

sponsive, and it may save you money. The contract number of the military prime contract (which must contain DFARS 252.225-7008) is to be shown on your purchase order placed with a Canadian supplier. The procedures that the U.S. firms must follow to have duty-free entry forms executed by U.S. Department of Defense officials are outlined in DFARS 252.225-7008.

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4. If I wish to ship goods such as forgings or castings to a Canadian firm to have work done on them and then returned, what procedures are required to clear these goods through customs?

The Canadian importer or his agent requires that you complete a Canadian Customs M-A Invoice form providing origin, description and value of the goods exported. You should state on the form that the goods are for use on a U.S. government defense contract and will be returned to your company upon completion. M-A Invoice Forms are available from most large wholesale stationery suppliers but if you have any difficulty obtaining them, contact the Canadian firm or its agent, or the nearest trade office.

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5. How do Canadian firms quote?

They quote the same as the U.S. firms — that is in U.S. dollars, f.o.b. origin or f.o.b. destination if you so request.

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6. Are Canadians familiar with MIL specifications?

Yes. MIL specifications are widely used throughout Canada, and Canadian military requirements are frequently based on MIL specifications. Canadian firms receive Quality Assurance Approvals based on nearly identical requirements to those in the United States. The Director General for Quality Assurance (DGQA) of the Canadian Department of National Defence has offices across Canada and assures the quality of U.S. acquisitions from Canadian firms. DGQA personnel use the quality assurance provisions of the U.S. contract.