2,000,000, which, it may be remarked, is about 46 per cent. of the paid-up capital stock of \$4,352,310.

The Statement submitted shows the liquid assets of the Bank to be in a satisfactory healthy condition, there being a substantial increase over the amount reported last year.

It is also gratifying to observe that the amount of the notes of the Bank in circulation has been much in excess of that of any other year in the history of the institution, indicating the excellent condition of its general business. It is also worthy of note that the stock of the Bank is well held, being distributed among some 1,800 shareholders.

In a word, a careful perusal of the statement will reveal an advance in practically every account, every department of the operations, and in every interest of the Bank, of such generally good character as to make the Annual Statement very satisfactory.

The changes in the personnel of important officers of the Bank will not