

e.g., pest management and improved breeding techniques; food science and nutrition; and healthcare. All of the program's capabilities are available to Canadian companies.

#### 5.4 Other Resondents

Following is survey information received from a company indicating that they are not interested in pursuing Canadian strategic alliances:

##### **DEL TOWN SPECIALITIES**

1712 Deltown Plaza  
Fraser, NY 13753

Contact: Mr. William J. Lall, V.P.  
607-746-6049

Deltown manufactures peptones for diagnostic microbiology and exports to Canada. DMV Holland is their parent company. They are not looking for any new arrangements in Canada at this time.

Survey responses were also received from the following companies without any information useful for Canadian firms:

Eastman Kodak Corp. (corporate office,  
see Genecor International, page 13)  
Gibco Laboratories / Life Technologies  
Hetereo Chemical Corp  
Snomax Technologies (see Genecor International, page 13).