THE EVENING TIMES AND STAR, ST. JOHN, N. B., TUESDAY, APRIL 11, 1922

PLUMBING

# WANTED

## WANTED-FEMALE

GOOD WAGES FOR HOME WORK.

We need you to make socks on the fast, easily learned Auto Knitter; experience unnecessary; distance immaterial; positively no canyassing; yarn supplied; particulars, 8c. stamp. Dept. 24-C, Auto Knitter Co., Toronto.

WANTED—BOY TO LEARN THE wholesale dry goods business. Apply in own writing to Box D 90, Times.

24951—4—15

WANTED—SINGLE MAN FOR farm work, one who can milk.—John Purdy, Lakeside.

WANTED — EXPERIENCED female bookkeeper to assist as clerk—Louis Green's, 89 Charlotte St. 24878—1—13

WANTED—FIRST CLASS COAT-maker, highest wages paid.—Aply 122 Charlotte St., Also learner. MAKE MONEY AT HOME—\$15 TO \$60 paid weekly for your spare time writing show cards for us. No canwith work.—\$2 Germain St., third or. 24992—4—15

WANTED — TEACHER TO GIVI special lessons to Grade Ten Pupil.— Address Box D 92, Times Office.

WANTED—A WOMAN FOR SCRUB-bing and cleaning by the week.—Bos-ton Restaurant. 24789—4—12

WANTED-A YOUNG LADY TO

## COOKS AND MAIDS

WANTED-MAID FOR GENERAL house work, no washing.—Phone Main 4581.

WANTED — GIRL FOR GENERAL house work. Apply Mrs. Bassen, 99 Elliott Rew. 24889 4-18 WANTED—BRIGHT INTELLIGENT girl for house. Mrs. Aronovitch, 251 1 lng St. Best. 4—14

WANTED — EXPERIENCED WAIT-ress. References. Apply Miss Britton, 148 Germain, between 7 and 8 p. m. 24997—4—18

WANTED — GIRL FOR GENERAL house work.—Apply Mrs. L. J. Mc-Donald, 2 Exmouth St. 24987—4—12 WANTED — GENERAL MAID TO go immediately to Boston. References required, high wages.—171 Princess St. 24876—4—18

WANTED — MAID. REFERENCES.
family two. Good wages.—78 Charlotte,
24725—4—15 WANTED MAID FOR GENERAL house work. Apply 88 Summer street. Phone 2881. 24602 4-13

WANTED-MAID. APPLY ST. JOHN County Hospital. 24420 4-1:

# ITUATIONS WANTED

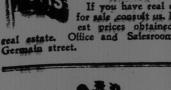
WANTED-MAN WANTS WORK EXPERIENCED MALE BOOKKEEP-

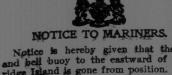
er with good references, desires posi-ion.—Box D 81, Times. 24779—4—12 WANTED - MAN WANTS WORK

WANTED—POSITION AS CHAUF-feur, also first class mechanic. Can sup-ply references; truck or touring.—14 Frederick St., J. B. Kincade. WANTED — POSITION AS NIGHT watchman or fireman. Best references. Box D 52, Times. 24372—4—12

# **BUSINESS WANTED**







# WANTED

WANTED-MALE HELP

WANTED

WANTED—SHOW CASE, 6 FEET long.—Apply Box D 88, Times.
24:58-4-17

ROOMS WANTED WANTED - COUPLE DESIRES

TO PURCHASE

WANTED—TO PURCHASE SECOND Hand Cash Register.—Phone 750-21.

FINDLAY JOINS

Designed to place before Our Readers the Merchandise, Crafts-manship and Service Offered by Shops and Specialty Stores.

### ACCOUNTANTS

## BABY CLOTHING

WALL PAPER AND BLINDS, OIL-cloths and Curtain goods—At Wet-more's, Garden street.

WANTED SUMMER HOUSE WITH
four bedrooms, within sixteen miles of
city. Apply Mr. Raymond, Reyal Hotel.
24742 4 15 Building Contractor in all hes. Alterations and store work attended to. Office, 166 Mil-Ave, Phone M. 470.

WEDDING INVITATIONS, AN-nouncements and Cards. For correct forms and styles see A. G. Plummer, 7 Charlotte street, up-stairs.

# PURNITURE MOVING DONE AT A most reduced rate by a large Air Tire Motor Truck, Great care taken. Phone 24868 4 18

## PIANO TUNING

PIANO AND ORGAN TUNING AND

PICTURES FRAMED AND EN-larged at lowest prices at Kerrett's, 222 Union (opposite Opera), Main 3644.

# SHOPS YOU OUGHT TO KNOW

FIRMS NOT EMPLOYING A PERManent accountant will find this service
convenient and economical. Income Tax
Returns a specialty. First class references—Box D 10, Times Office.

23038 4—18

## AUTO STORAGE

WIRED STALLS TO LET. CARS washed and repaired at Thompson's, 55 Sydney St., Phone 668.

WANTED — WOMAN, ANY KIND of work, in evenings.—Box D 79, Times.

WANTED—SHOW CASE, 6 FEET long.—Apply Box D 88, Times.

WANTED—SHOW CASE, 6 FEET long.—Apply Box D 88, Times.

Wolfson, 672 Yonge street, Toronto.

11—1—1921

WANTED—IN CENTRAL LOCAL-ity, by business girl, room and board in private family.—Box D 70, Times, 24629—4—14 BARGAINS

WANTED—FURNISHED HOUSE ON C. P. R. for summer months. Apply, itating location and terms to Box D 89, Ulmes.

24866—4—12

ANTED—SUMMED

WANTED—TWO OR THREE FURN-ished or unfurnished rooms near Fair-ville,—Phone M. 4321-21. 24710—4—12 New System Dye Works.

McKIM'S

F. C. WESLEY & CO., ARTISTA and Engravers, 59 Water street. Tele-

ALL KINDS OF MATTRESSES AND Cushions made and repaired; Wire Mattresses re-stretched. Feather beds made into mattresses. Upholstering neatily done, twenty-five years' experience.—Waiter J. Lamb, 52 Britain street, Main T.f.

PICTURE FRAMING

operation of the loosing and fetalitades.

Mr. Findlay has occupied many offices in newspaper and other associations. At the present time he is one of the committee in charge of the bureau of advertising of the American Newspaper Publishers' Association and is chairman of the Canadian advisory committee of the audit bureau of circulations. As a member of the executive committee of the Canadian Good Roads Association and a director of the Ontario Motor League for many years, Mr. Findlay has been closely identified with the development of highway transportation and the building of permanent roads in Canada.

PICTURES FRAMED AND ENlarged at lowest prices at Kerrett's, 222 Union (opposite Opera), Main 3644.

PIPE ORGAN TUNING

PIPE ORGAN REPAIRER AND Tuner. All work guaranteed; reasonable rates.—L. P. Morin, Phone M. 24402—4—17

Use the Want Ad. Way Use the Want Ad. Way Use the Want Ad. Way

# BUSINESS COLUMN

Bennett's Sale Plan.

A great deal is being said nowadays about "Suggestive Selling" as an accelerator of turnovers in a retail establishment, but at the seven highly successful men's wear stores of the R. W. Bennett Company, in the Brooklyn section of New York, a species of salesmanship which goes suggestive selling one better is being used with very constructive results, according to Elmer H. Van Name, general manager of the Bennett firm, who, even outside of the men's furnishing trade, is looked upon as one of the country's foremost authorities on retail selling.

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A great deal is being said nowadays about "Suggestive Selling" as an accelerator of turnovers in a retail establishment, but at the seven highly successful men's wear stores of the R. W. Bennett Company, in the Brooklyn section of New York, a species of salesmanship that we have laready been substituted by the selling.

But Auerback & Gnettel are well enough pleased with the result of their experiment in one-cent sales, and several more of them have already been planned. Boys' blouses have been exposed once to the lure of the one-cent attraction in combination with other terms of boys' wearing apparel, and they are now scheduled for a one-cent sale all by themselves. CHAS. H. McGOWAN, SANITARY Plumbing and Heating Engineer. Sat-isfaction guaranteed. Repair work promptly attended to—8 Castle street. G. W. NOBLE, PLUMBER AND
Gas Fitter, Jobbing promptly attended to.—55 St. Paul street, M. 8082.

PROFESSIONAL

BELYEA AND MacNIECE, CHARTered Accountants and Additors. Expert assistance in compiling all income tax returns.—42 Frincess St., Barnhit Bilds, Phone Main 4608.

2006—6—6

ROOFING

TAR AND GRAVEL ROOF, GALIfon and Copper work.—J. E. Wilson, Ltd., 17 Sydney St., Phone Main 4608.

2016—4—1

SECOND-HAND GOODS

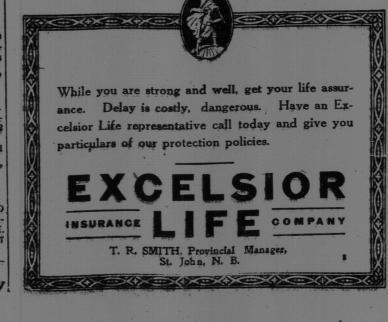
WE BUY ALL KINDS OF SECOND hand goods at 10 Waterloo St. Call or write.

WANYED TO PURCHASE—LADIES and we are training our sales or gandless highest cash prices paid. All or write Advances are made and lost at the customer, Phone Main 4408.

WILL PAY MORE FOR SECOND Hand Along Story, 879 Main street. Main 4608.

WANYED—TO PURCHASE—LADIES and Clothing, ctc.—Psople's Second Hand Story, 878 Main street. Main 4608.

WANYED—TO PURCHASE GEN-MILL AND WANYED—TO PURCHASE GEN-MILL



# It simply needed a shirt of the emphasis from half to low. That got results. "The half-price idea simply needed a new dress to make it attract attention again. And that's exactly what our one-cent sales have done for us. They clothed Madam Half-Price Sale in at least a different type of gown, and with very gratifying results. In fact, the result woes far beyond the greater number of sales. Each sale is just one cent better than twice as good as a half-price sale.

THE REPART IN PROBLEMS OF A DESCRIPTION OF A STATE OF A

12 DRURY LANE Phone Main 42 and Main 3666 **BOW-ARROW** (Real Indian Make) FREE WITH ORDER

3 bags N. S. SOFT COAL \$1.95
6 bags N. S. SOFT COAL 3.50
9 bags N. S. SOFT COAL 4.50
10 bags N. S. SOFT COAL 5.00
Phone it—M. 2554
AMERICAN CHESTNUT, 3 bags \$2.75
(Delivered and put in)
DOMESTIC SELECTED \$13.00
DOMESTIC SELECTED—Best Soft

WOOD AND COAL

## A Better Summer Coal

For Less Money For a quick, even fire for Summer cooking, you'll be de-lighted with FUNDY SOFT COAL, a ton of which goes farther than a ton of ordinary soft coal at the same money.

'Phone Main 3938. **Emmerson Fuel Co. Ltd** 115 CITY ROAD.

## Splendid Kitchen Coal

per ton dumped, \$11.00 in bags.
Broad Cove Coal carefully screen

ed, \$13.50 dumped, \$14.00 in bags. D. W. LAND Corner Erin and Hanover Streets, Phone Main 1185. Branch Office. 140 City Road. Open

Ex Sheds. Free burning, thoroughscreened. Clean Coal. BEST OF QUALITY.

Maritime Nail Co., Limited.



CITY FUEL CO.
C. A. Clark, Mgr. 94 Smythe St. KINDLING WOOD—\$3 PER LOAD, south of Union St.—Haley Bros., Ltd.,

DOMESTIC SELECTED—Best Soft
DOMESTIC COAL CO.

Phone 2554. 698 Main St.

FOR SALE—DRY CUT WOOD, large truck load, \$2.25—Main 4471.

24545—4—13

BOUND COVE COAL, 4/2 TON \$5.15, ground floor; 6 bags, \$3; 3 bags \$1.65.
Call M. 8806, North End Coal Yard, 118

Harrison St.

POR SALE—ONE CAR DRY HARD-wood slabs and edgings in stove and furnace lenugths from car at Sullivan Siding.—Phone 1292-11, 7 to 9 evenings, C. I. Kuth.

24877—4—18

FOR SALE—DRY CUT WOOD, \$2.50
large truck.—W. P. Turner, Hapen Street Extension. Phone 4710.

FOR SALE—DRY SLAB WOOD. C.

A. Price, corner Stanley-City Road Main 4682.