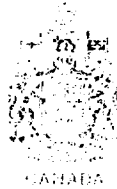


Minister of Industry,
Science and Technology and
Minister for International Trade



Ministre de l'Industrie, des
Sciences et de la Technologie et
ministre du Commerce extérieur

December 18, 1991

Dear Sir/Madam:

I am writing to you about the current status of the Uruguay Round of global trade talks and Canada's stakes in a successful outcome. A large and balanced package of results in these difficult and complex talks is crucial for a better environment for trade and investment world wide and better prospects for economic growth in Canada and abroad. I urge you therefore, in the days ahead, to speak to your colleagues, your employees and members of your community to help them understand the importance of these negotiations for our economic future.

As a trading nation, Canada's prosperity depends on better access to world markets for exports of agricultural products, resource-based products, high technology equipment and services. We also need better and fairer international rules of the game in areas such as subsidies, services, intellectual property and dispute settlement.

The Uruguay Round has finally reached a point where, by the end of this week in Geneva, we should emerge with draft trade agreements in all areas, from agriculture, market access (tariffs and non-tariff barriers), textiles and clothing, trade rules, intellectual property, services and dispute settlement to institutional reform. It should be possible to complete the final package of Uruguay Round results and the balancing of mutual advantages and concessions in early 1992.

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