

WANTED BERRIES  
And More Berries for the Boston Market

The people of Nova Scotia and particularly those living in the Annapolis Valley and Western Counties will be interested in the splendid work that is being carried on by George E. Graham, the wide-awake general manager of the Dominion Atlantic Railway and J. F. Masters of the Boston and Yarmouth Steamship Company in association with F. G. J. Comeau, General Freight Agent of the D.A.R. The movement has for its purpose the encouragement and development of small fruit culture and the finding of a speedy market with quick returns. The recent putting into effect of the new United States tariff is of particular importance to the enterprising farmers of the Maritime Provinces. The most fruitful valley in these fair provinces is the far-famed Annapolis Valley. It is peculiarly adapted by situation, soil water-shed for the raising not only of apples, but also small fruit of all descriptions, especially berries. Mr. Graham has been quick to realize this and true to the ideals of transportation he is endeavoring to do his part to make carriage to the markets of the United States direct and speedy. There is no doubt that the largest and most desirable market for agricultural produce from the province of Nova Scotia is to be found in Boston and New England generally. The new tariff put into effect is most beneficial and offers an exceptional opportunity whereby our fruit growers and farmers resident in the Western part of Nova Scotia can take full advantage of the Boston markets and secure immediate returns following quick despatch. In the New England States there is a population of nearly six millions of people. Of these 1,250,000 are in Boston, and within fifty miles of Boston there are 2,000,000. It is becoming more difficult each year to supply this market, and Nova Scotia fruit growers and farmers have a rare opportunity offered to them to cultivate their waste land and make it one of the best paying propositions imaginable. Information of great value to the trade in berries has been obtained by J. F. Masters in association with F. G. J. Comeau, general freight agent of the Dominion Atlantic Railway. These gentlemen have spent considerable time in personally investigating the Boston and New York markets with regard to the transportation, packing and marketing of strawberries, blueberries and other small fruits. The approximate acreage now covered by strawberries in the territory covered by the D.A.R. is as follows: Kingston station and vicinity, 5 acres; Auburn 19 acres; Waterville 20 acres; Fort Williams 25 acres; Wolfville 15 acres; Cornwallis District 50 acres; Yarmouth 20 acres.

It is a well known fact that Nova Scotia strawberries have almost a free field in the New England strawberry market, they coming later than the berries from the other Provinces and adjacent States. This means high prices, quick returns and instant demand. When the Nova Scotia strawberries are ready for marketing shipments from the other districts adjacent to the Boston market are over. American berries have completed their cycle of fruition. Government reports show that Nova Scotia berries will give an abundant yield this year, and that the fruit will be first placed on the market about July 5th; New Brunswick berries about July 15th; Ontario June 15th; British Columbia June 17; Okanagan and Kootenay Valley about June 20th. It will thus be seen that from a Canadian standpoint the Nova Scotia and New Brunswick berries

are the last to arrive and have virtually a free market. The present freight arrangement on the Dominion Atlantic Railway, which is proving so satisfactory to the patrons of the road, and the splendid service of the Boston & Yarmouth Co. provide rapid transit for such perishable goods as berries. The transportation companies have done much. It remains now for our agriculturists to take full advantage of their waste lands and turn what is now a loss into a highly productive business. During the season of 1915 there were 2950 crates of strawberries carried by the Boston and Yarmouth boat sailing from Yarmouth. If we include the blueberry shipments of which we shall write again, the total value of berry shipments was in the neighborhood of \$90,000. This amount represented the returns to the shipper after all charges for freight, commissions, etc., had been paid. The market is ready, the prices will be higher this year than before, the transportation facilities are adequate; it remains for our farmers and agriculturists to get busy and make the returns \$250,000 a season instead of \$90,000.

Studebaker Owners in Canada Prove Repeaters

Records show that many of them are driving their second and third Studebakers because of satisfaction with original purchases.

"The good service rendered by Studebaker cars all over Canada is reflected in the fact that our records show many owners to be driving their second, third and in some cases their fourth Studebakers," says J. E. Grady, Canadian sales manager of the Studebaker Corporation, of Waterville.

"There is always a great deal of satisfaction in making a repeat customer of a purchaser, whether it is in selling automobiles or any other merchandise. When a man buys the same make of automobile twice or three times, only one reason guides his choice, and that is the satisfaction he obtains from his initial purchase.

"Someone has said that the satisfied customer is the best advertisement a company can have. Surely, a manufacturer can not hope to continue permanently in business unless it creates satisfaction among owners and extends good-will. The fact that Studebaker owners continue to choose Studebakers in buying their second and third cars is proof positive that they are satisfied with their first Studebakers and with the service accorded by the dealers.

"Another impressive thing is the type of people who buy their first Studebakers; for, of course, the greatest number of our cars after all are sold to those who have been attracted by what their friends say about their Studebakers, and by the opinions they get from other sources. We find that generally the men who buy Studebakers are those who are motor-wise; in other words, those who have experience with the several makes of cars and know what things to look for in choosing automobiles."

Collingwood Gives \$20,000 in Two Days

Collingwood, June 30—In a two days' whirlwind campaign, concluded last night, the citizens contributed \$20,000 for patriotic purposes. Thirty-five per cent will be given to the Canadian Red Cross and sixty-five per cent to the Canadian Patriotic Fund. The largest subscription, \$1,000, came from the Collingwood Shipbuilding Co., while the employees added another \$2,000. The employees of the Wm. Kennedy Sons gave \$1,100, and those of the Imperial Steel & Wire Company about \$1,000. A year ago Collingwood contributed \$13,000, also by voluntary subscriptions.

WATERVILLE

Mr. and Mrs. R. Webber of New Germany were guests of Mrs. Webber's sister, Mrs. N. A. Osborne, recently.

Mrs. (Dr.) Boyd Bowles has returned to her home after spending several weeks with her parents, Mr. and Mrs. Nathan Best.

Mr. and Mrs. Wm. Cooper of St. John are visiting Mrs. Cooper's parents, Mr. and Mrs. T. R. Lyons.

Miss MacDonald of Halifax and Miss Hopkins of Beaver Bank spent the week end in Waterville, guests of Mrs. G. H. Power.

Miss Miller of Annapolis is visiting at the home of Mrs. K. L. Pineo.

Miss Estella Grant, our primary teacher, went to her home in Weymouth on Saturday last. Miss Grant intends to return to Waterville soon.

HANTSFORT

Mrs. Wm. Elder and Elizabeth her grand daughter have returned to Hantsport to remain the summer at their home here.

Miss G. Lawrence who has been teaching in the United States is at home with her parents, Capt. and Mrs. Albert Lawrence.

Mr. D. W. Murray has received official notice of the death of his brother, Private Alexander Murray as being on the missing list in France.

Miss Kate Ford of Sackville is spending a few months here.

Mrs. Harry Woolaver and daughter Frances have come from Boston to spend the summer.

Mr. A. B. Chute of Berwick has been in Halifax on business.

Mrs. Clarence H. Borden and Miss Burgess of Wolfville have been at Halifax guests at the Halifax Hotel.

Prof. and Mrs. R. P. Clarkson of Wolfville were in Halifax this week.

The engagement is announced of Estella, daughter of Mr. and Mrs. Howard Grant, Weymouth, to Mr. Irwin Lyons of Waterville. The marriage will take place in August.

KINGSPORT

July 5th

Mr. and Mrs. E. H. Dodge and family, accompanied by Miss Bain of St. John are spending a few days at the cottage owned by Mr. Percy Lydiard.

Mrs. A. McDonald of Inverness, is occupying Mrs. R. A. Masters cottage "Havarest."

Mr. and Mrs. S. L. Cross and Miss Doris spent the week end at their bungalow.

Mrs. John Moore is staying at Mrs. Giffins cottage for a few days and is enjoying the cool sea breezes.

Mr. Laurie Ellis of the D.A.R. and Mr. Fleurin of the staff of the Royal Bank of Canada spent the week end at "Windermere."

July 1st was an important day at Kingsport. Several train loads of soldiers came over in the afternoon, and enjoyed the fishing, races and other sports. The 155th Highlanders band rendered beautifully a number of selections. Owing to an accident to the train which was to take the soldiers home the visitors had a longer stay than was anticipated.

Mr. and Mrs. John I. Lloyd and family have moved into their summer bungalow "Alder Brae" for the summer.

Among the Sunday visitors were Mr. J. Sealy, Mr. and Mrs. Fred Wardrope, Miss Nancy Gould, Miss Dorothy Dickie, Miss Pearl Rogers, Mr. and Mrs. George Borden, Major A. K. Van Horne, Lieutenant Dobbin, Corpl. McDougall, Lieut. Stanway, Lieut. McLellan, Capt. Angus McDonald, Lieut. A. McDonald.

Dr. Weldon Fraser and Lt. Rose spent Dominion Day at "Alder Brae."

Minard's Liniment Cures Garget in Cows.

THE GRAY-DORT  
The Car that has captured Canada

THE GRAY-DORT—The wonderful car that was chosen from the entire American market as the car best suited to the needs of the Canadian business man and farmer. The powerful car, enthusiastically sought by the automobile agents from every part of Canada, as the car most worthy of the backing of their name and experience. The car that within three days completely outdid the capacity of the factory for many months ahead—an unprecedented achievement.

The Gray-Dort has Arrived Here—  
Price \$850.00 The Car with every  
F. O. B. Chatha Vital Advantage

Light in Weight — A Giant in Power

Nothing could give a more delightful sense of perfect comfort than the roomy, deep-cushioned tonneau. But that's not all. Look at the big, pulsing heart of the car—the wonderful Planche motor. Four-cylinders, L-head type, cast in bloc with removable head—a motor with a long stroke of 5 inches—a class of boundless power.

Come in to our Garage and let us demonstrate this Car to you. The Car you have been waiting for.

A. L. PELTON & CO.  
Main St. Kentville, N. S.

Get Real Tire Economy!

Motoring is two things—a pleasure and a business. One might say it was used sixty per cent for entertainment and forty per cent for commercial purposes. Yet no matter whether you use your car to get orders or to see your greatest economy will be the reduced cost of mishaps. No accident ever befel an automobile but what the tires were forced to play a part in it. And no accident ever was averted but what the tires had a say in that, too.

If you will drive fast,  
If you will make those sudden stops,  
If the city will water splash,  
If rain will make muddy roads;

Why then—the possibility of skidding will always be with you, unless you figure on those elements of danger when you buy your tires. When you think of how to avert danger in motoring you immediately think of . . .

DUNLOP TRACTION TREAD

Haines Bros. PIANOS

WHAT makes a "perfect piano?" Three things: Beauty, Durability and Tone. Professional musicians find an inexpressible satisfaction in the perfection of the Haines Bros. instruments. Permit us to show you the Louis XV and the Colonial styles, and the new features.

Sold by J. R. WEBSTER

DOMINION ATLANTIC RAILWAY & STEAMSHIP CO.

Kentville Time Table effective 1916. (Service daily except Saturdays)

LEAVE

Express for Halifax . . . . .  
Express for Yarmouth . . . . .  
Express for Halifax . . . . .  
Accom for Annapolis . . . . .  
Accom for Kingsport . . . . .  
Accom for Kingsport, (Sat. . . . .

ARRIVE

Express from Halifax . . . . .  
Express from Yarmouth . . . . .  
Express from Halifax . . . . .  
Accom from Halifax . . . . .  
Accom from Kingsport . . . . .  
Accom from Kingsport . . . . .  
Accom from Kingsport, (Sat. . . . .

Midland Division

Trains of the Midland Division run daily (except Sunday) at 7:05 a. m., 5:10 p. m., and from Truro for Windsor at 8:30 p. m., and 12:30 p. m. Truro with trains of the Railway and at Windsor trains to and from Halifax and Buffet parlor cars run daily (except on Mail Express train) day on Mail Express train Halifax and Yarmouth.

Canadian Pacific

St. John and MONTREAL (Daily Sunday except S. S. YARMOUTH leaves St. J. at 8 a. m., arr. Digby 12:15 a. m., Digby 1:50 p. m., arr. St. John making connections with the Pacific trains at St. John for the West

Trains run on Atlantic Standard

BOSTON SERVICE

Steamers of the Boston and S. S. Co., sail from Yarmouth on arrival Express from Halifax and Truro, Wednesdays

R. U. PARKER, Genl. Passenr.  
GEORGE E. GRAMM, General

Monument

in Nictaux, New Brunswick and Aberdeen Grand

Cemetery Work

Lettering, Etc., Promptly Attended to

A. A. Rott

Kentville

Breed to a Good One

Gross (5) 2147.

This well known Coach Horse fine Colts with substance, size, good looks. A stallion capable of getting foals, that at any time may be marketed at a profit. will stand at Owner's stable Off, Season 1916. Terms \$100. Mares at Owner's risk.

D. M. BLENKHO

Look Off, Kings

Major Axolin

No. 48853.

Major Axoline 2:26. Celebrated Wilkes Stallion from the great Axtel family.

Major Axoline, is not only a handsome young horse, as evidenced by the fact that he has awarded seven first premium classes for Standard bred stallions of his age, but he is also very good and comes from productive stock. His dam Sabaline, 2:21 1/2 (2:14 1/2) is a daughter of Wilkes 2:18.

This Stallion will travel through Kings County this coming Summer. For further particulars apply to F. L. Robinson, Laker.

All mares at owners' risk.