

Question 54

Why do you think the Americans are better bargainers?

01. More Experience -- Because they have more experience -- in a better bargaining position all around. / They are more experienced than Canadians. / Americans have much more experience in bargaining than Canadians have. / More experience -- I think they are better businessmen. / They have more experience in bargaining and talking. / They have been at it longer than we have -- negotiation and bargaining. / They have probably done more trading so they are probably better at it. / More experience -- greater number of people to choose from (as bargainers). They have more to bargain with e.g. greater industrial base and a greater market. / They have been in the business longer than we have. / Because they've been at it longer. / They have been at it longer as a nation. / More experience -- they are bigger, bring more strength to the issue. / More experienced people so they have a larger and better choice. / They're more experienced. / They've been at it longer. / They've dealt with more problems -- larger country, larger problems. / Because they've been at it longer and they know all the dirty tricks. / They've had more experience; they're a more powerful country. / They have more experience in dealing with the rest of the world. / They have a lot more experience in negotiating with people than our government. / More experienced. / At it longer -- more experience in bargaining with other countries.
02. More Powerful -- The Americans have more power and wit than the Canadians. / I just think that they are better bargainers. They are powerful, period. They know it and they let you know. / Simply because they are a more powerful country. / Powerful country that they are. / Americans are more powerful. / More powerful. / I simply think the Americans are a more powerful country. / They have the power. / More powerful, a little more financial help -- their taxes. / They have power behind them because of the size of the country and bigger industry. / They have more power, more at stake for every decision they make. It has more impact than a Canadian decision. / More powerful. / I just think because they are a big power, they can get away with more than we can. We are underdogs to them. / They have more power in negotiating. / They have more power. They have more to bargain with. / More power, influence -- richer country with more business experience. / Have more power than Canada -- better economic power. / Power makes a very strong bargaining position, threatening. They can always use other things besides free trade. / Because the United States have more power both monetary and military. / The United States is the more powerful nation, can influence others. / More powerful than us. They have more to bargain with. / Because they are more powerful they have more strength behind them. / Because they are more powerful than we are, we have no military.